

### Demystifying SEO: STUDIO GROW SEO training



# How does SEO work? It's all about guiding Google. It's all about words.

# How much time should I spend? 30 minutes a week is enough! 15 minutes a week > 0 minutes a week!

### But don't leave it on the to-do list...

## The principles ot SEO

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Stock price: FB (NASDAQ) US\$139.53 -0.06 (-0.04%) 23 Mar, 16:00 GMT-4 - Disclaimer

Founded: February 2004, Cambridge, Massachusetts, United States

Headquarters: Menlo Park, California, United States Number of employees: 17,048 (31 December 2016)

Founders: Dustin Moskovitz, Mark Zuckerberg, Andrew McCollum,

Eduardo Saverin, Chris Hughes

Subsidiaries: PrivateCore, Oculus VR, WhatsApp Inc., LiveRail, more

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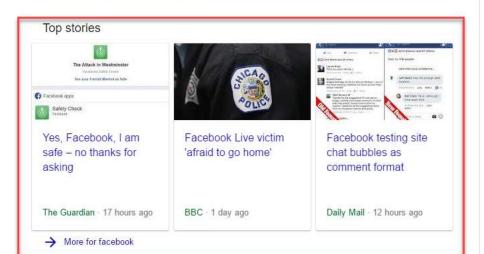
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### Google Earth

Google Earth lets you fly anywhere on Earth to view satellite ...

### Top stories



YouTube and Google boycott spreads to US as AT&T and Verizon pull ads

The Guardian - 18 hours ago



Google slaps Symantec for sloppy certs, slow show of SNAFUs

The Register - 3 hours ago



Google Maps could let strangers track your real-time location for days at a time

The Independent · 14 hours ago







Founded: 4 September 1998, Menlo Park, California, United States

Headquarters: Mountain View, California, United States

CEO: Sundar Pichai (2 Oct 2015–)

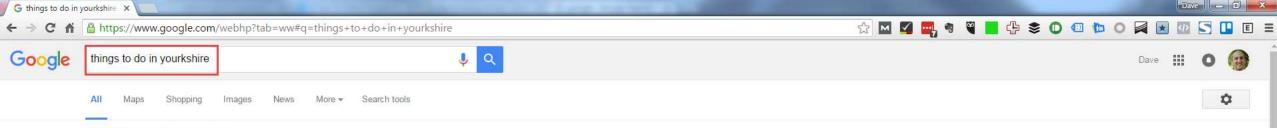
Parent organization: Alphabet Inc.

Revenue: 89.46 billion USD

Subsidiaries: YouTube, Nik Software, AdMob, ITA Software, more

Founders: Larry Page, Sergey Brin

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### Yorkshire / Points of interest

North York Moors

Jorvik Viking Centre

National Railway Museum Vintage trains, exhibitions & activities

Barren moorland & traditional villages

Time capsule-style Viking attraction



JORVIK

Castle Howard

Elegant 18th-century house & estate

Set around a recreated Victorian street

York Castle Museum





York Dungeon Gory exhibit about York's gruesome past









National Media Museum Exhibits on the history of TV & film

Yorkshire Sculpture Park Landscaped park for modern sculpture

Royal Armouries Museum National museum of arms & armaments



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Yorkshire is a county in northern England. It's known for its Roman and Viking heritage, as well as its Norman castles, medieval abbeys, Industrial Revolution-era cities and 2 national parks. The county town of York, founded by the Romans, has a 13th-century Gothic minster, Tudor houses and medieval walls. The interactive Jorvik Viking Centre recalls the area's 9th-century occupation.

Area: 4.596 mi2

Origin: Scandinavian York

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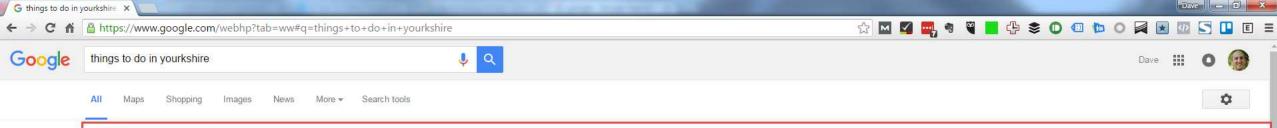














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Jorvik Viking Centre

National Railway Museum Vintage trains, exhibitions & activities

Barren moorland & traditional villages

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Castle Howard

York Castle Museum



York Minster Iconic Gothic-style Medieval cathedral



York Dungeon

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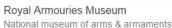




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Yorkshire Sculpture Park







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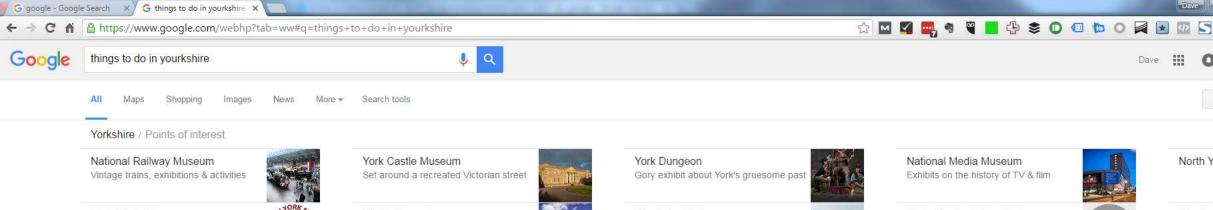
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Castle Howard Elegant 18th-century house & estate

York Minster Iconic Gothic-style Medieval cathedral





Monastic ruins & landscaped gardens

National Coal Mining Museum for E. Industrial museum with underground tours



Exhibits on the history of TV & film



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Area: 4.596 mi2

Origin: Scandinavian York

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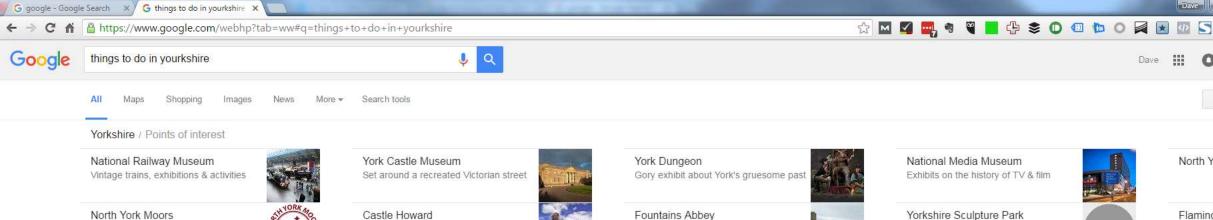








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Yorkshire

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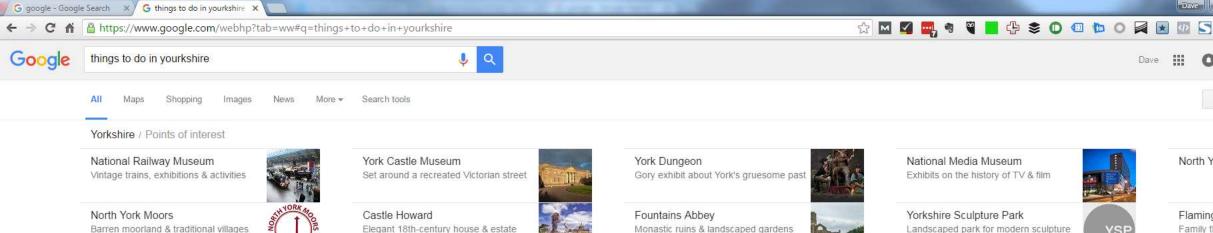
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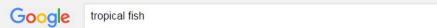
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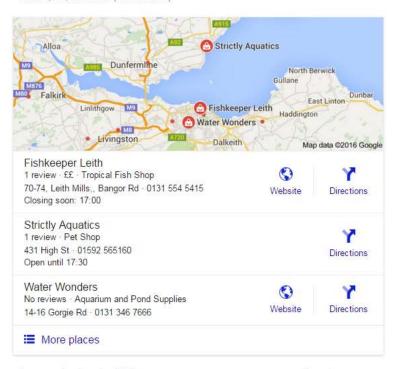
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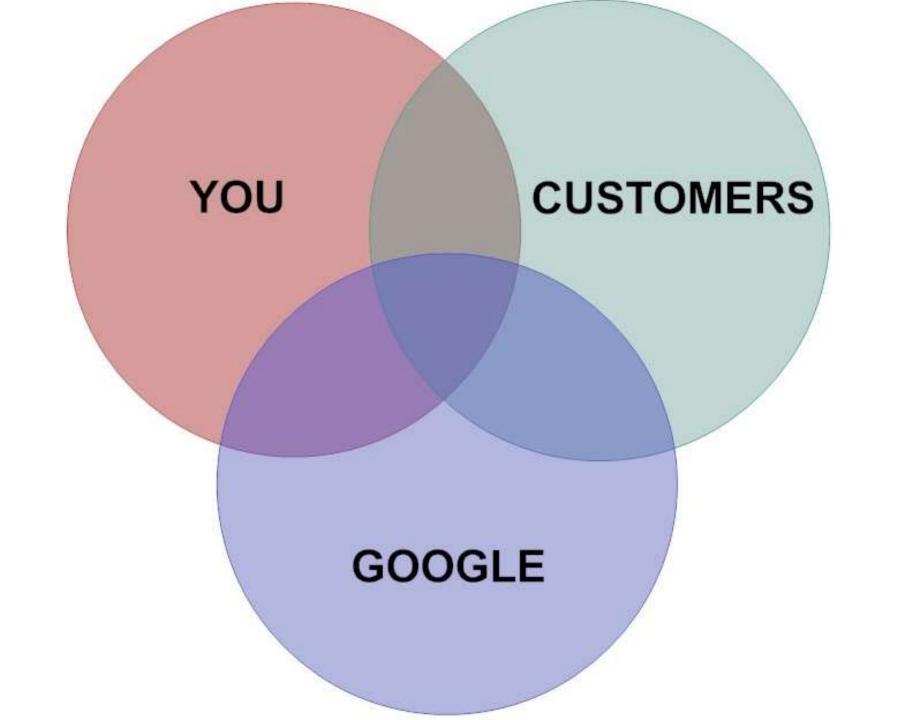


## SEO language dilemma #2

"We don't know the language of our potential customers... or even our actual customers!"



### How to choose



# ways



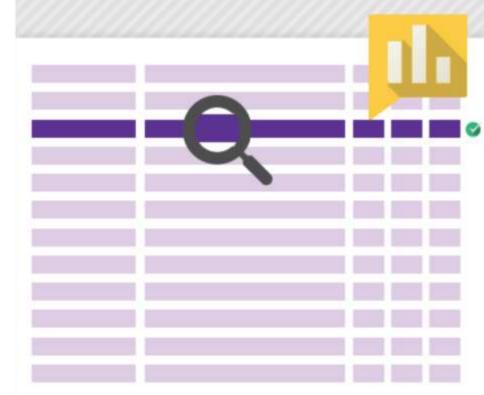


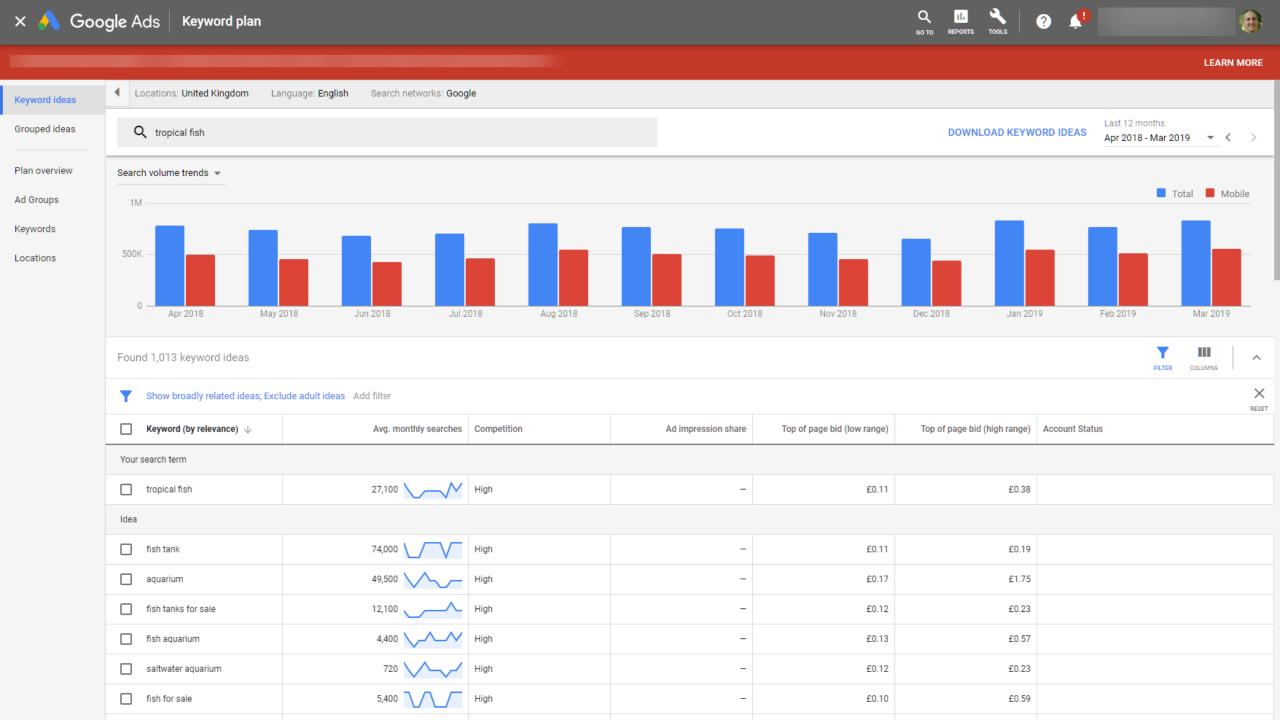






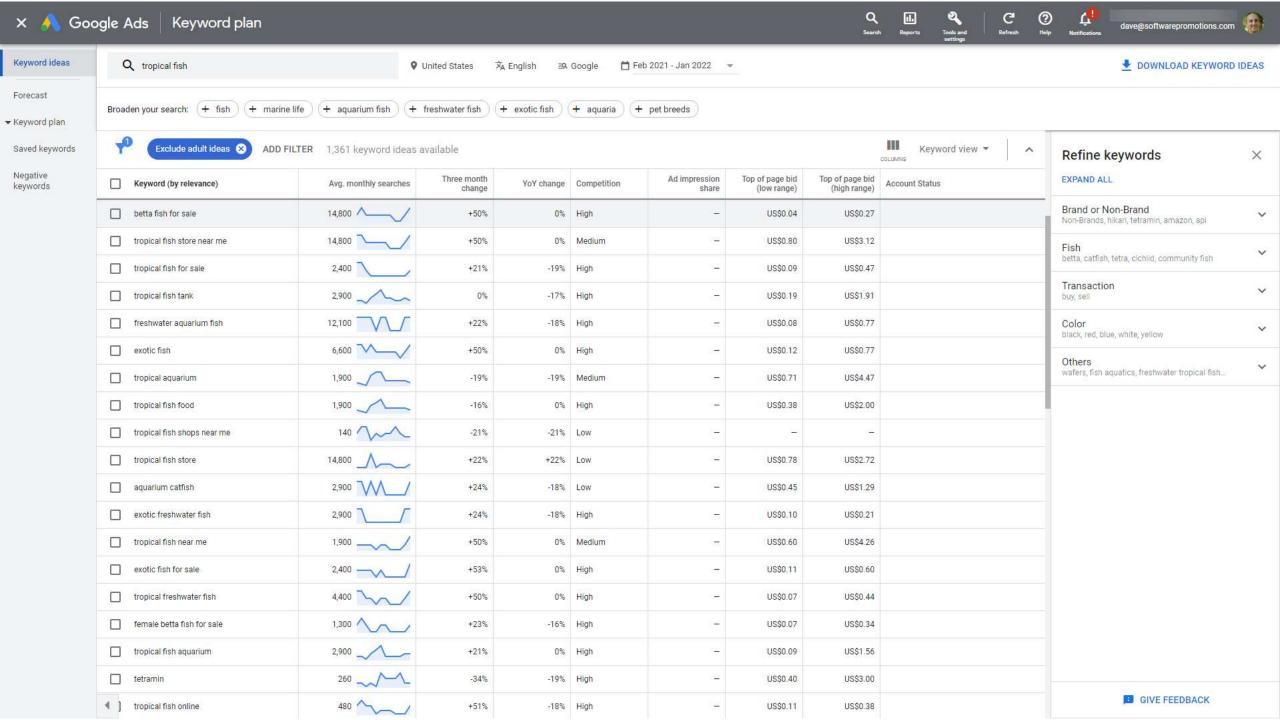
## Keyword Planner

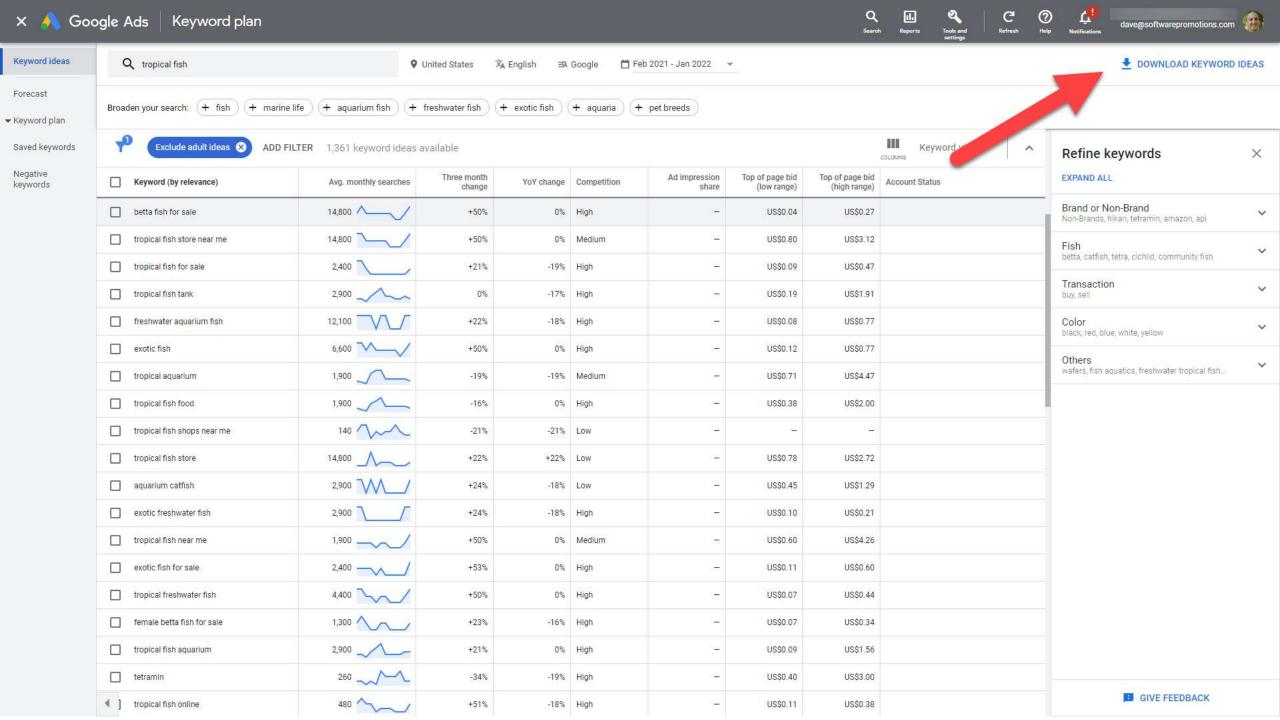


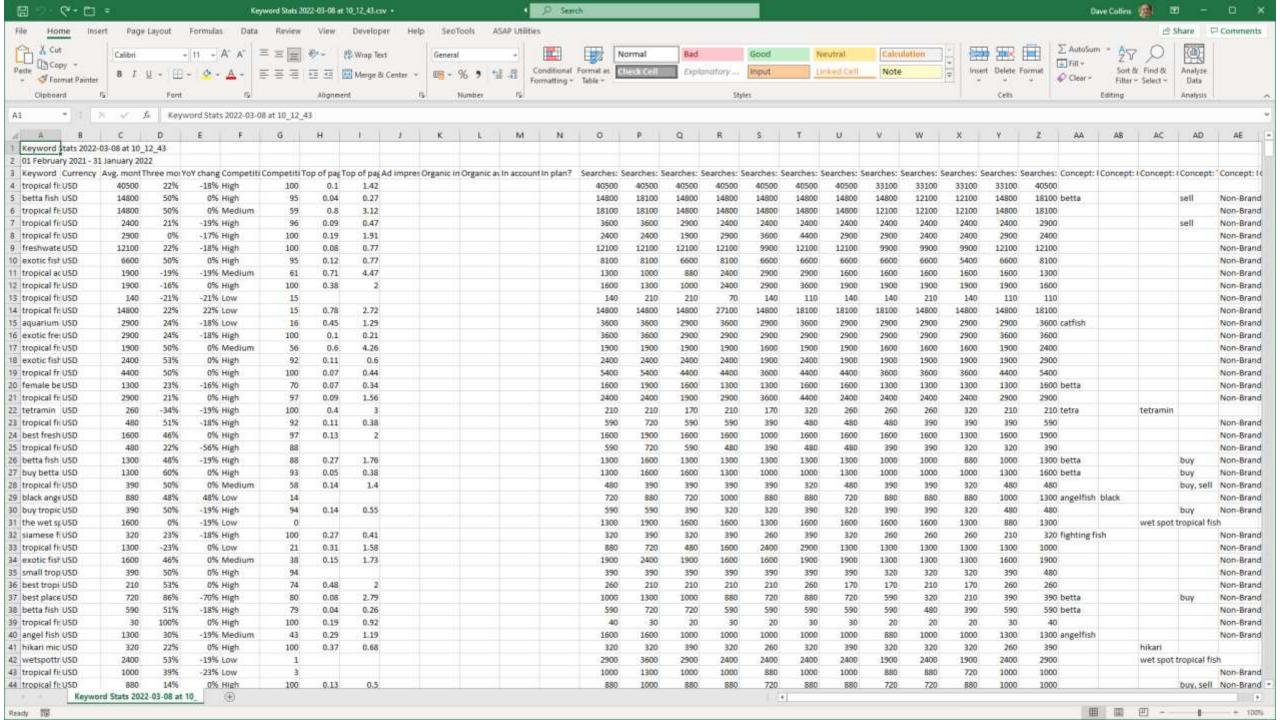


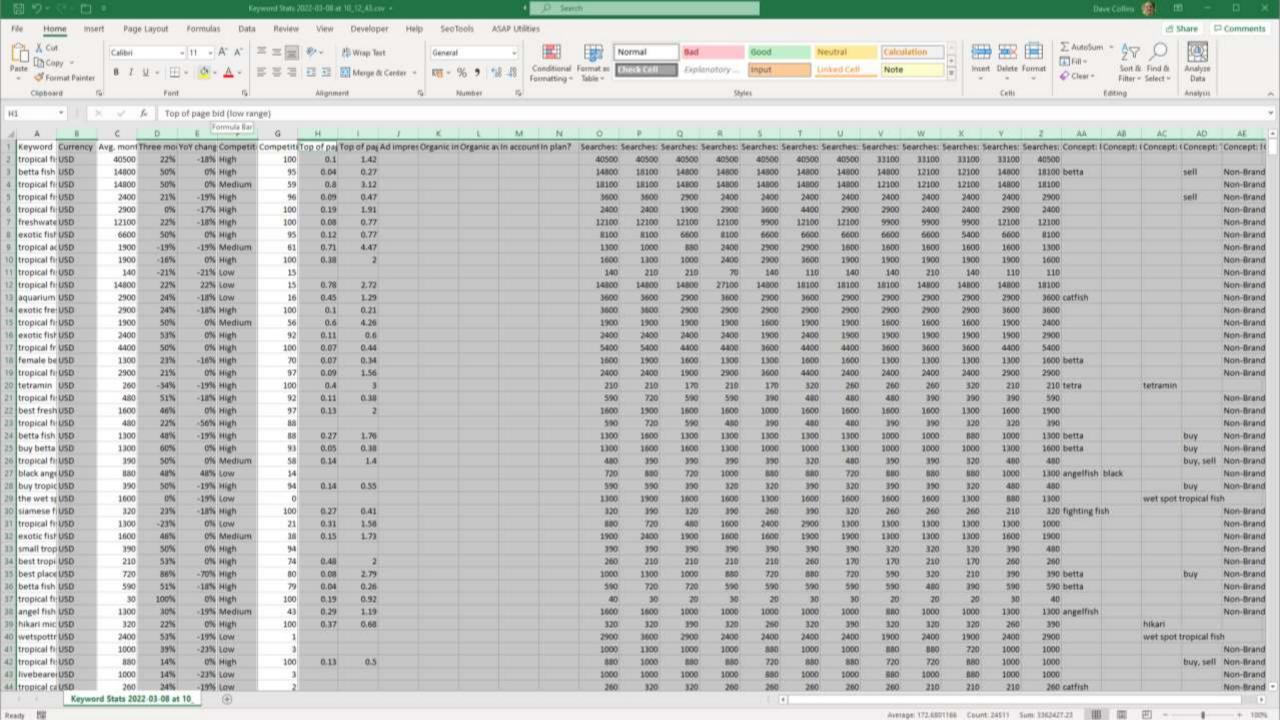


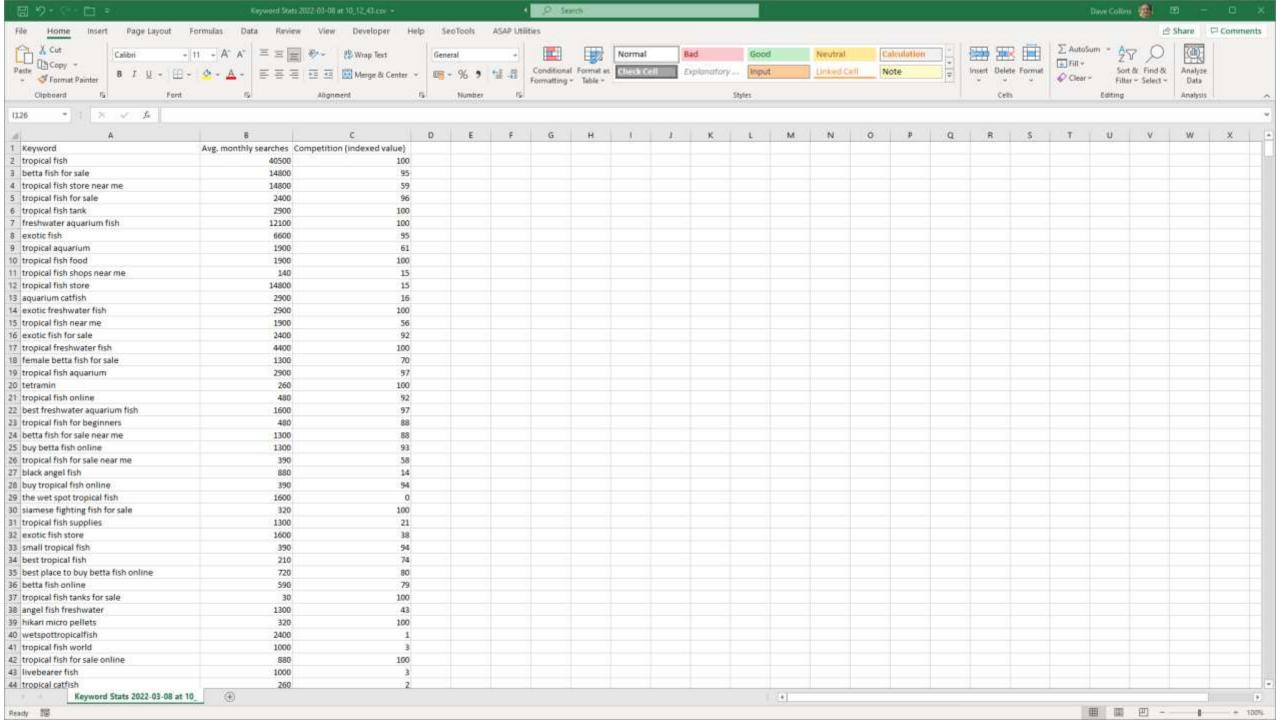
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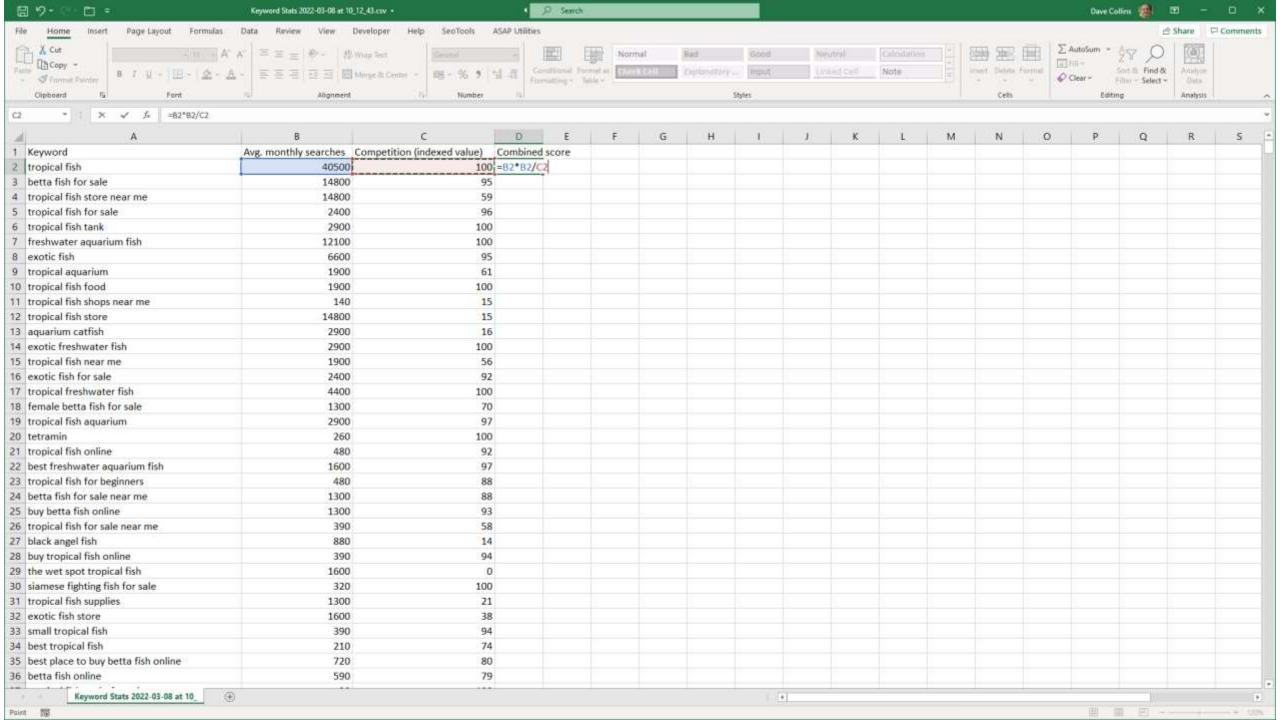


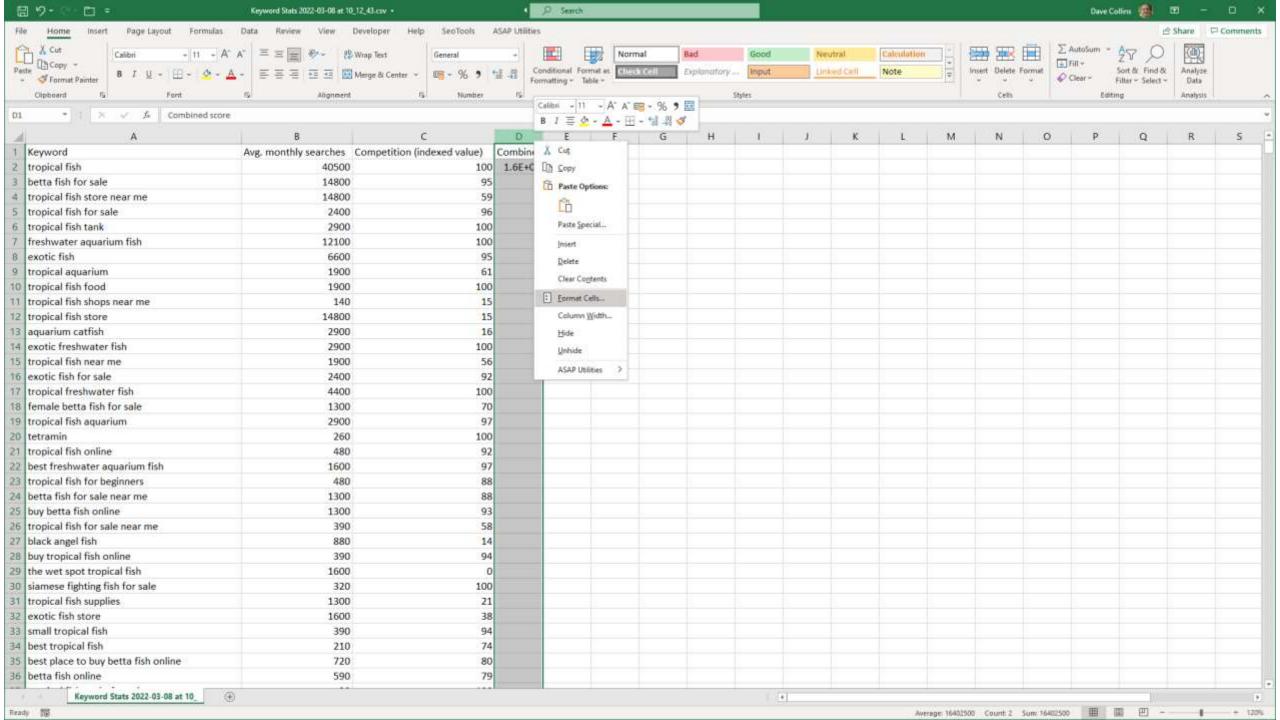


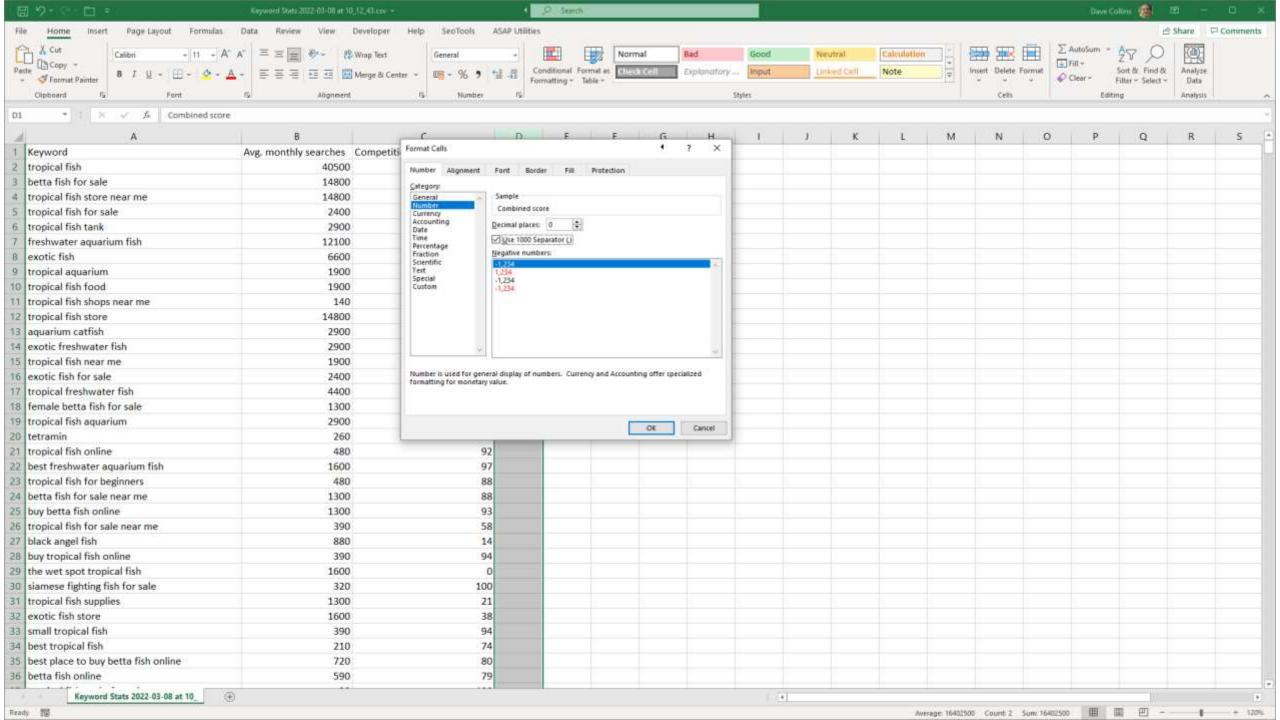


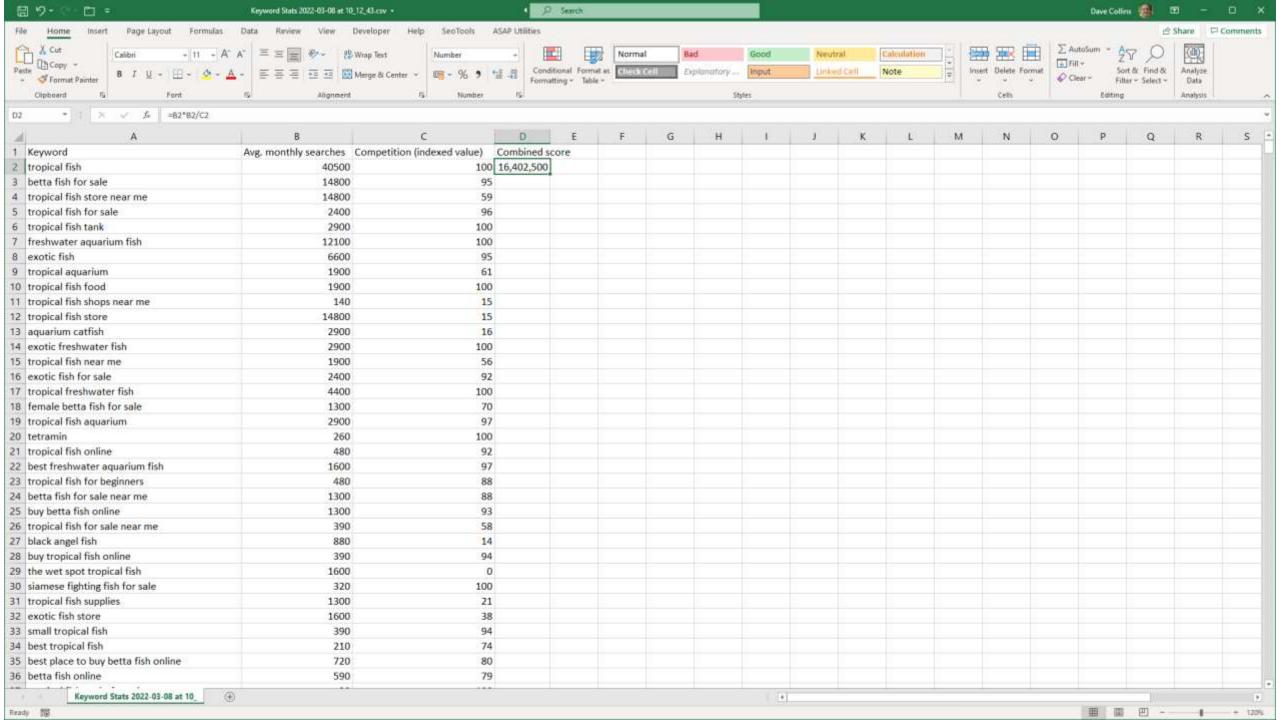


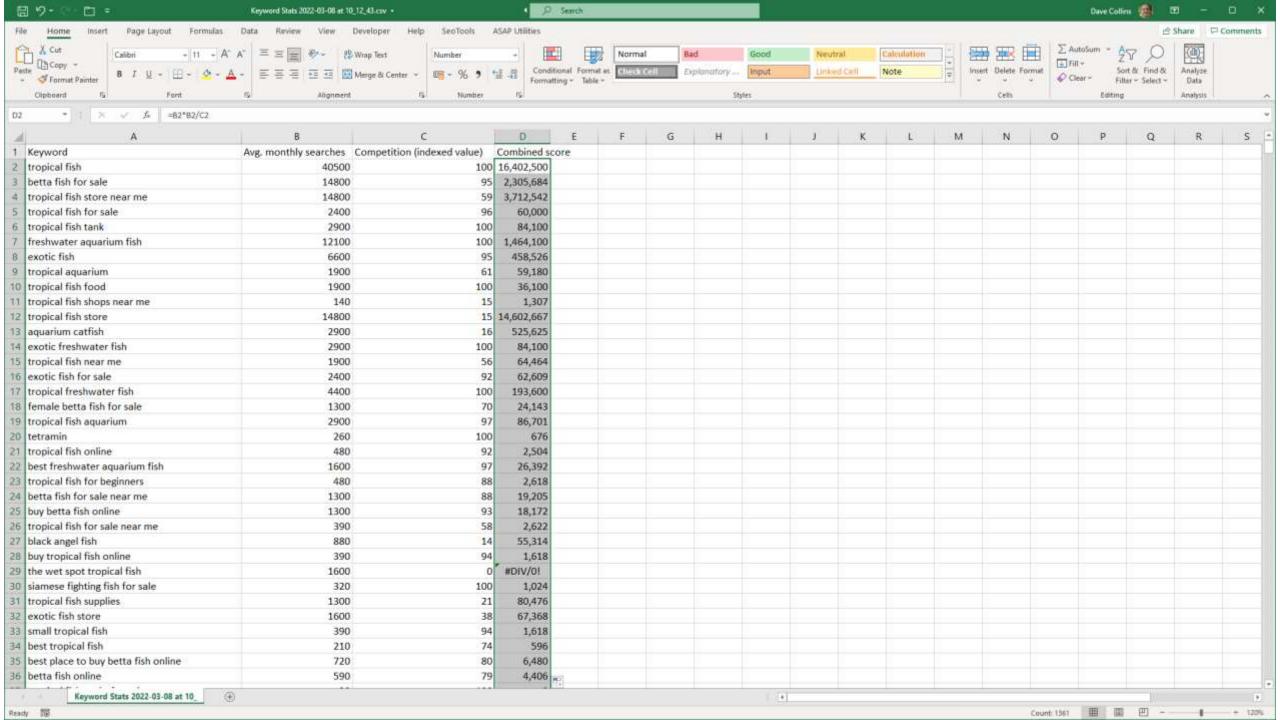


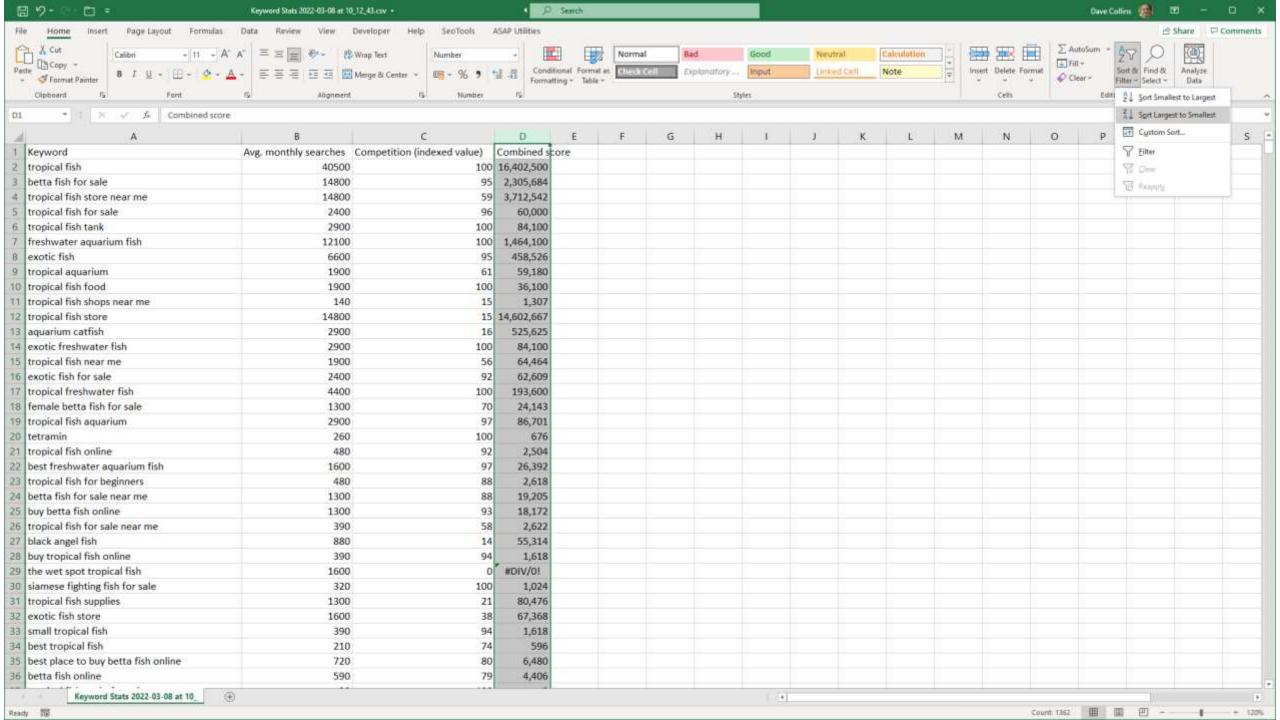


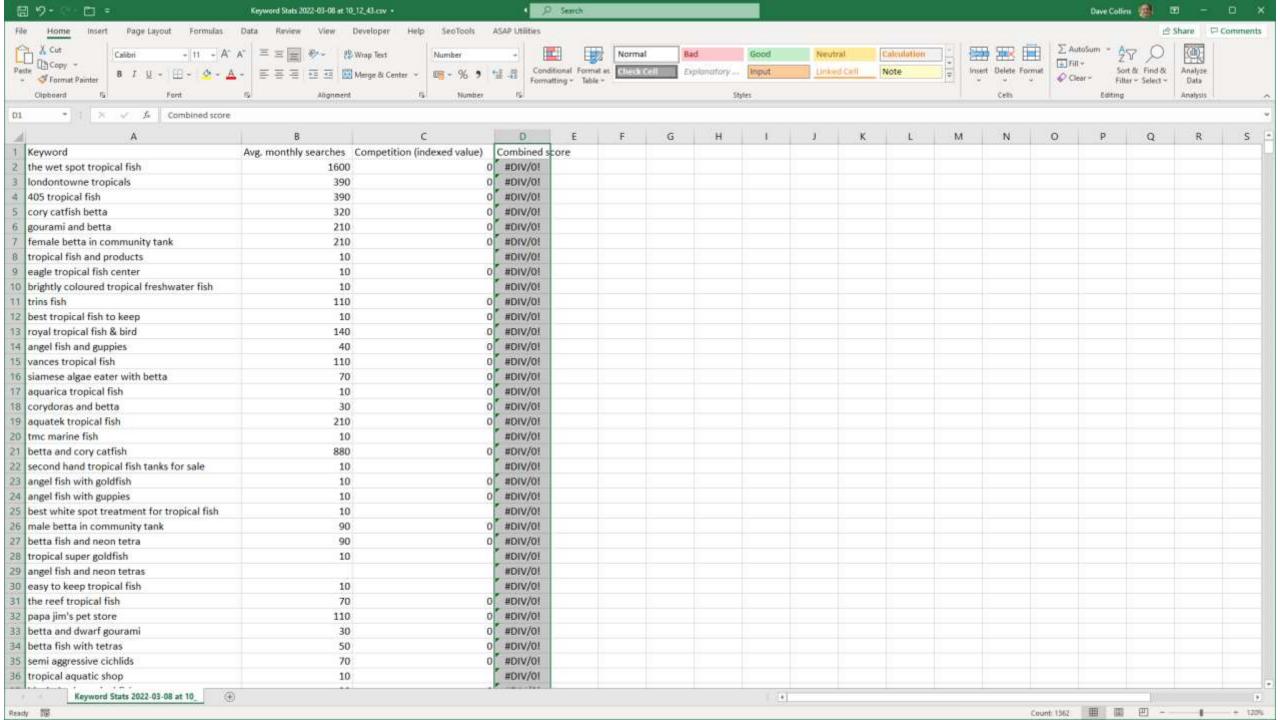


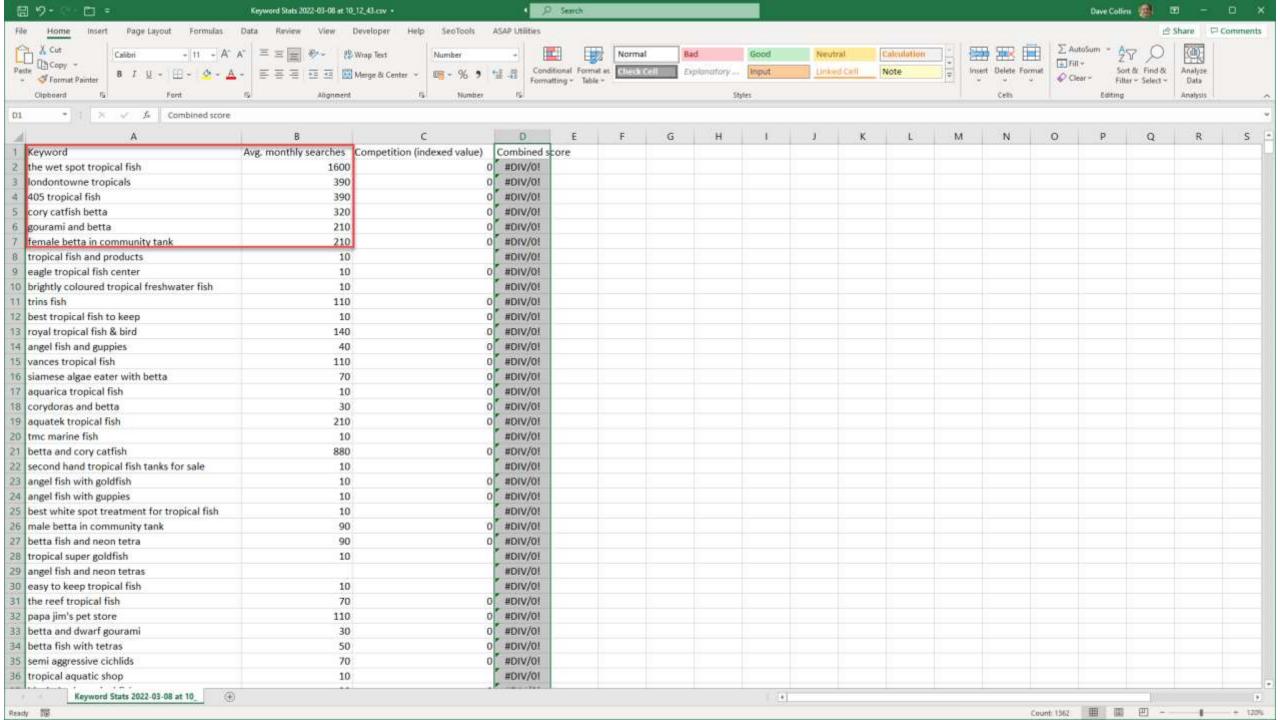


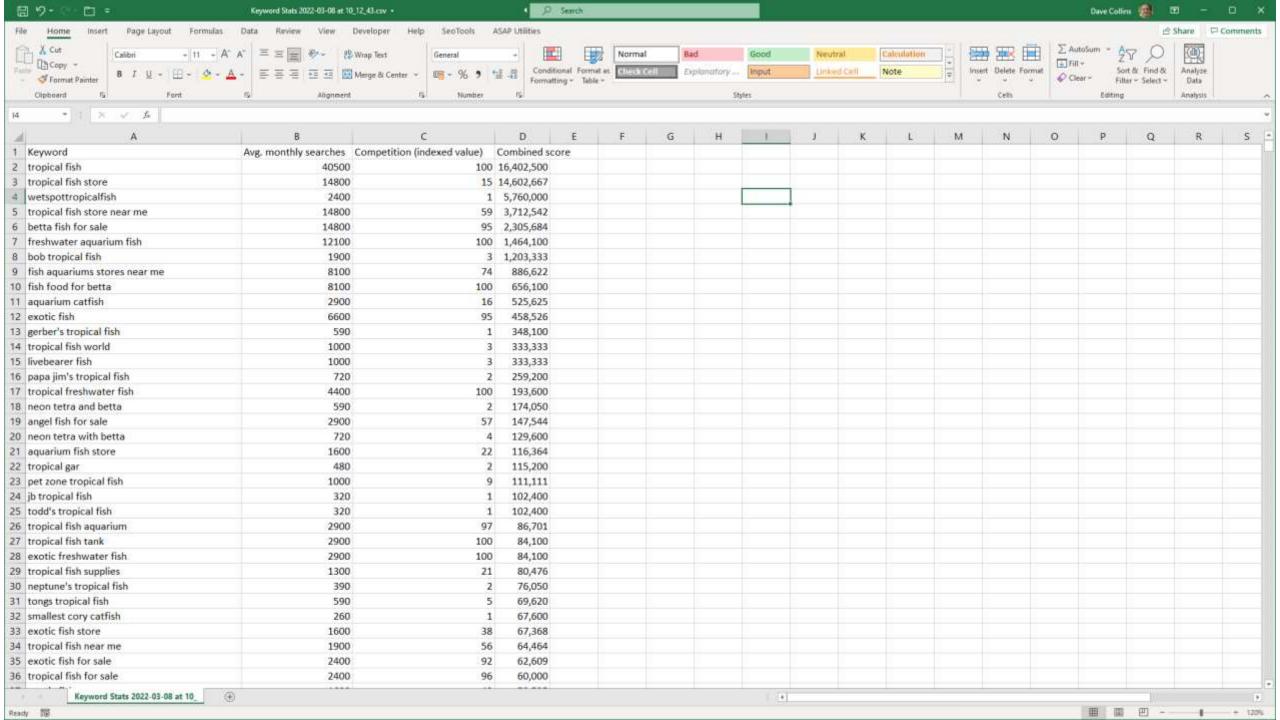


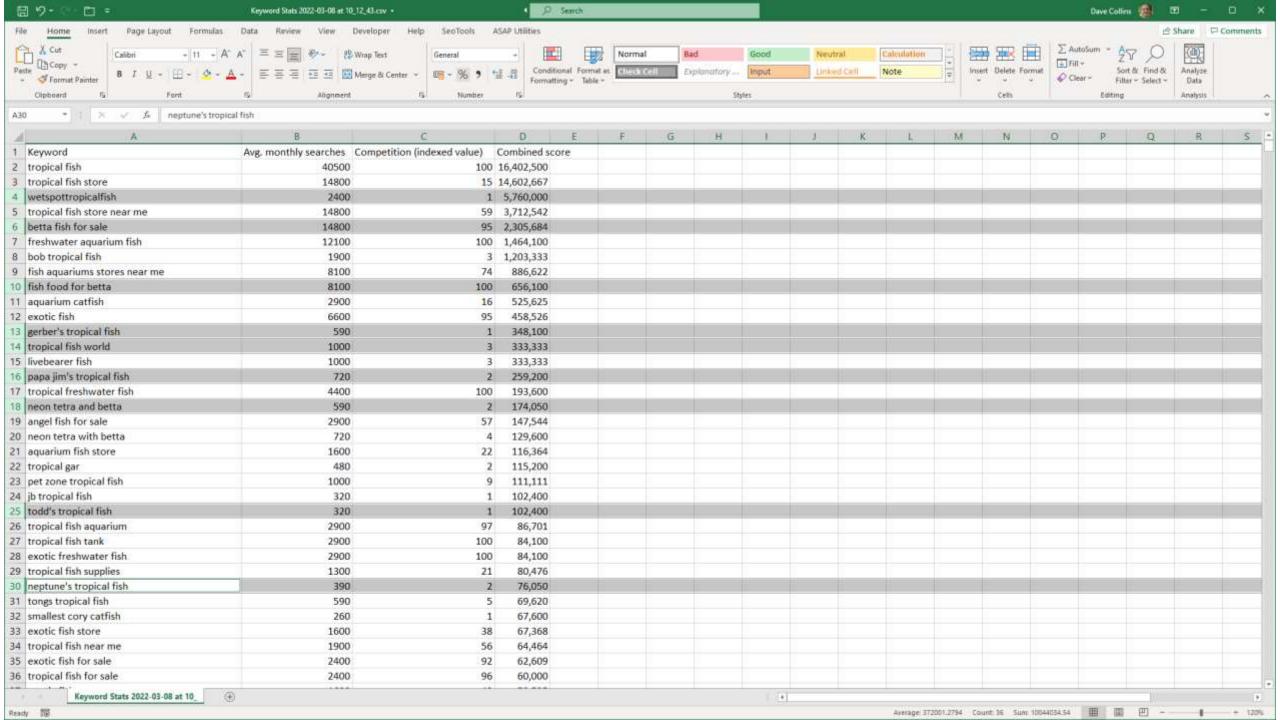


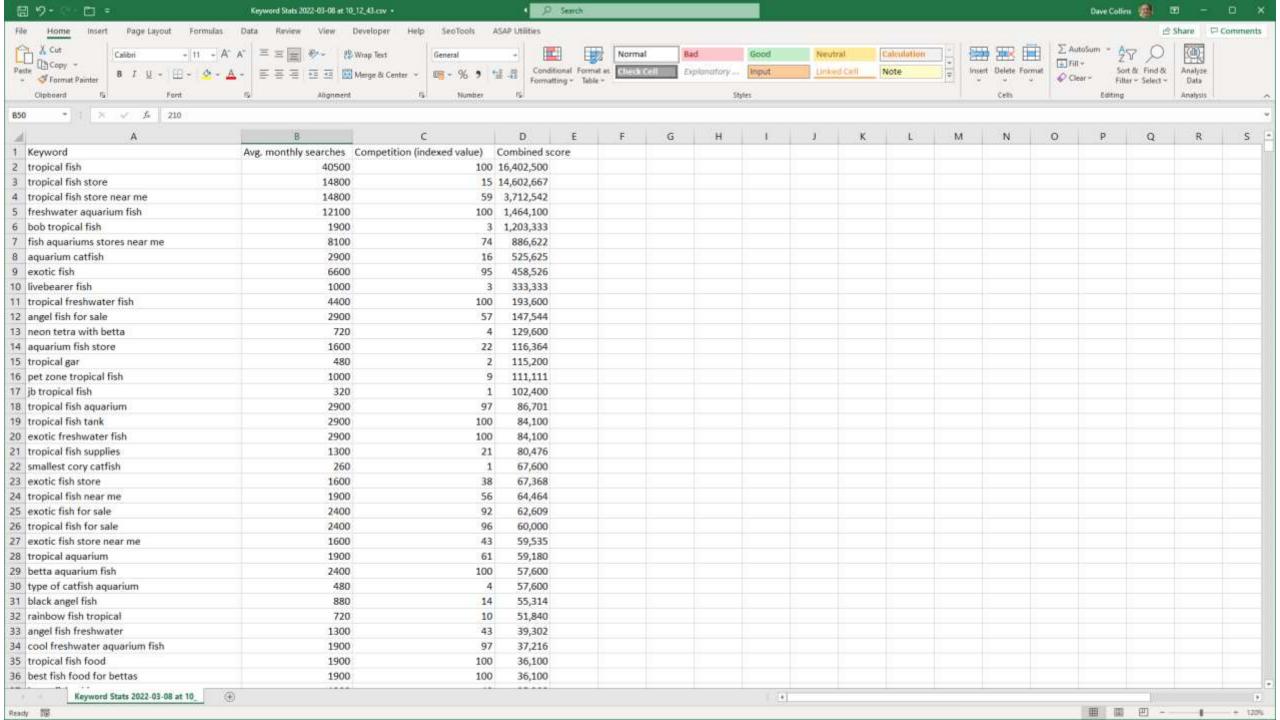




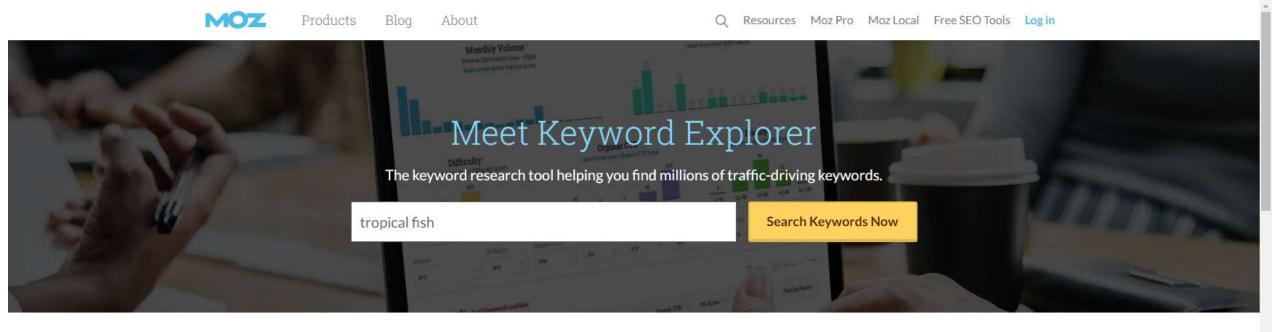








## Other keyword tools



### How it works



Enter a URL or keyword to discover and prioritize the best keywords to target.



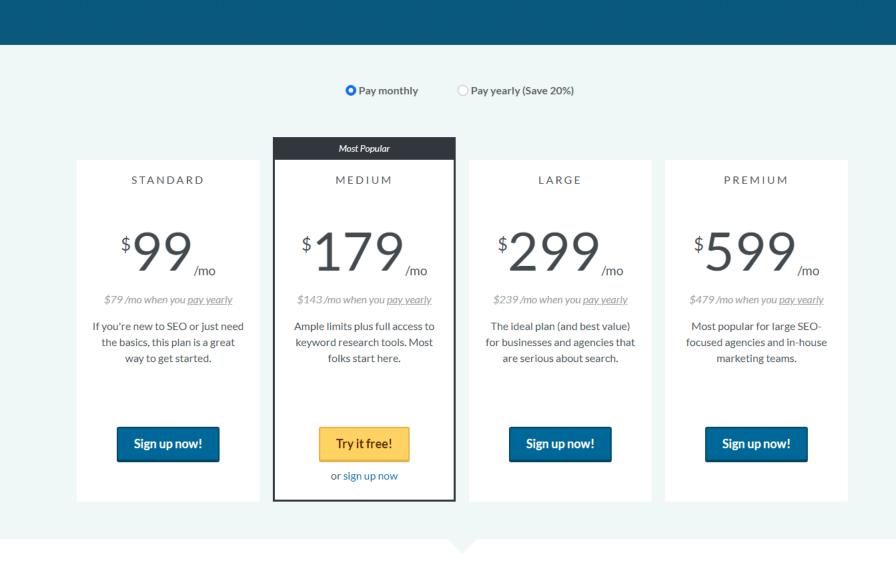
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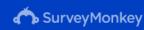
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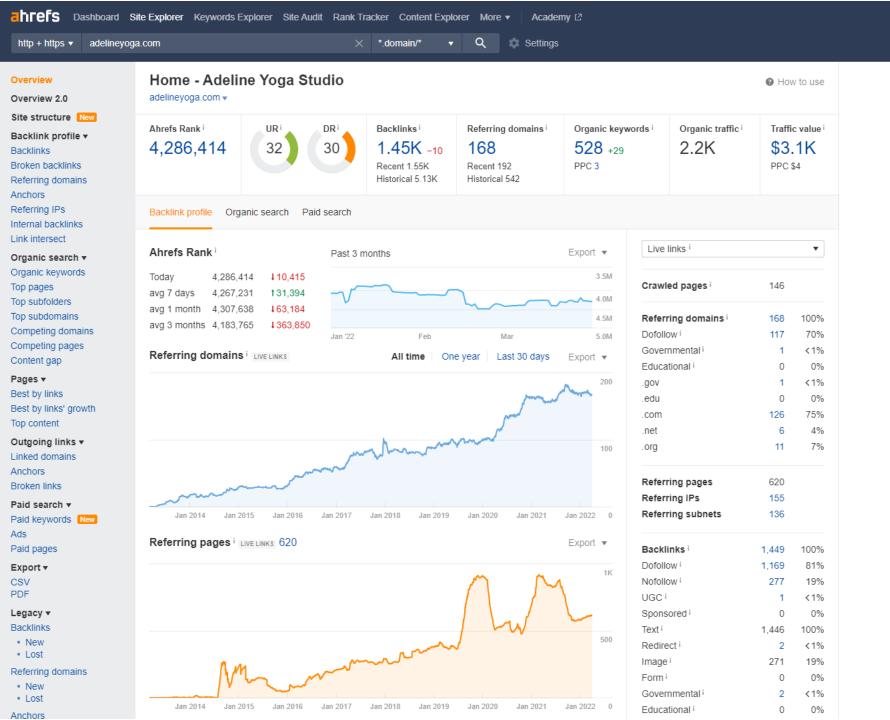
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- √ Keywords Explorer i
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- +6 months of history i
- + Position history chart i
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- + Reports sharing i Soon

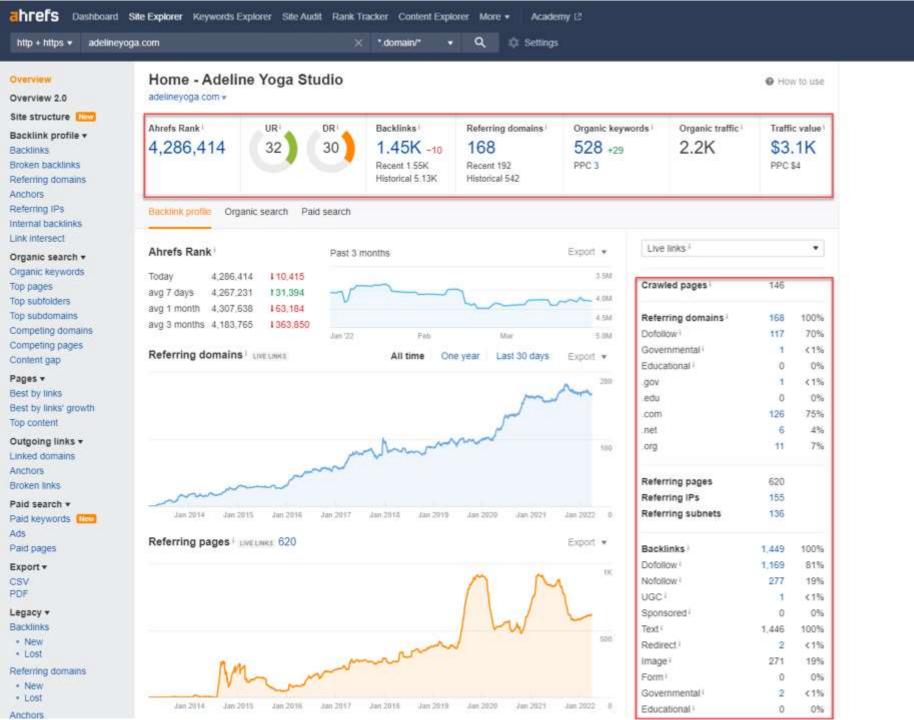
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- + Dashboard folders i
- + Content Master i Soon + Ahrefs Search <sup>i</sup> Soon

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- + Access management i
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- + API i Soon
- + Audit log i Soon
- +SSO i Soon



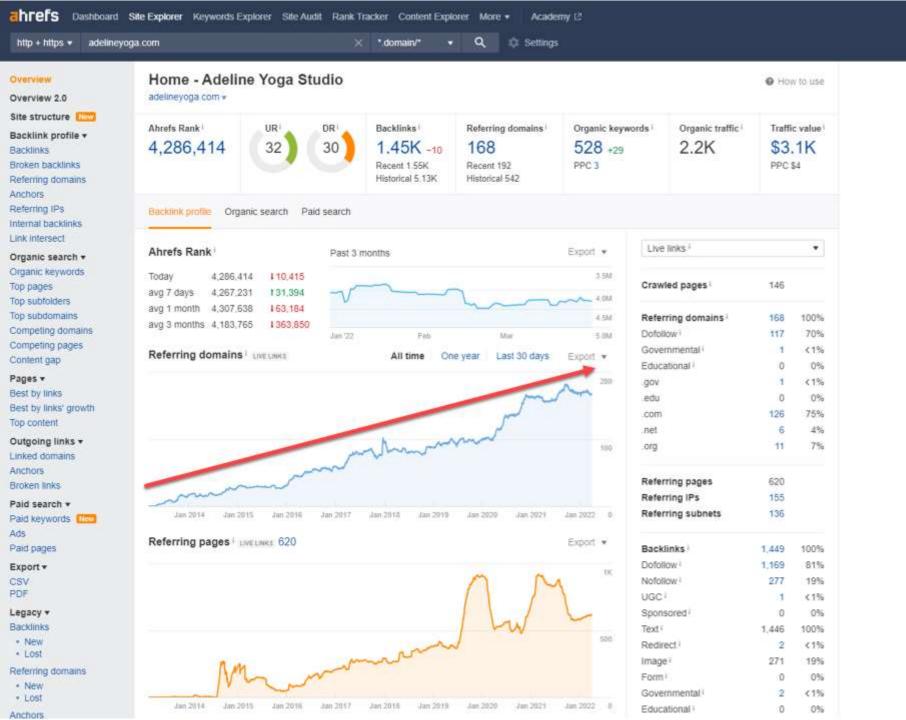
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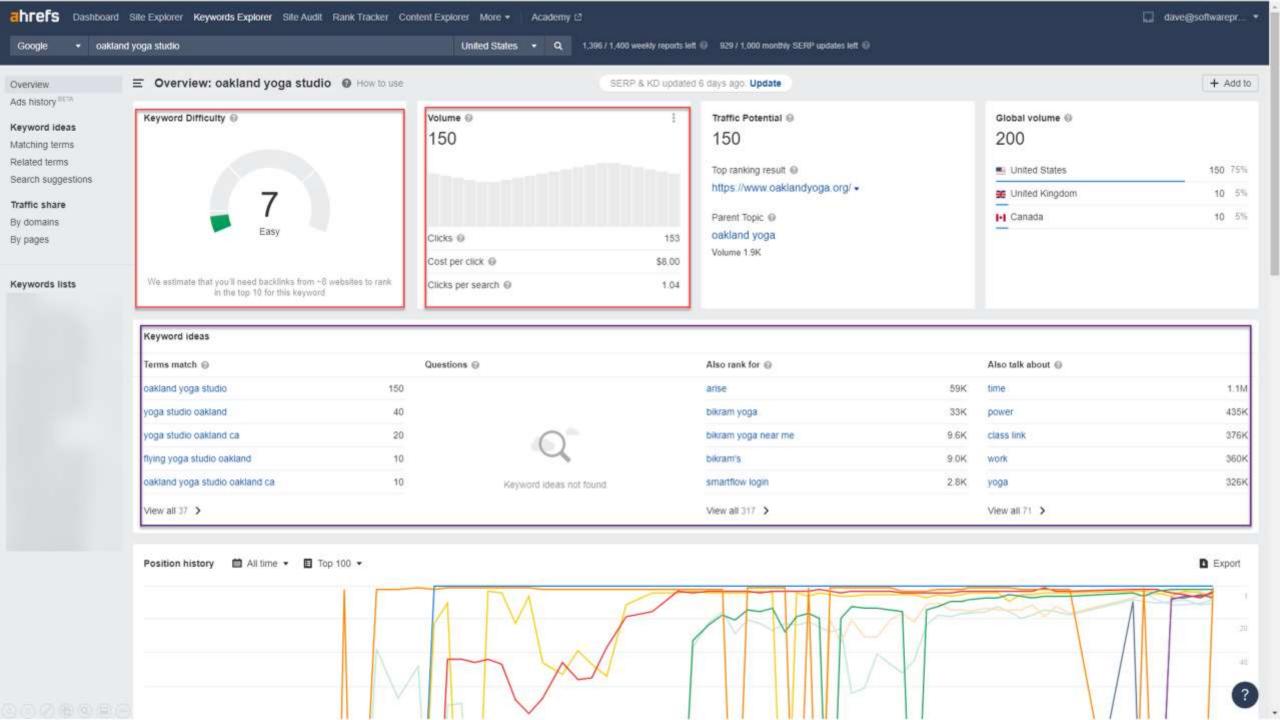
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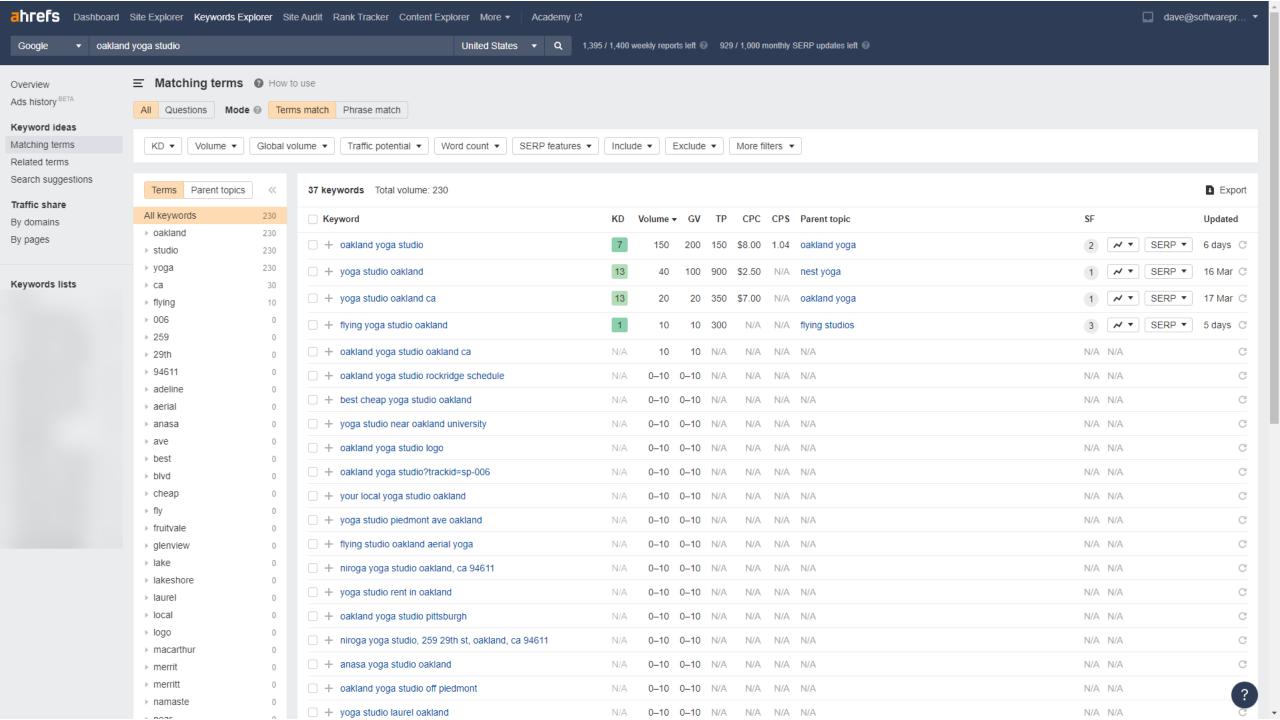
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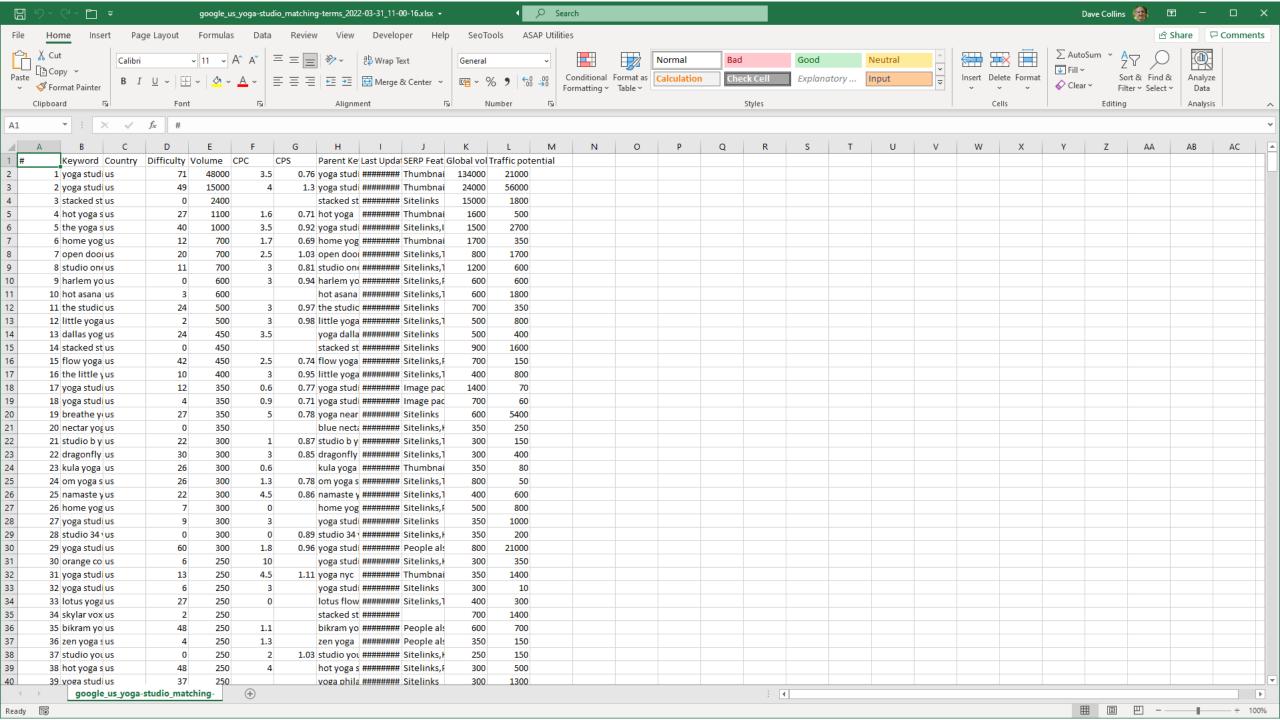


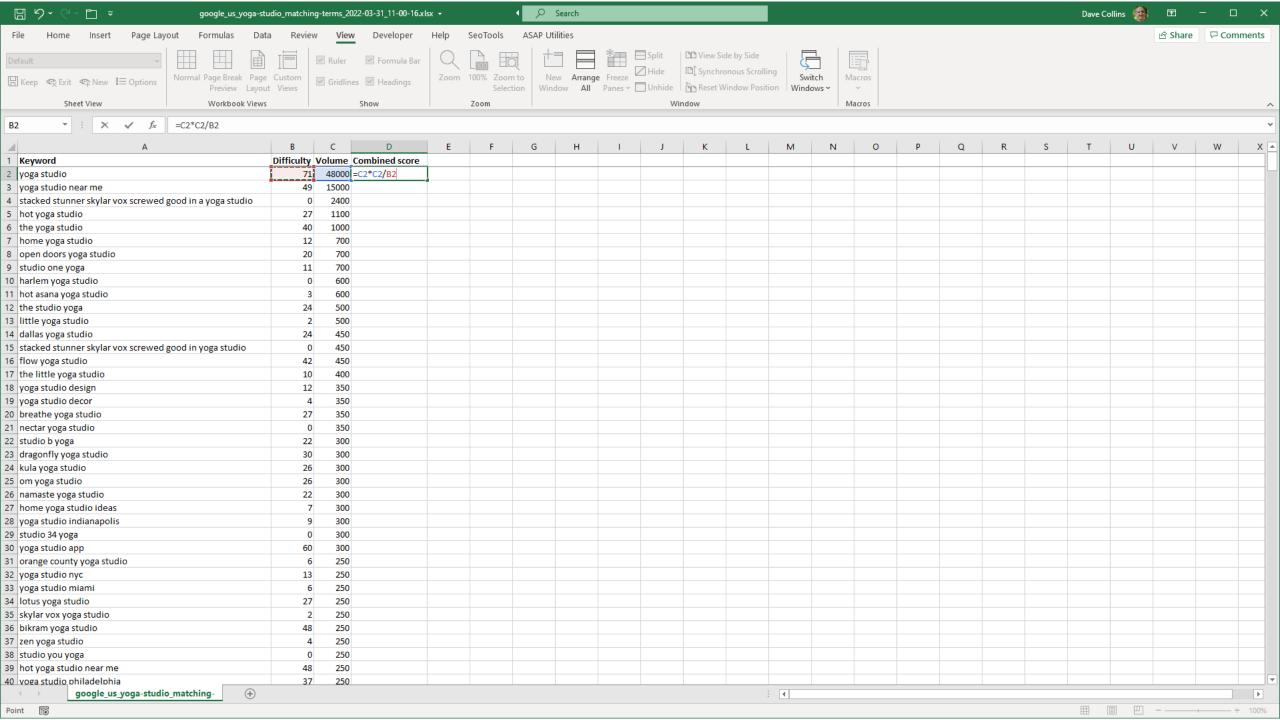
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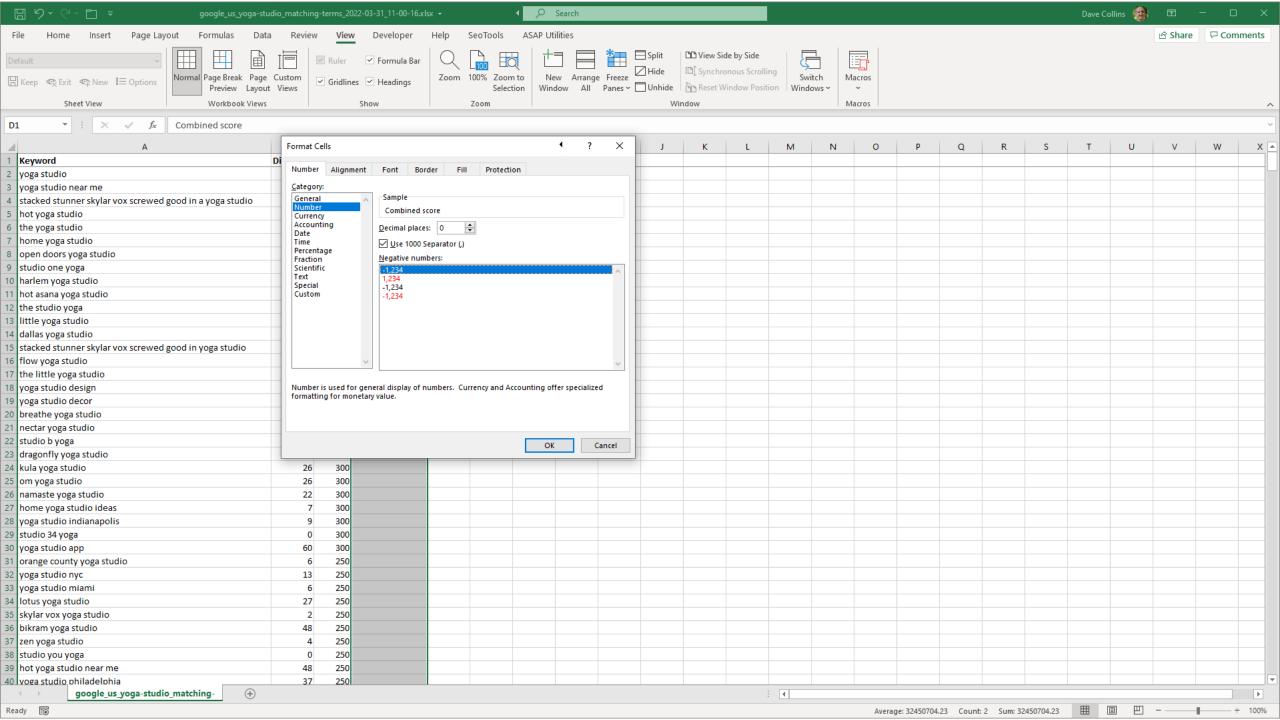
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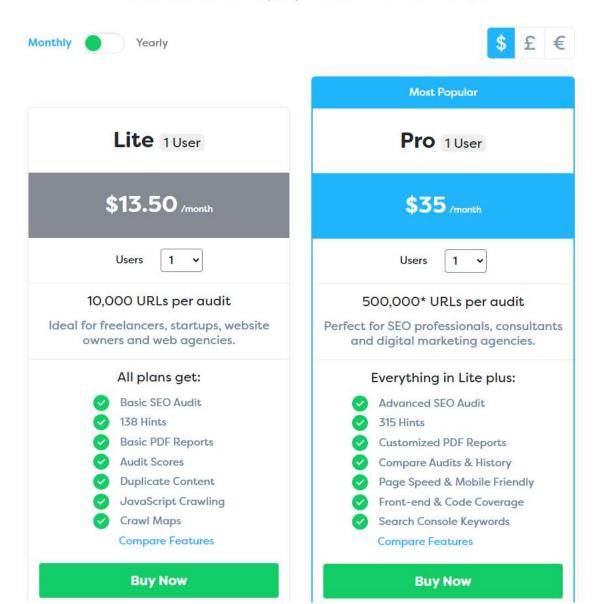
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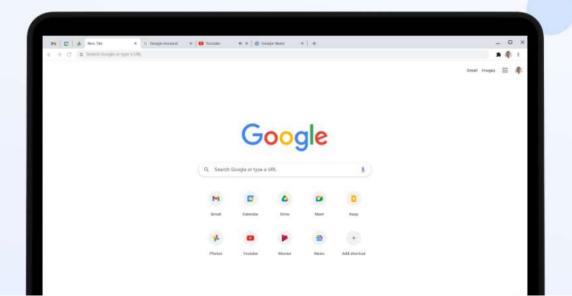


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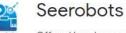
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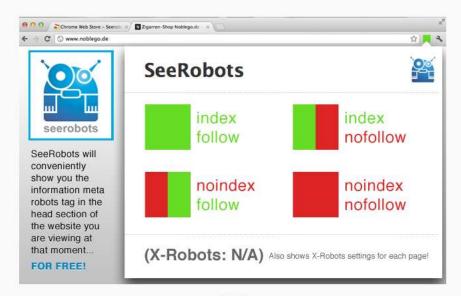
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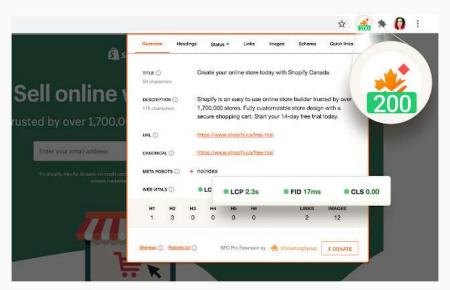
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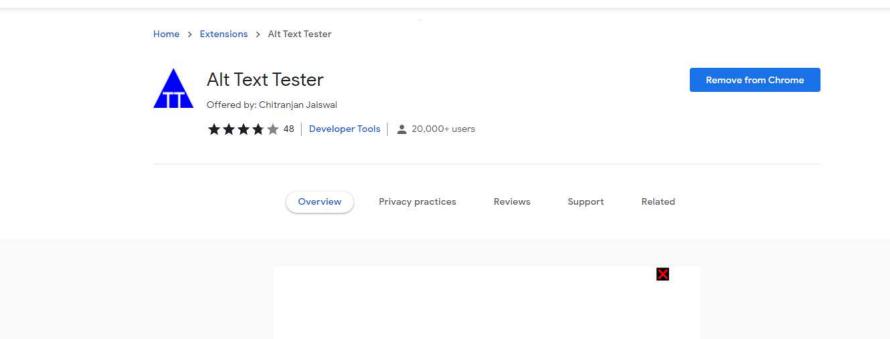


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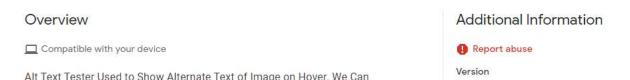


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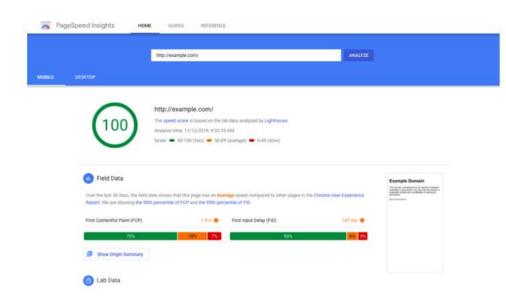




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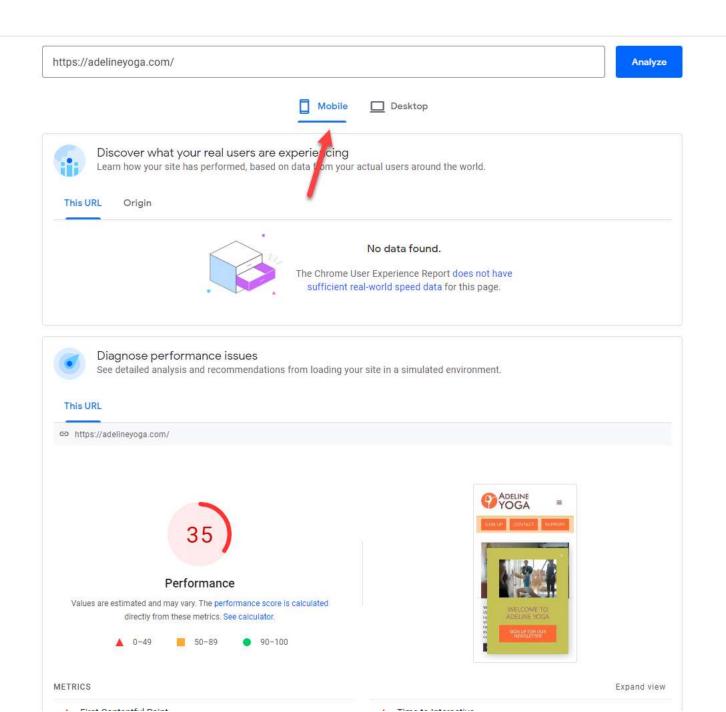
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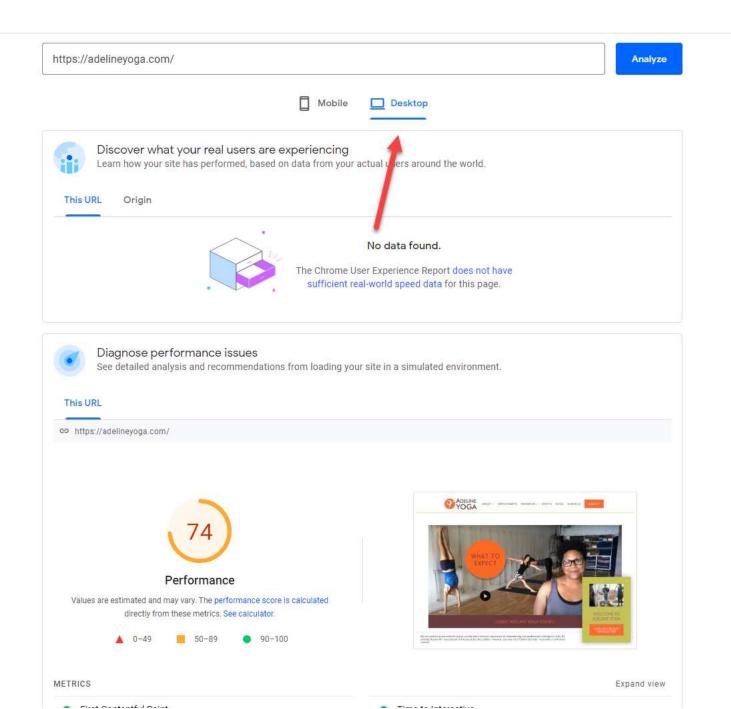
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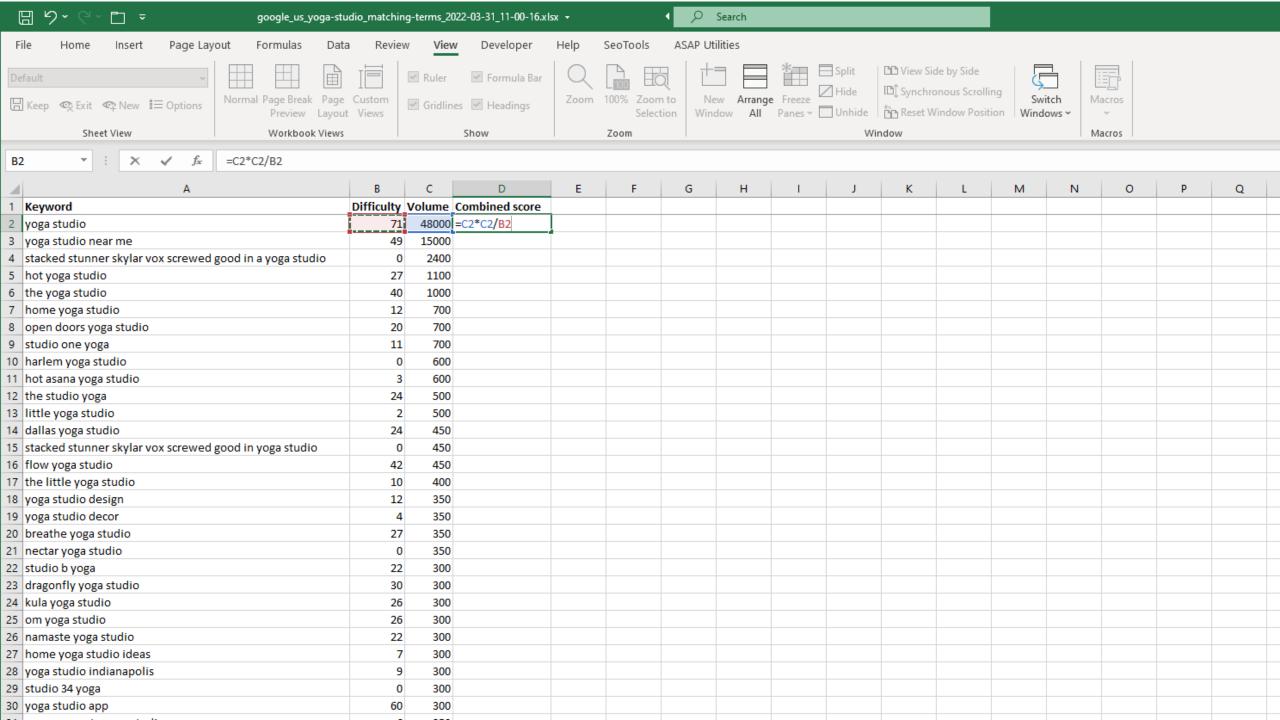


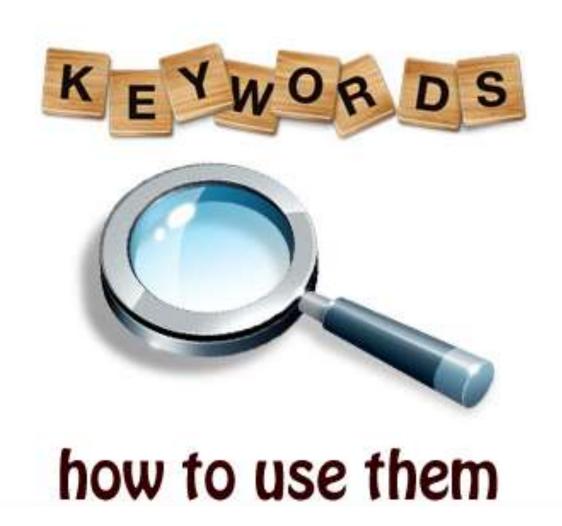


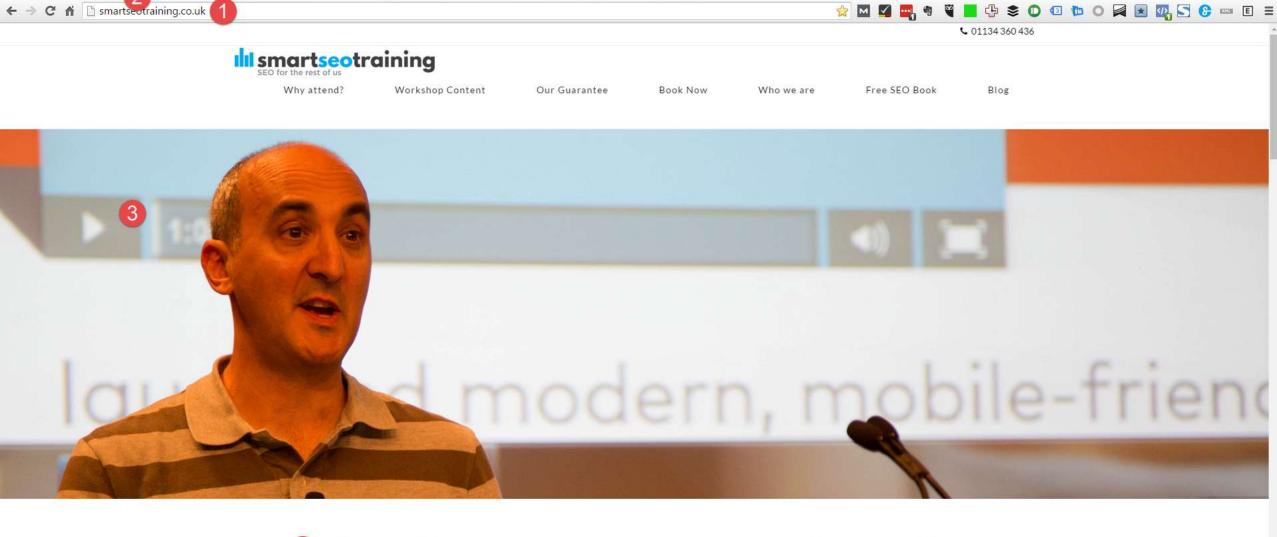












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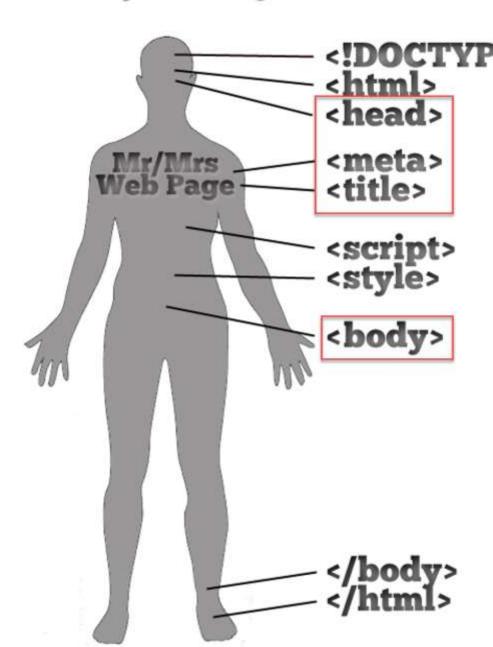
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                                              !function(a,b,c){function d(a){var c,d=b.createElement("canvas"),e=d.getContext&&d.getContext("2d"),f=String.fromCharCode;return e&&e.fillText?(e.textBaseline="top",e.font="600 32")
     (e.fillText(f(55356,56806,55356,56826),0,0),d.toDataURL().length>3e3):"diversity"===a?(e.fillText(f(55356,57221),0,0),c=e.getImageData(16,16,1,1).data.toString(),e.fillText(f(55356,57221,55356,57343),0,0
     ("simple"===a?e.fillText(f(55357,56835),0,0):e.fillText(f(55356,57135),0,0),0!==e.getImageData(16,16,1,1).data[0])):!1}function e(a){var c=b.createElement("script");c.src=a,c.type="text/javascript",b.get
     f,g;c.supports={simple:d("simple"),flag:d("flag"),unicode8:d("unicode8:d("unicode8"),diversity")},c.DOMReady=!1,c.readyCallback=function(){c.DOMReady=!0},c.supports.simple&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.supports.flag&&c.s
     {c.readyCallback()},b.addEventListener?(b.addEventListener("DOMContentLoaded",g,!1),a.addEventListener("load",g),b.attachEvent("onreadystatechange",function(){"complete"===
     {},f.concatemoji?e(f.concatemoji):f.wpemoji&&f.twemoji&&(e(f.twemoji),e(f.wpemoji)))}(window,document,window.wpemojiSettings);
                                <style type="text/css">
37 img.wp-smiley,
38 img.emoji {
                   display: inline !important;
                   border: none !important;
                   box-shadow: none !important;
                   height: 1em !important;
                   width: 1em !important;
                   margin: 0 .07em !important;
                  vertical-align: -0.1em !important;
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49 </style>
50 <link rel='stylesheet' id='open-sans-css' href='https://fonts.googleapis.com/css?family=Open+Sans%3A300italic%2C400italic%2C300%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2C400%2
51 k rel='stylesheet' id='dashicons-css' href='http://smartseotraining.co.uk/wp-includes/css/dashicons.min.css?ver=4.4.2' type='text/css' media='all' />
62 <link rel='stylesheet' id='admin-bar-css' href='http://smartseotraining.co.uk/wp-includes/css/admin-bar.min.css?ver=4.4.2' type='text/css' media='all' />
63 k rel='stylesheet' id='boxes-css' href='http://smartseotraining.co.uk/wp-content/plugins/wordpress-seo/css/adminbar-302.min.css?ver=3.1.2' type='text/css' media='all' />
54 <link rel='stylesheet' id='x-stack-css' href='http://smartseotraining.co.uk/wp-content/themes/x/framework/css/dist/site/stacks/icon.css?ver=4.4.1' type='text/css' media='all' />
66 <link rel='stylesheet' id='x-google-fonts-css' href='//fonts.googleapis.com/css?family=Lato%3A400%2C400italic%2C700%2C700italic%7CDroid+Sans%3A700&#038;subset=latin%2Clatin-ext&#038;ver=4.4.1' type='tex
```

SEO Training - solid strate X / P view-source:smartseotrain X

# **Anatomy Of A Web Page**

'Anatomy' from the greek for "examine the structure"



# What type of page am I?

What language I am written in

What the rest of the page needs to know about me to function properly

What the search engine looks for

What am I called?

Do I use any scripts to function?

How will I look?

Most of the stuff the visitor can actually see and interact with known as 'The Content', stuff like pictures, videos, flash, links, forms etc etc

# This then end of all my stuff

This is the end of everything!

# page title

# ~50-60 characters

# Contact

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598 clients. 48 countries. 22 years.



SEO



**GOOGLE ADS** 



WEBSITE



TRAINING



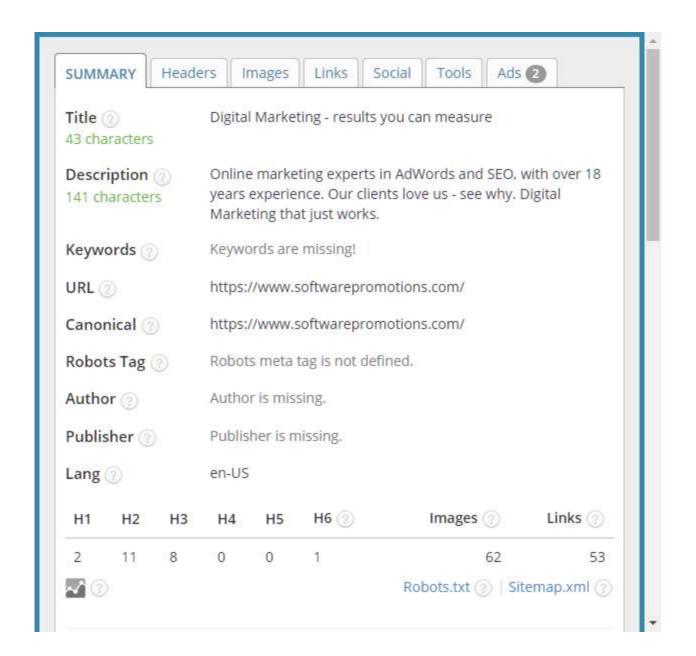
CONSULTATION

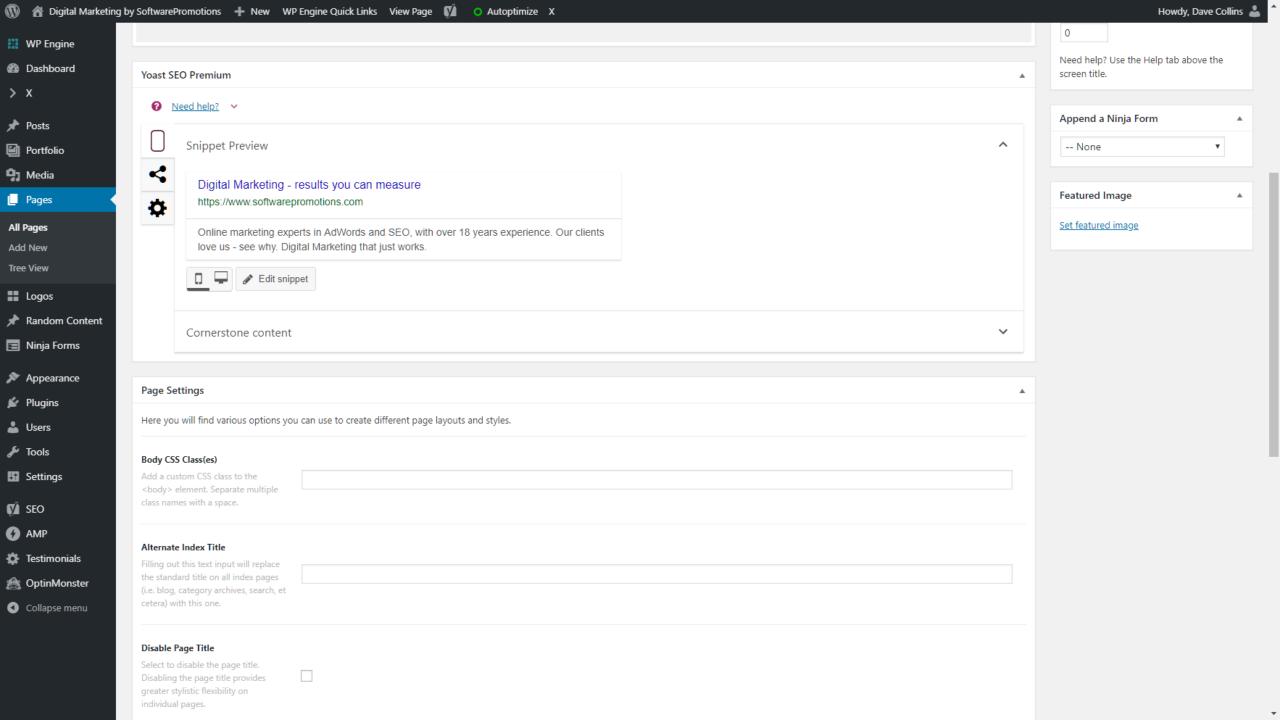
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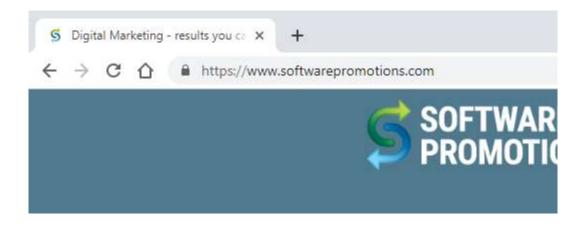
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A copywriting agency is a business that provides writing and editing services to businesses and other organizations. Like individual copywriters, copywriting agencies may offer writing on a for-hire or per-project basis.

### Copywriting agency - Wikipedia

https://en.wikipedia.org/wiki/Copywriting\_agency

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Feedback

## What Is Copywriting?

https://www.davetalks.com/articles/copywriting-for-developers/ >

DaveTalks about software marketing ... So website copywriting is about writing persuasive and promotional text that ... Really good copywriting will even convince them that they have a problem without having previously been aware of it.

# Copywriting: Its Definition, Purpose (and Skills You Need)

https://kopywritingkourse.com/what-is-copywriting/ \*

Copywriting is re-arranging words to make things sell better. It is a text form of salesmanship. But there's a lot more to it than that.

Missing: davetalks | Must include: davetalks

# What is Copywriting? What Does A Copywriter Do? Get the Answers...

https://www.awai.com/what-is-copywriting/ \*

A career as a freelance copywriter is a pretty cushy "job." You can work at home, take naps in the middle of the day, vacation a lot, and get paid really well.

Missing: davetalks | Must include: davetalks

# Copywriting agency - Wikipedia

https://en.wikipedia.org/wiki/Copywriting\_agency •

A copywriting agency is a business that provides writing and editing services to businesses and other organizations. Like individual copywriters, copywriting agencies may offer writing on a for-hire or per-project basis.

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Free Call Out In New Milton, New Milton Plumber, 24/7

Checkatrade approved - Gas Safe Registered - No Call Out Charge, Ever - Which? accredited Services: Repairs and servicing, Upgrades and installation, Safety and certification, All boilers worked ... Monthly payment options - Which? Approved - Get a free quote

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Checkatrade approved - Gas Safe Registered - No Call Out Charge, Ever - Which? accredited Services: Repairs and servicing, Upgrades and installation, Safety and certification, All boilers worked ...

Monthly payment options - Which? Approved - Get a free quote

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www.jpplumbingandheatingservices.co.uk/plumber-new-milton/plumber-new-milton.... ▼
At JP **Plumbing** and Heating, We provide a dedicated **24 hour emergency** ... to a large number of domestic and commercial customers across **New Milton**, ...

# JP Plumbing and Heating - Plumbing and Heating Specialists

jpplumbingandheatingservices.co.uk/ ▼

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www.town-gas.co.uk/ ▼

Town Gas, **Plumbing** and Heating, **Emergencies**, Repair Plan, Landlords, Boilers, ... Ringwood, Lymington, Brockenhurst, Lyndhurst, **New Milton**, Barton-on-Sea, ...

# Plumbers in New Milton | MyBuilder

https://www.mybuilder.com > Find Tradesmen > UK > England > Hampshire ▼
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# Heat Solutions UK | Quality Emergency Plumbers in New Milton

www.heatsolutionsuk.co.uk/ -

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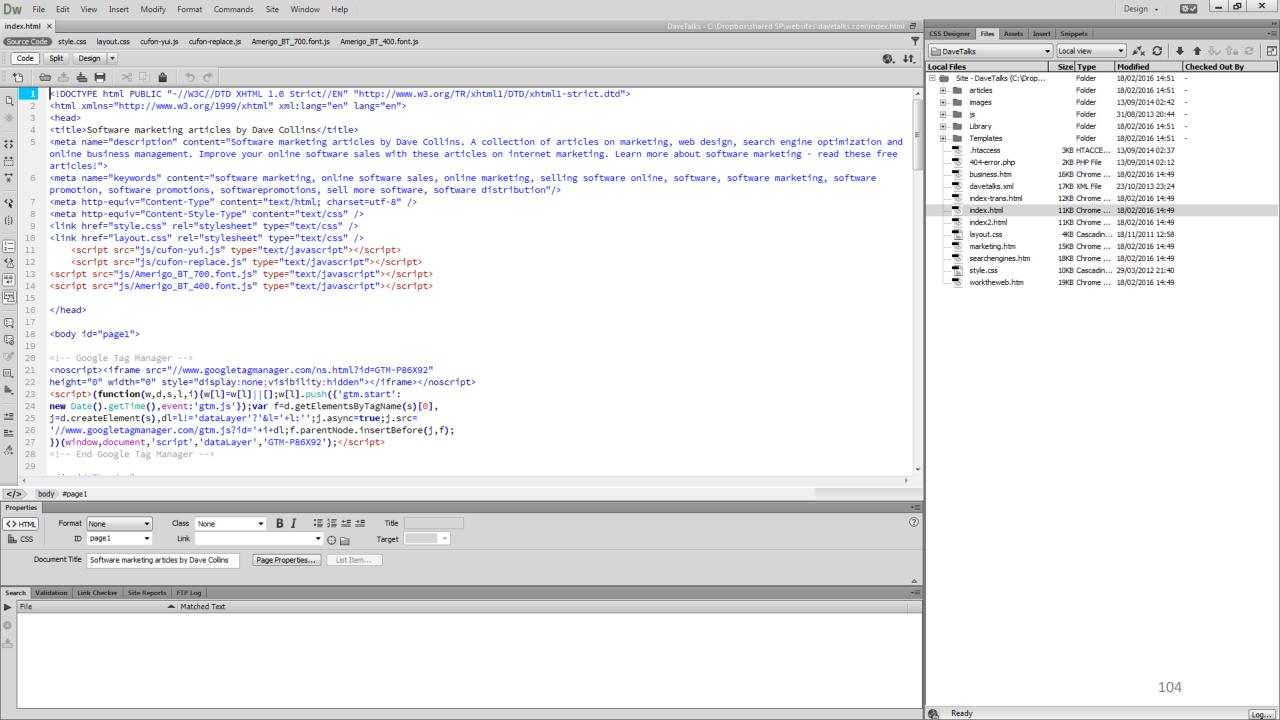
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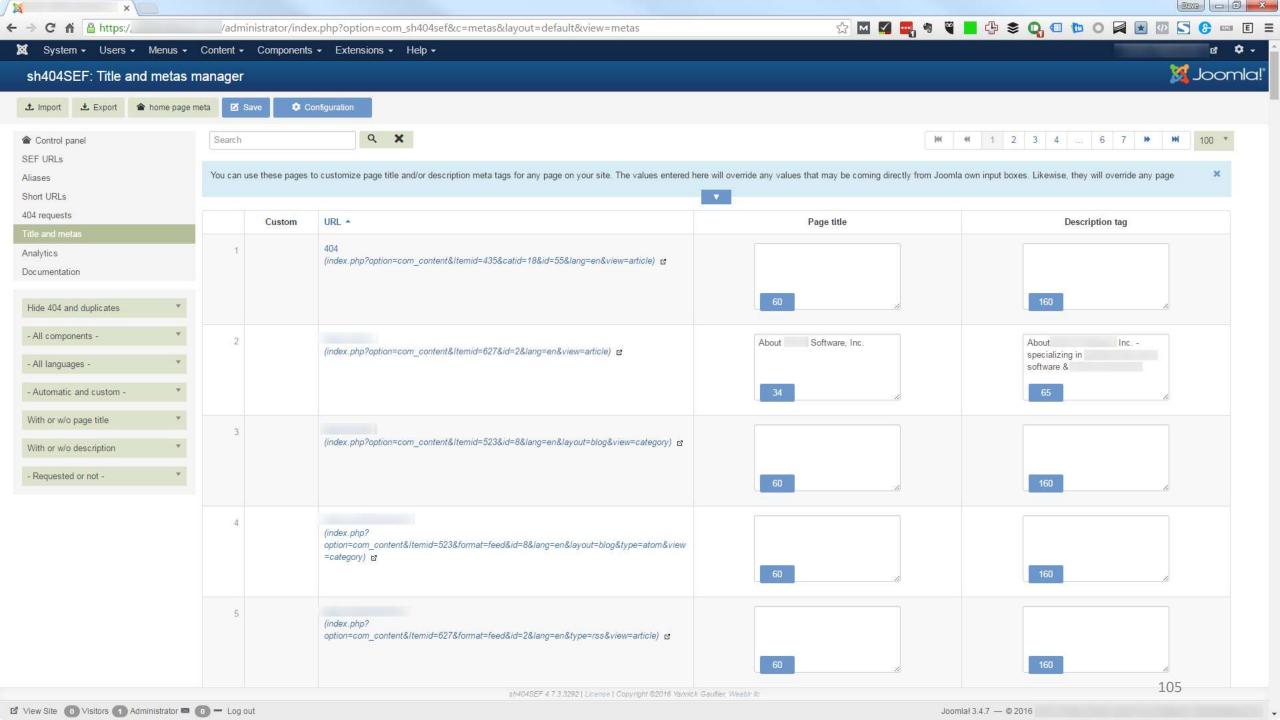
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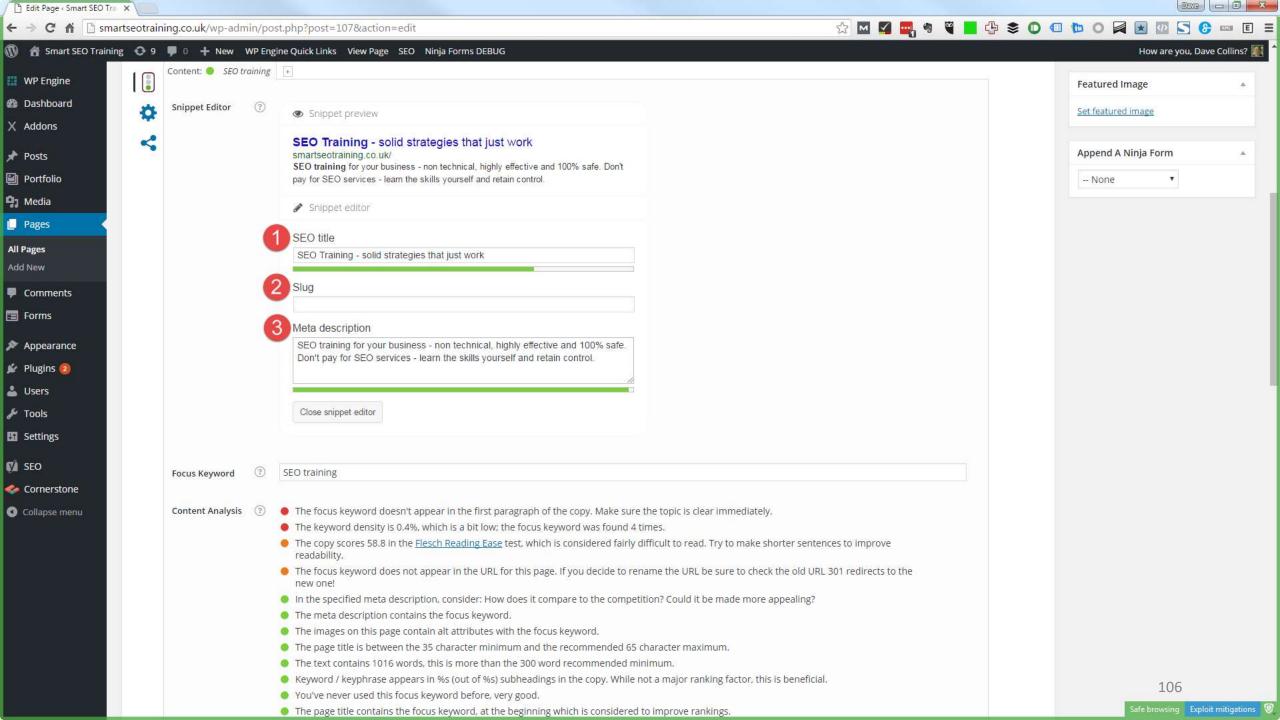
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# ~150 - 160 characters







# **Keywords** META tag



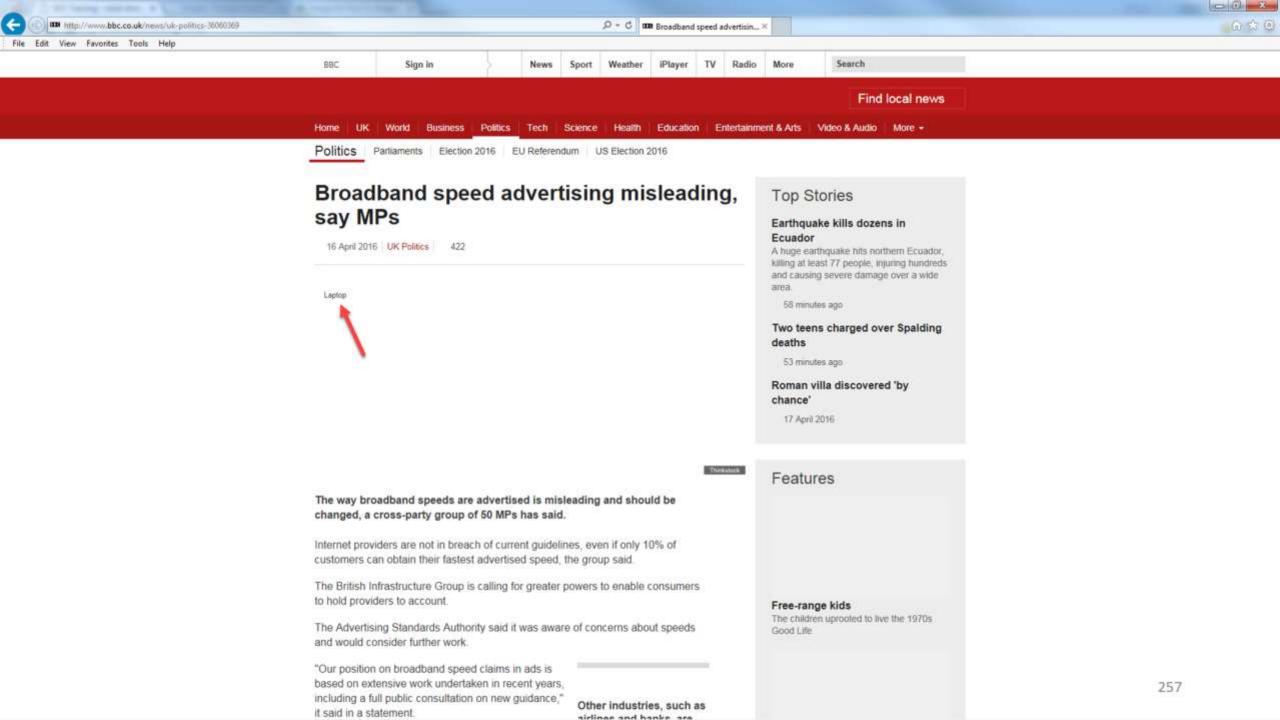
# images

# images: file name

# images:

# alt tag

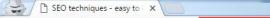
## alt = alternative information



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### A day of practical SEO techniques

This workshop has been designed with the Business Owner or Manager in mind. Everyone who attends the workshop will have an opportunity to work directly on their own web site to identify precisely what they can do to drive more traffic to the site.

The Workshop is divided into three parts

Part 1 – SEO Foundations. How SEO works, how to make sure that Google see and notice you, how to engage with your potential customers, and how to safely maximise your traffic.

Part 2 – Putting together a plan. Auditing a website, identifying and prioritising the main issues, creating solutions for each and mapping out the process and expectations.

Part 3 – Over to you. Analysing your own website, testing your new SEO techniques on the site and market place that you know best. You will also be able to test your ideas against your peers and your resident expert.

Details of everything you need on the day.

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Instant SEO diagnosis!

INSTANTLY see whether you have SEO problems or everything's fine.

The whole process will take you less than two minutes - and I can prove it!

First Name

Email Address

GIVE ME THE FREE VIDEO

16

# anchors & link

texts

### 117



### **Dave Collins**

Dave is the founder of Software Promotions. You may have seen him teach no-nonsense SEO at Microconf and Business of Software.



MORE BY DAVE COLLINS

### 70% of SEO Is Easy. Here's What One SEO Pro Swears You Should Do to Master It.

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I'm going to make a couple of assumptions here.

I'm going to assume that your business is reasonably healthy.

I'm also going to assume that you don't have much by the way of spare time within your working day.

If I'm right about both of these, then here's a problem you're bound to have:

You can and will always find plenty of reasons to leave search engine optimization (SEO) on your to-do list for perpetuity.





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https://www.w3.org/QA/Tips/noClickHere •

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### Gmail - Google

https://mail.google.com/ \*

Google-owned, web-based email service provides details of storage, options and links to related services.

119

## "hummingbird"





Images

Books

Search tools

About 131,000,000 results (0.37 seconds)

### HPE Cloud Computing - hpe.com

www.hpe.com/ ▼

Learn About The Complete Portfolio Of Cloud Products From HPE. Scalability & performance - Accelerate Outcomes - Quickly deliver IT Types: Deploy Private Cloud, Manage Multiple Clouds, Modernize Applications

### Cloud Computing Services - cisco.com

www.cisco.com/go/cloud ▼

4.5 ★★★★ rating for cisco.com

Accelerate New Business Services. Contact Cisco Today To Learn More! Networking and Cloud: An Era of Change

### The Microsoft Cloud - Thrive in Today's Complex World

www.microsoft.com/cloud \*

Boost Manageability with the Cloud.

### Cloud Computing - Capgemini.com

www.capgemini.com/cloud-computing/ ▼

Support your infrastructure with cloud computing.

### cloud computing

the practice of using a network of remote servers hosted on the Internet to store, manage, and process data, rather than a local server or a personal computer.

Translations, word origin, and more definitions

Feedback

### Cloud computing - Wikipedia, the free encyclopedia

https://en.wikipedia.org/wiki/Cloud computing -

Cloud computing, also on-demand computing, is a kind of Internet-based computing that provides shared processing resources and data to computers and other devices on demand.

Capital expenditure - Cloud computing providers - Category: Cloud infrastructure

### Images for cloud computing

Report images









### What is cloud computing? - Definition from WhatIs.com

searchcloudcomputing\_techtarget.com/definition/cloud-computing •

While the cloud computing definition has evolved, basics remain. The three pillars of cloud -- public, private and hybrid -- offer benefits like elasticity, flexibility and ... (laaS)? - What is private cloud - What is Platform as a Service

### In the news



### Cloud computing is everywhere, and so are frayed nerves about security

ZDNet - 20 hours ago

A recent global survey of 1,200 IT decision makers which suggests that when it comes to ...

Cloud Computing Shift Accelerates, Reversing Recent Dip - The CIO Report Wall Street Journal - 2 days ago

Save 94% on the Advanced Cloud Computing with AWS course bundle Boing Boing - 2 hours ago

More news for cloud computing

### What Is Cloud Computing? PCMag.com

www.pcmag.com > ... > Networking & Communications Software ▼ 17 Apr 2015 - In the simplest terms, cloud computing means storing and accessing data and programs over the Internet instead of your computer's hard drive. The cloud is just a metaphor for the Internet.

### What is Cloud Computing? Webopedia Definition

www.webopedia.com > TERM > C \*

Cloud computing is a type of computing that relies on sharing computing resources rather than having local servers or devices to handle applications.

### Concept:Cloud Computing - Wikinvest

www.wikinvest.com/concept/Cloud Computing -

Contents 1 = Cloud Computing 1.1 Cloud Computing Segments 1.1.1 Applications 1.1.2 Storage 1.1.3 Connectivity 1.2 Cloud Computing Deployment...

### IBM - What is cloud computing?

https://www.ibm.com/cloud-computing/what-is-cloud-computing .

Cloud computing, often referred to as simply "the cloud," is the delivery of on-demand computing resources-everything from applications to data centers-over ...

### What is Cloud Computing? - Salesforce UK

www.salesforce.com/uk/cloudcomputing/ -

Everyone's talking about the 'cloud' - but what is cloud computing and what are the benefits? Salesforce explain why businesses are moving to the cloud.

### What is Cloud Computing? | Interoute

www.interoute.com/cloud-article/what-cloud-computing •

Cloud computing is a topic that many find confusing. It isn't, though, as confusing as it sounds. In fact, most of those who claim not to understand the subject are ...

Create Simple Sites to Compley Appe

- page title
- page description
- image/s: alt & title
- page name
- anchor & link texts
- "Hummingbird" possibility?
- content!



- page title
- page description
- image/s: alt & title
- page name
- anchor & link texts
- "Hummingbird" possibility?
- content

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Workshop Content

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Book Now

Who we are

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### SEO Training - get your business noticed on Google

### Learn SEO with Dave Collins

Most of us go to work each day to make customers happy, do interesting work and to make some money along the way. Few of us come to work to worry about our search engine rankings. Most of us don't even care about SEO – until our traffic from Google dries up.

Yes, we all know that it is important that potential customers can find us on the web, that when they put in common search terms for our sector such as: "Lawyer - Manchester" or "IT Security SouthWest" that our business appears high in Google's results. We know that most people searching the web for a new supplier will not look beyond the first few sites listed. To be found we have to have a means of staying high in the Google rankings whenever a search is made.

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### The problem with SEO: this stuff looks complicated

Predicting the terms that our potential customers may enter in their search can be difficult. How Google determines whether a site is relevant to a customer's search can seem like a mystery.

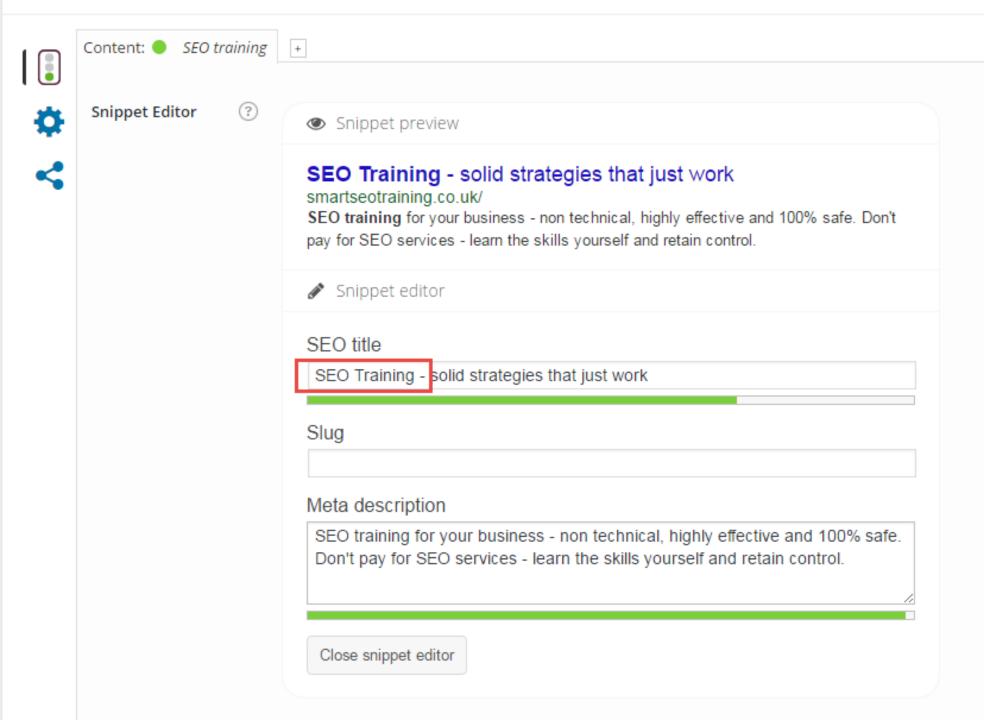
We know that there are certain keywords that are likely to work better than others, but it can be hard to work out which terms will work best. The rules (the Google approved methods) change all the time, and many businesses fear the consequences of suddenly falling down the rankings for no apparent reason.

This is why many of us rely on SEO services to manage our websites, links and our keywords, to maintain our social presence and to ensure our sites remain relevant.

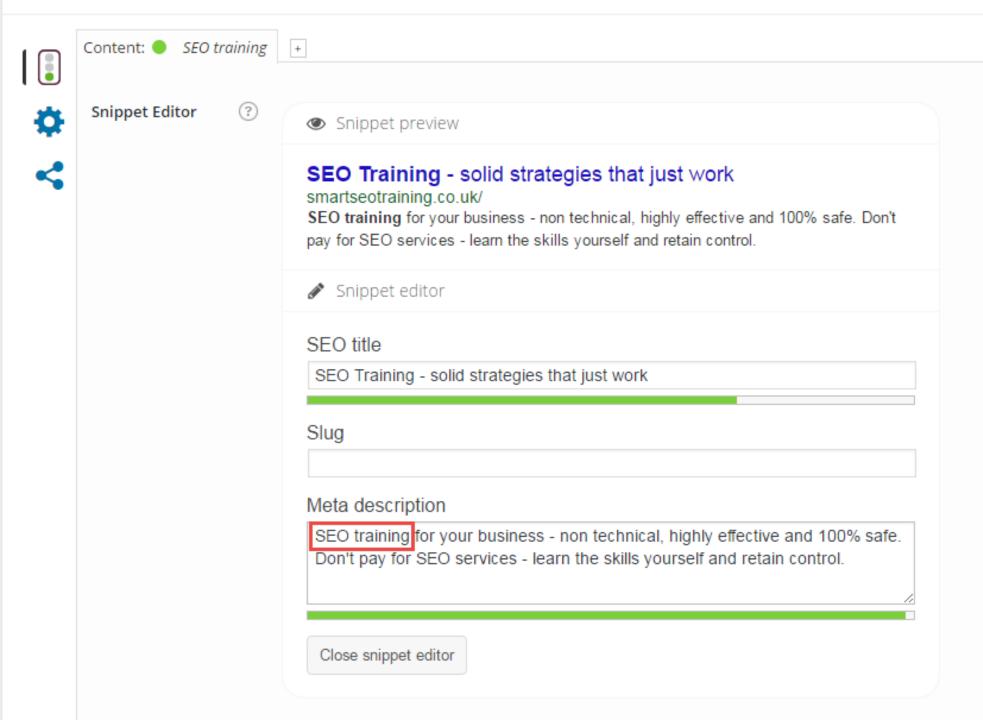
This in itself creates a problem. How do we know who to trust? How do we work out whether the advice we get is good, or whether we are getting value for money from our experts?

Frankly it is not always in the interests of the SEO experts to share their knowledge with you.

Until now.



- page title YES
- page description
- image/s: alt & title
- page name
- anchor & link texts
- Hummingbird possibility?
- content



- page title YES
- page description YES
- image/s: alt & title
- page name
- anchor & link texts
- Hummingbird possibility?
- content

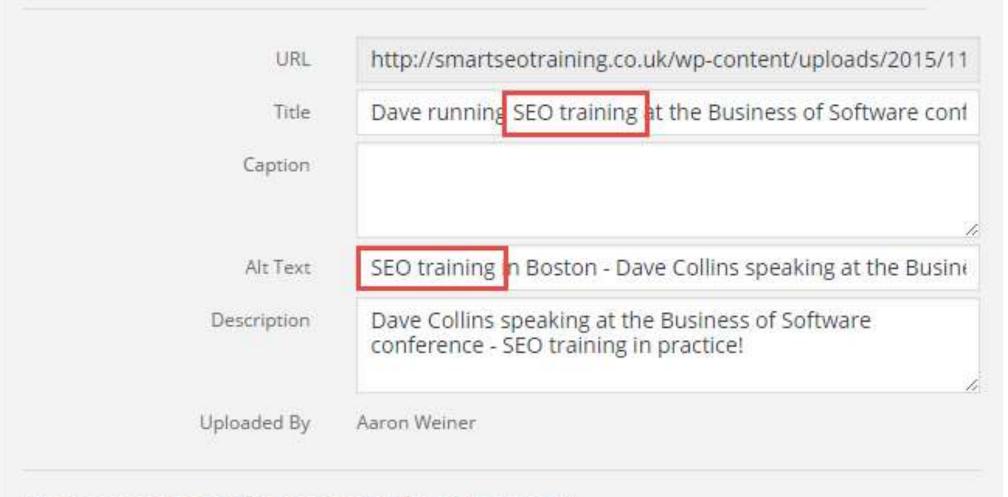
File name: dave-collins-speaking-at-business-of-software-04.png

File type: Imagerping

Uploaded on: November 27, 2015

File size: 4 MB

Dimensions: 2424 × 1621



- page title YES
- page description YES
- image/s: alt & title YES
- page name
- anchor & link texts
- Hummingbird possibility?
- content



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- page title YES
- page description YES
- image/s: alt & title YES
- page name NO
- anchor & link texts NOT YET
- Hummingbird possibility? NO
- content NO

- page title YES
- page description YES
- image/s: alt & title YES
- page name NO
  - anchor & link texts NOT YET
- Hummingbird possibility? NO
  - content NO

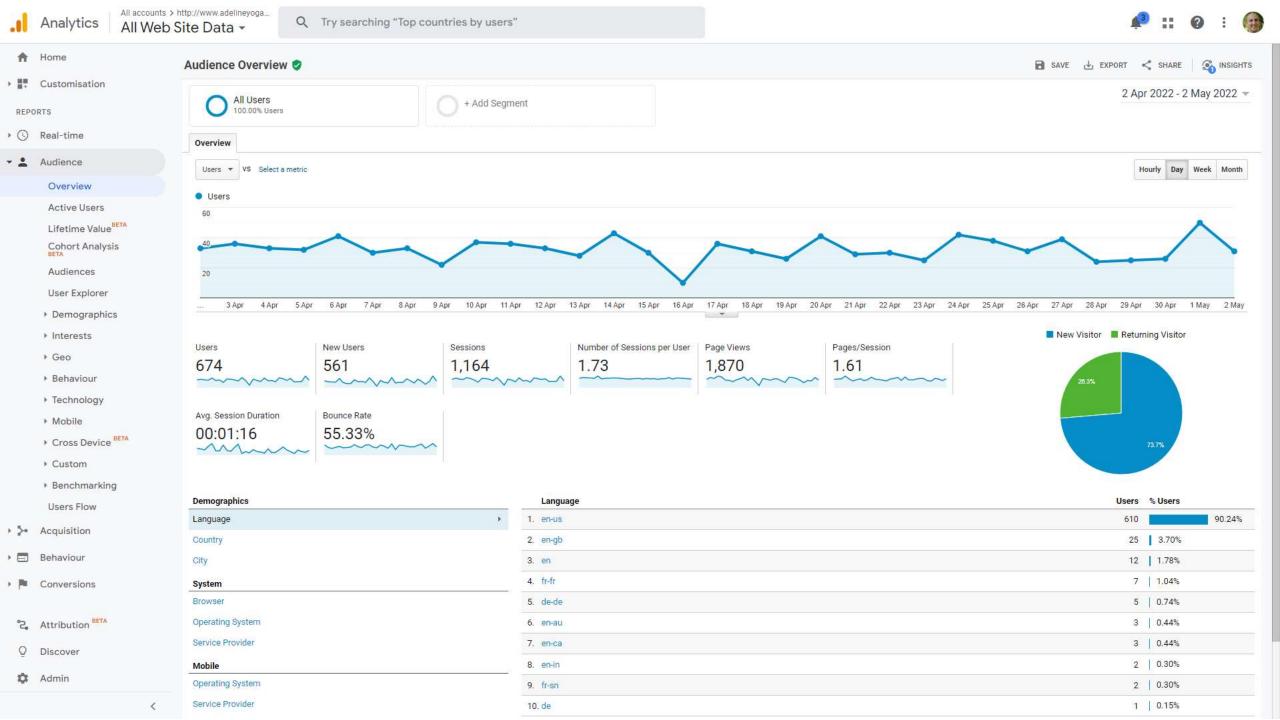


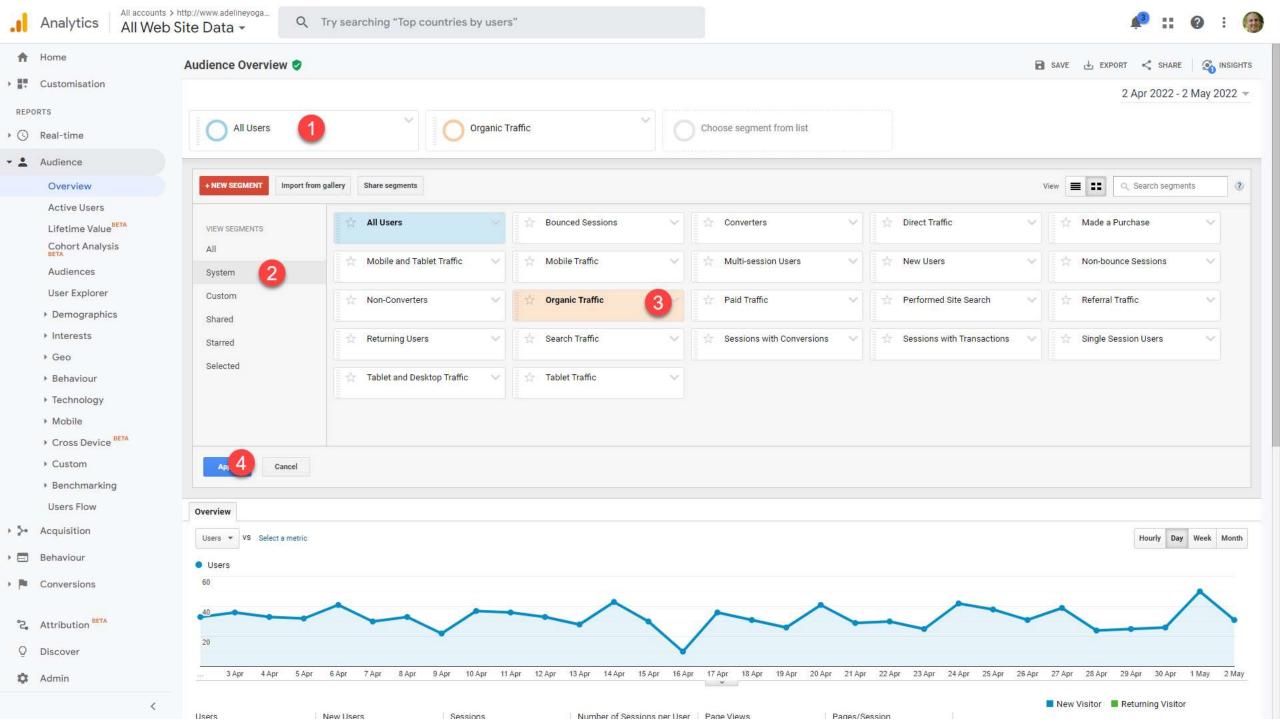
135

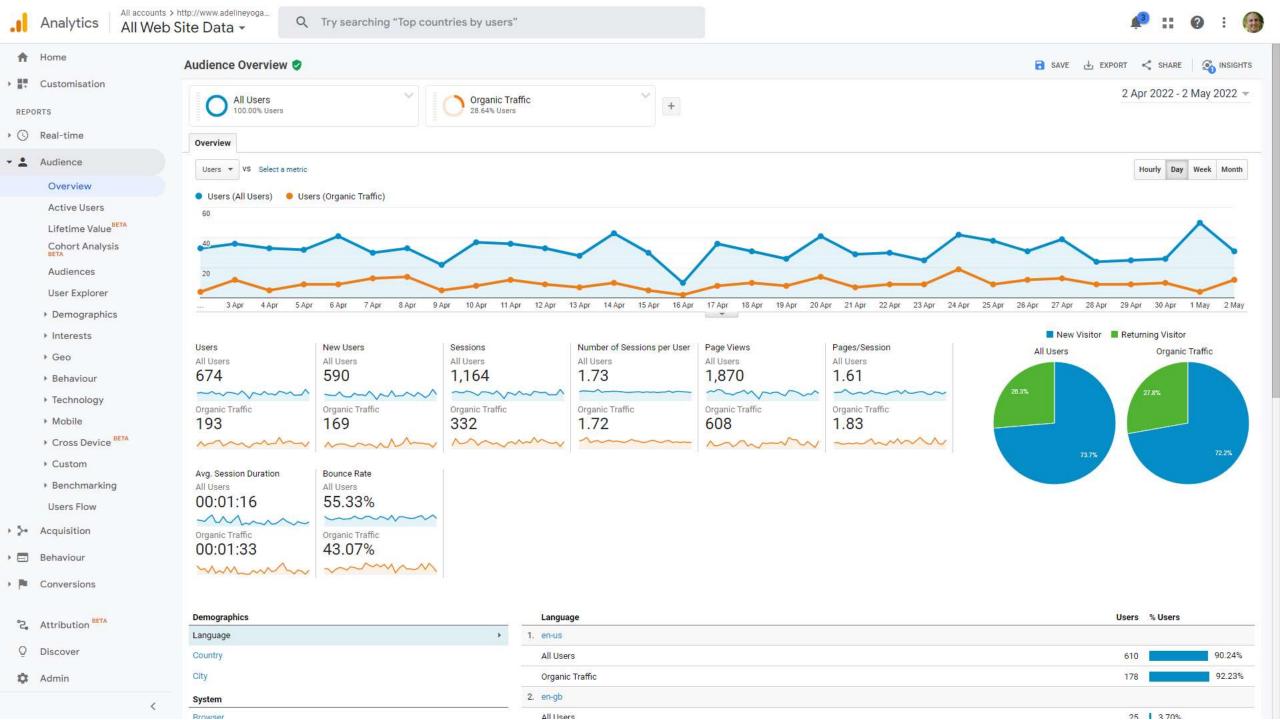
### Walkthrough: how to optimise an existing page

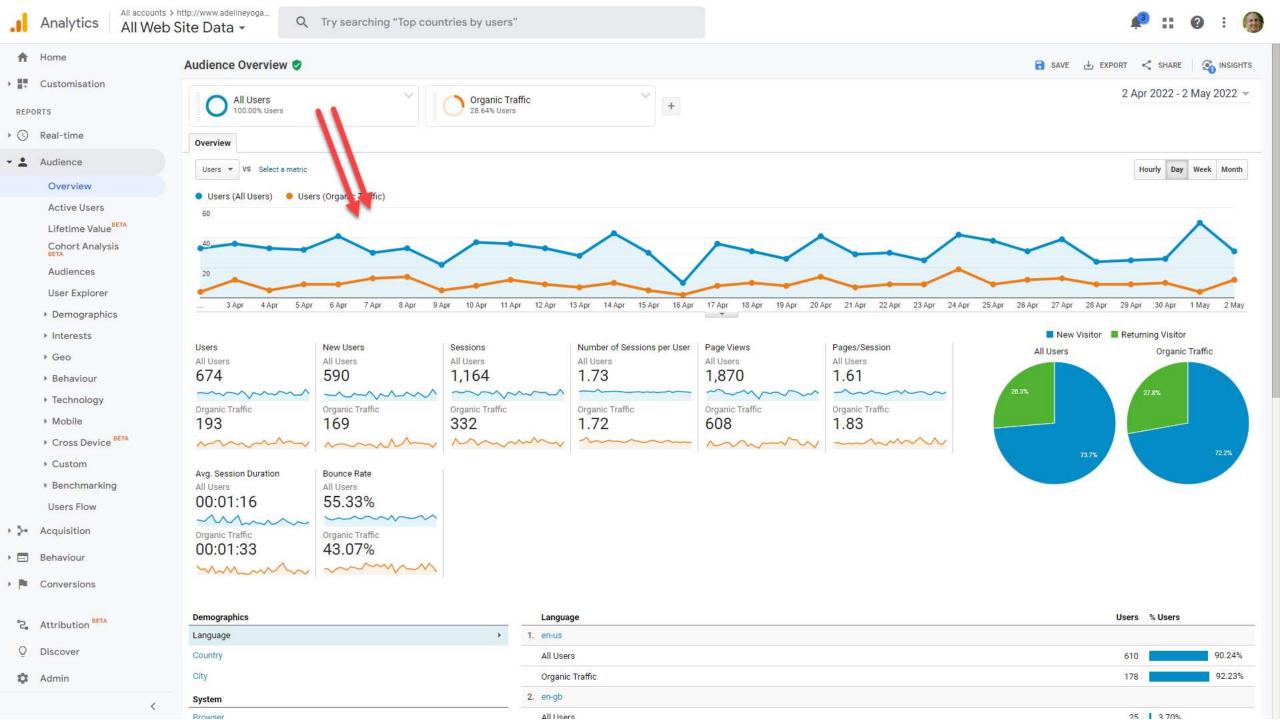
## check the page

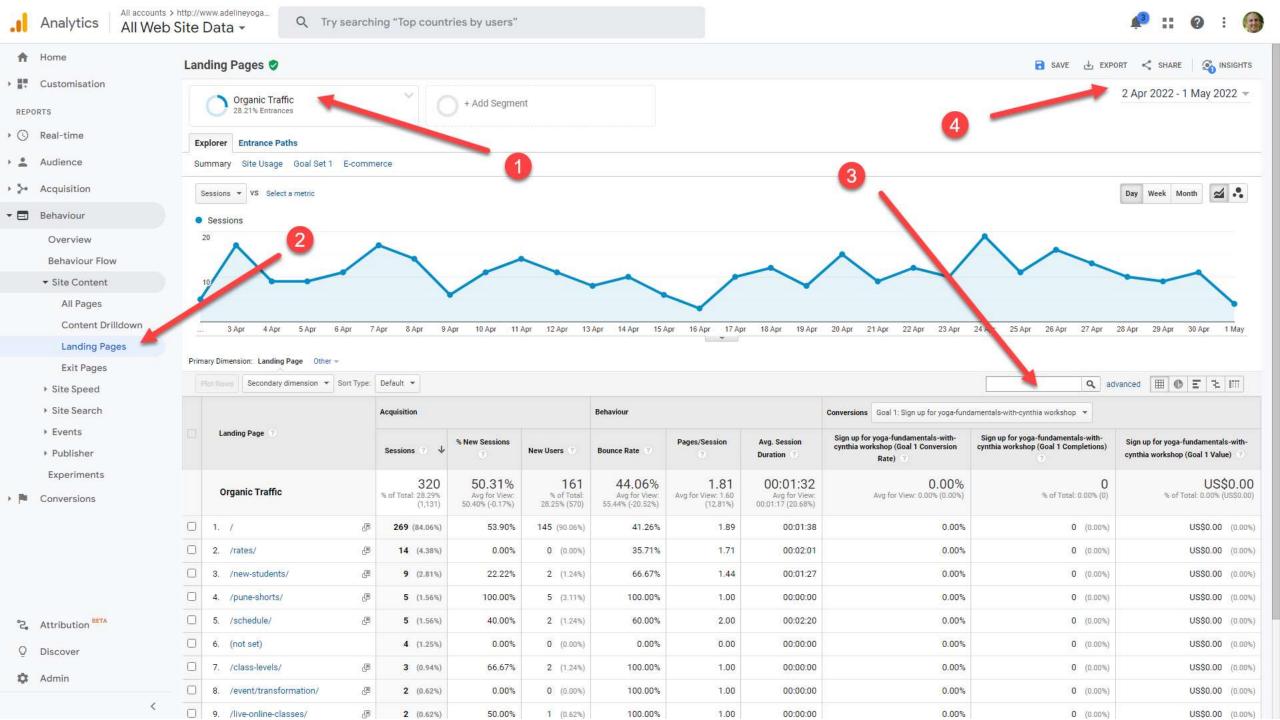
## Check in Google Analytics: is it an organic landing page?



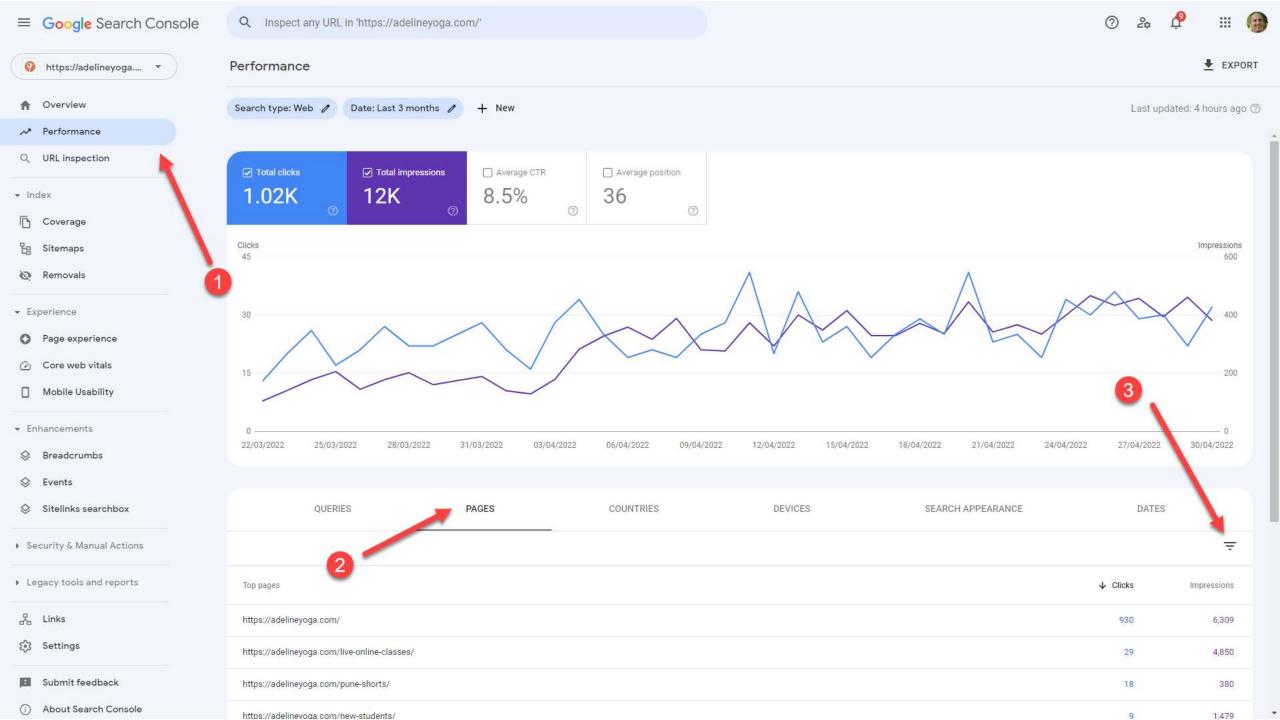


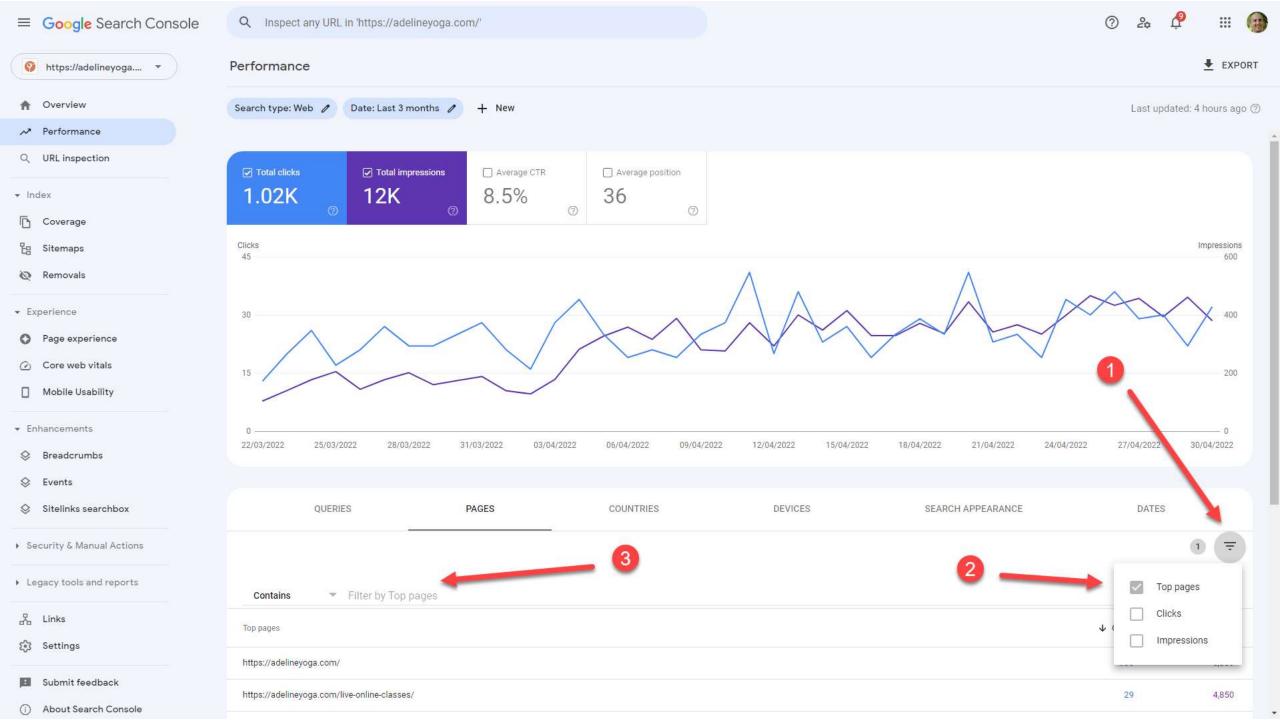




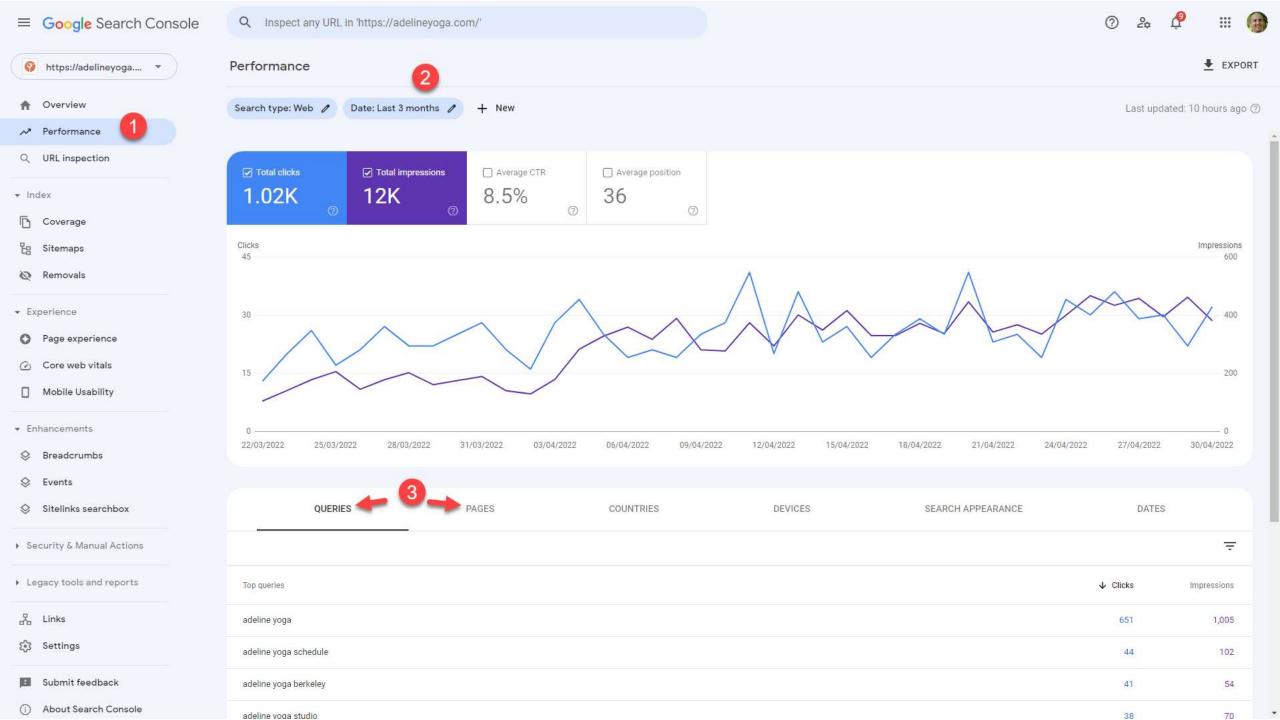


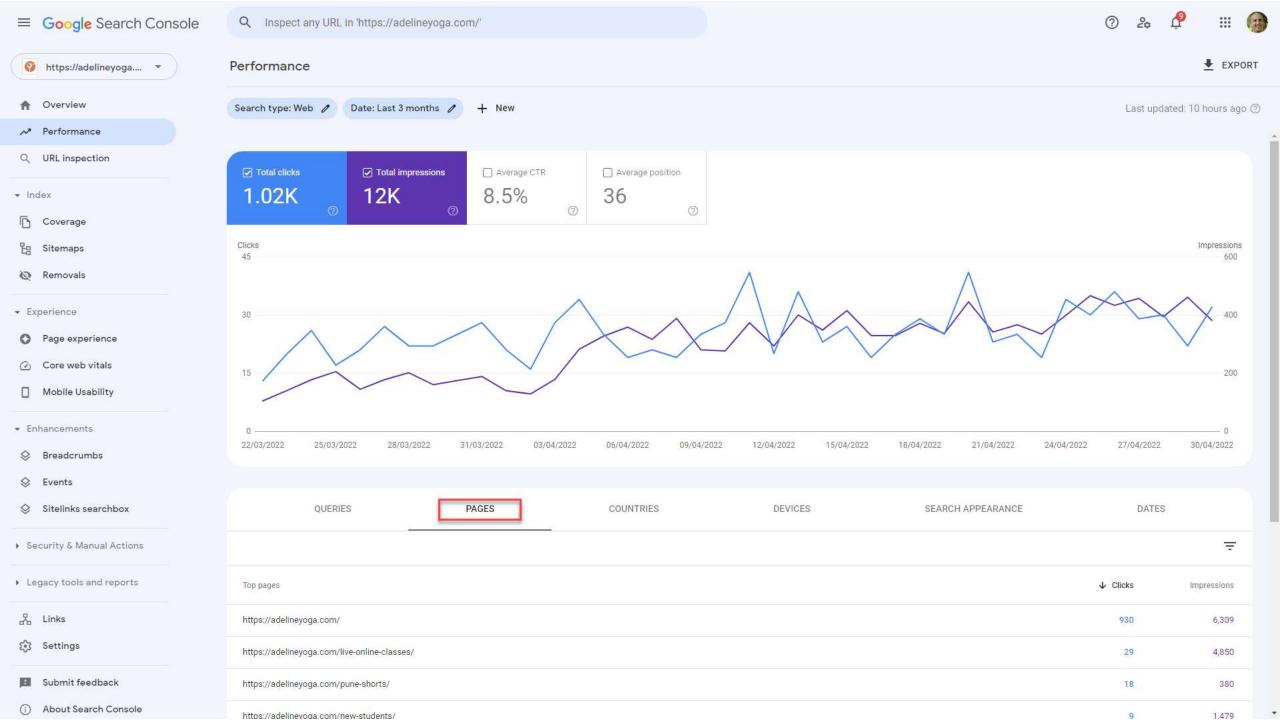
## Check in Search Console: is it an organic landing page?

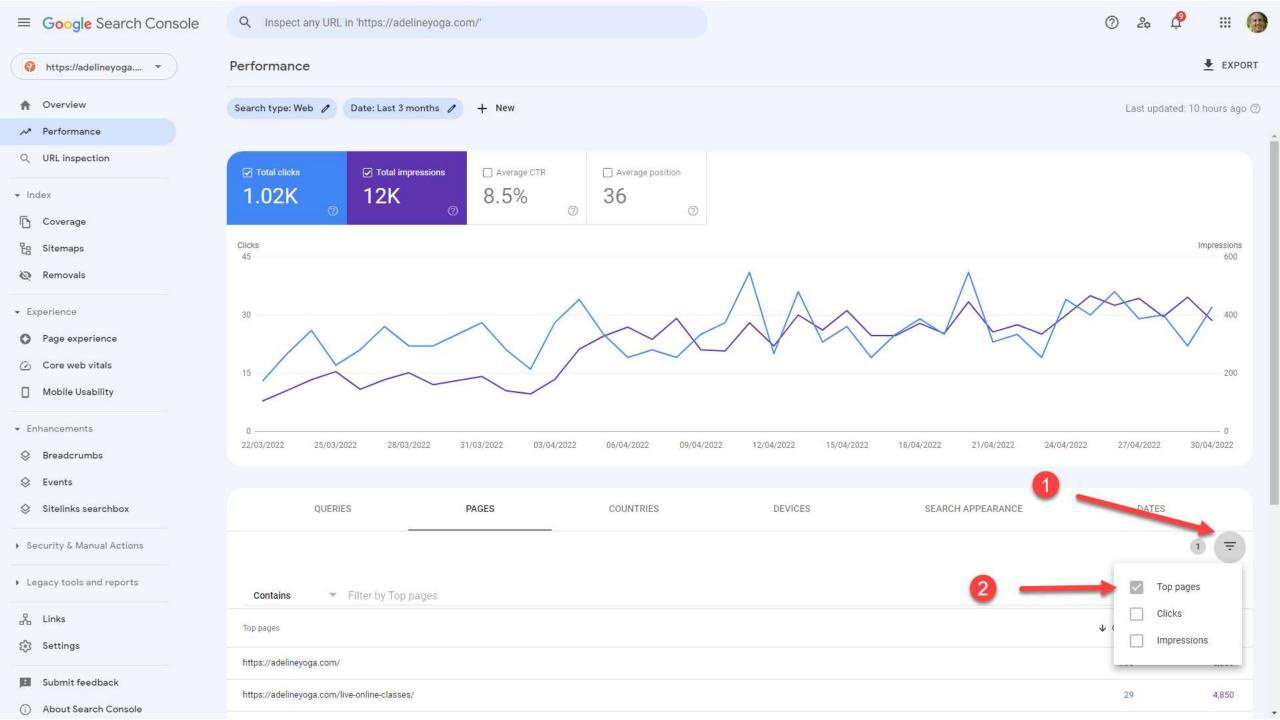


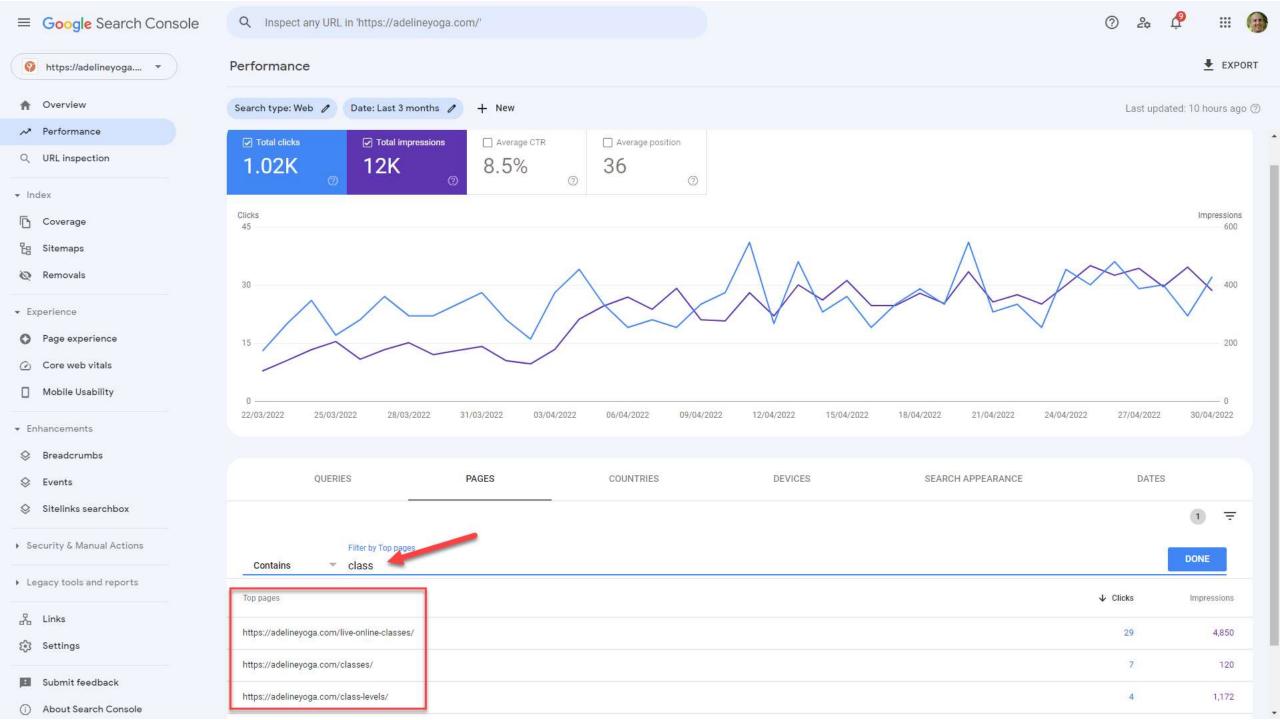


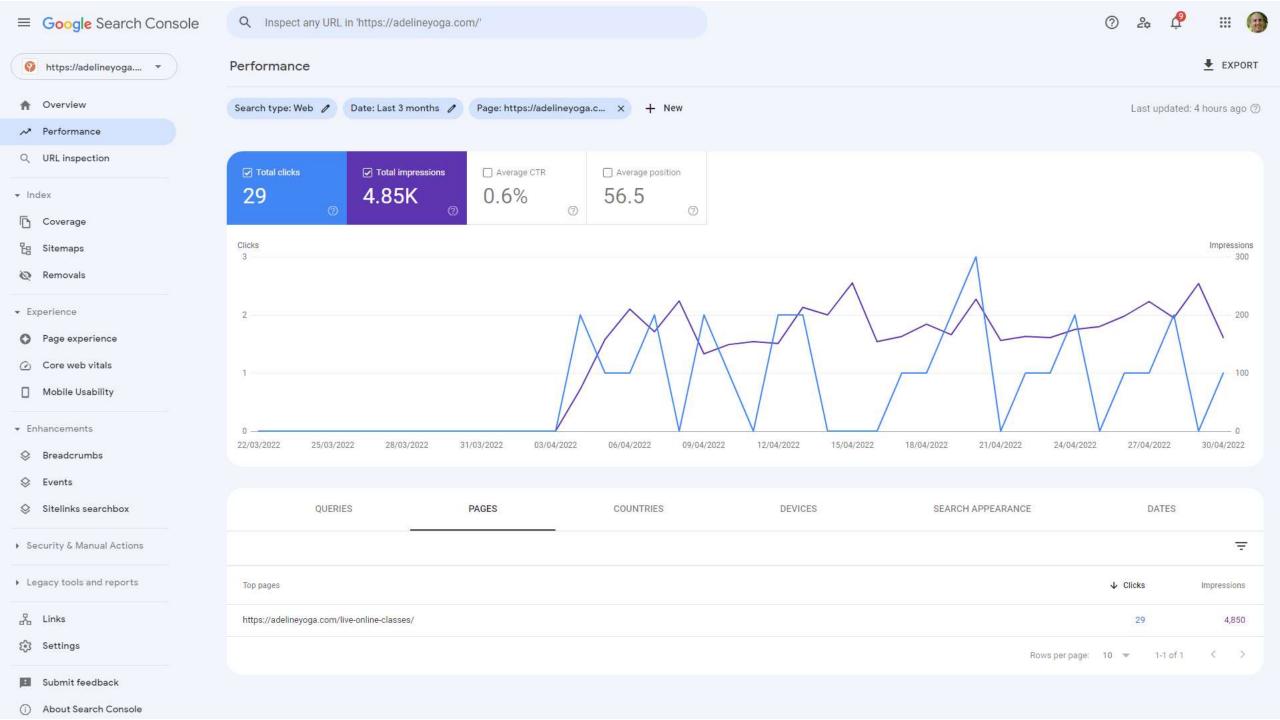
### Receiving some traffic?

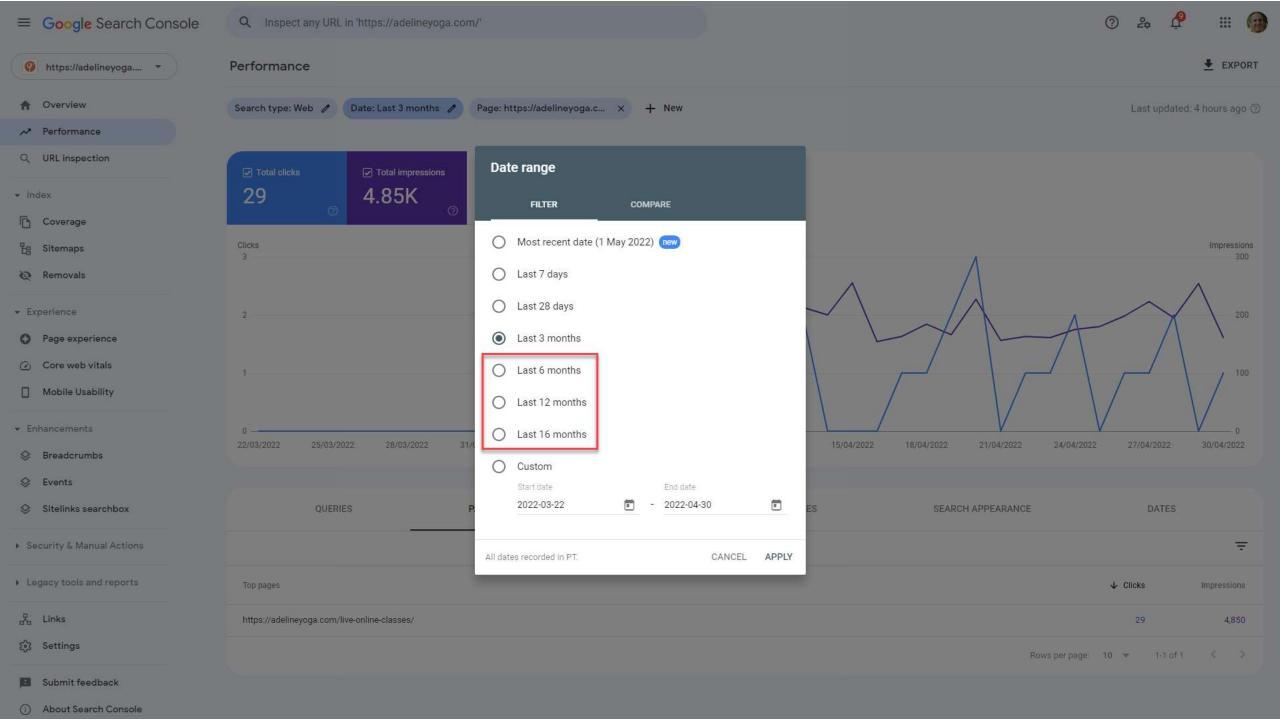






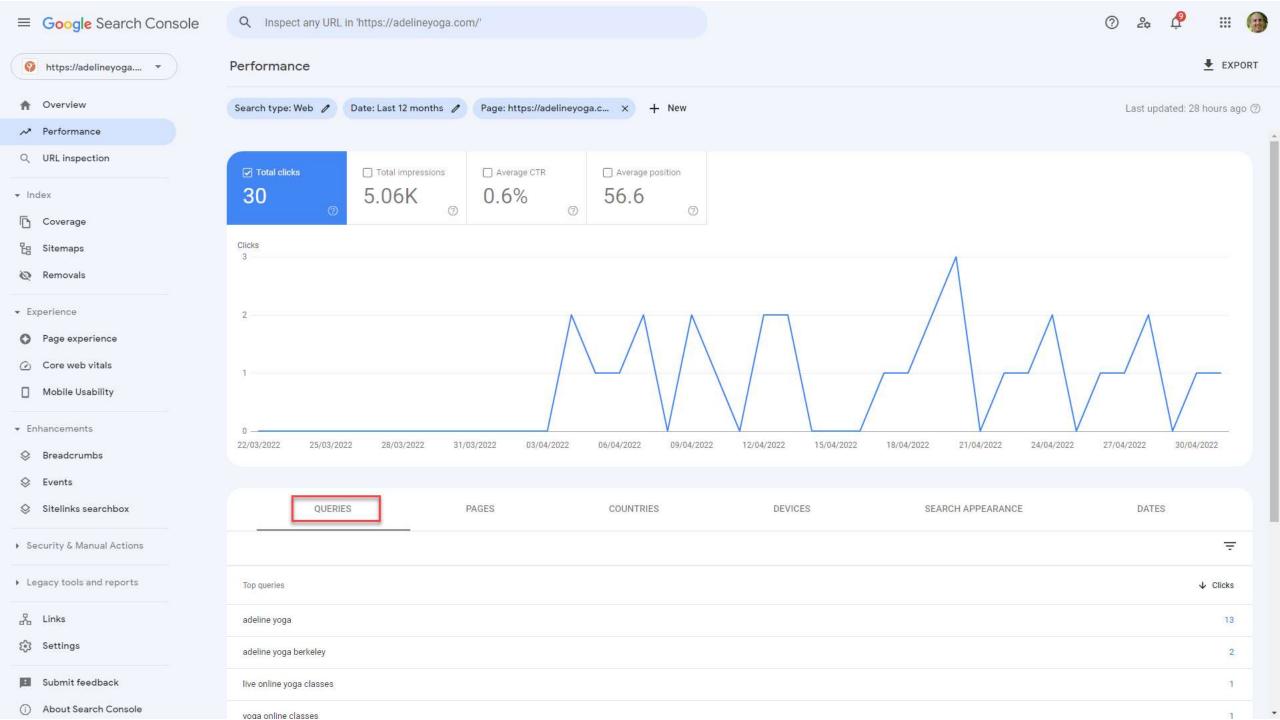


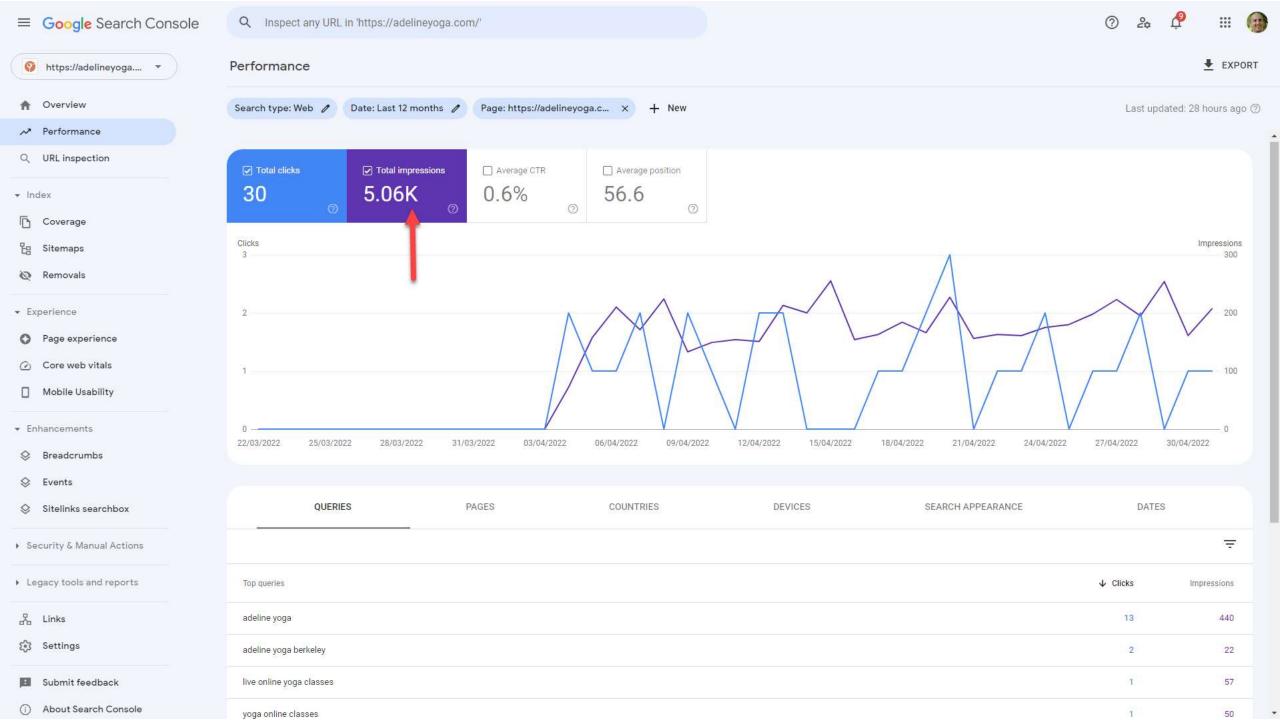


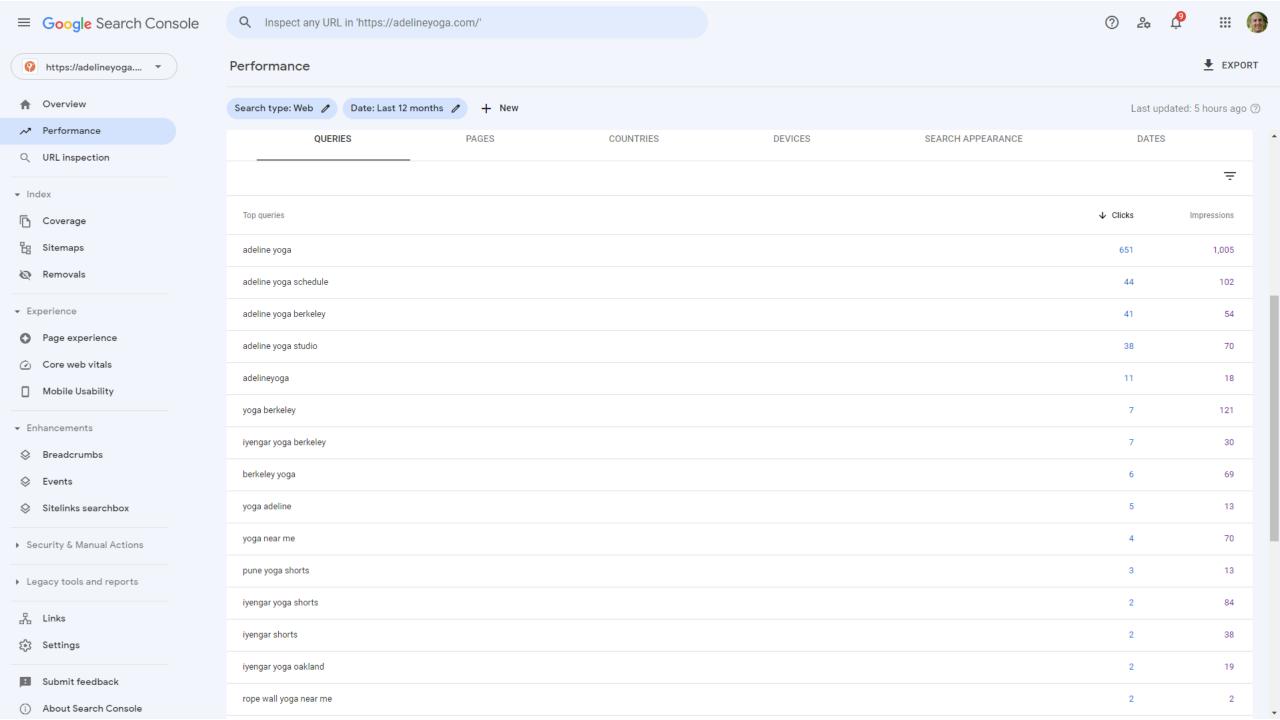


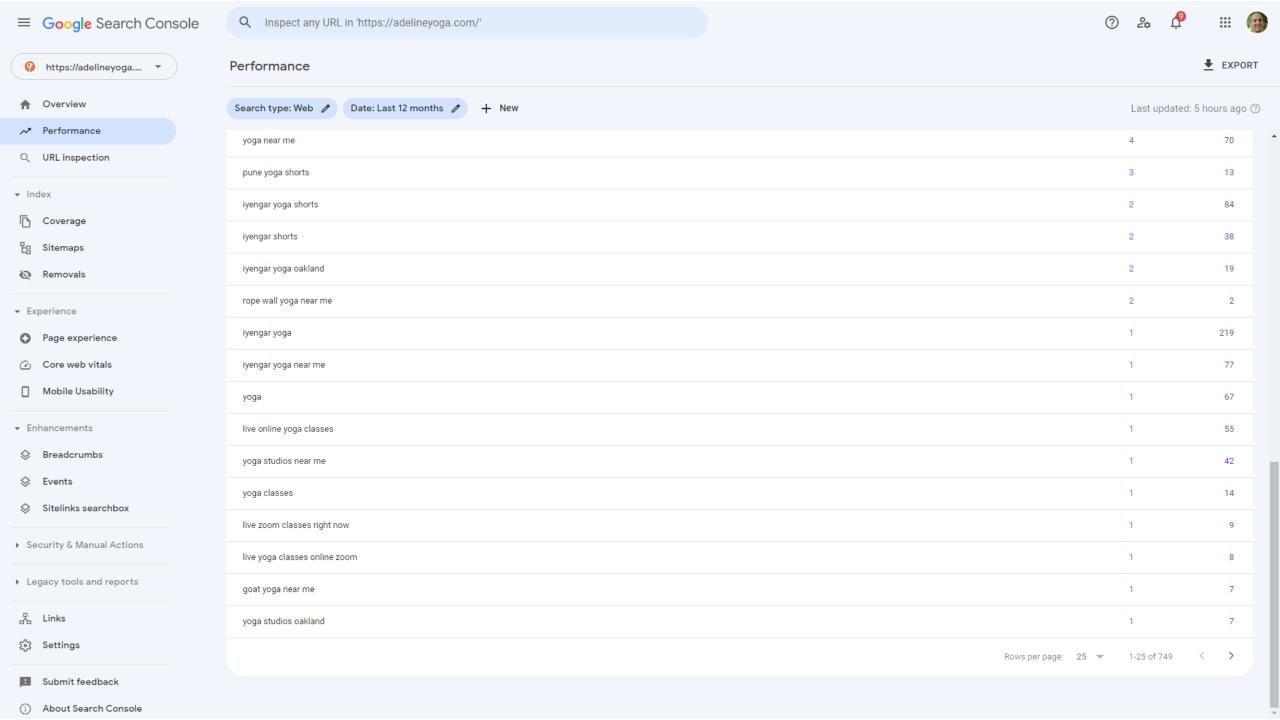
## keywords

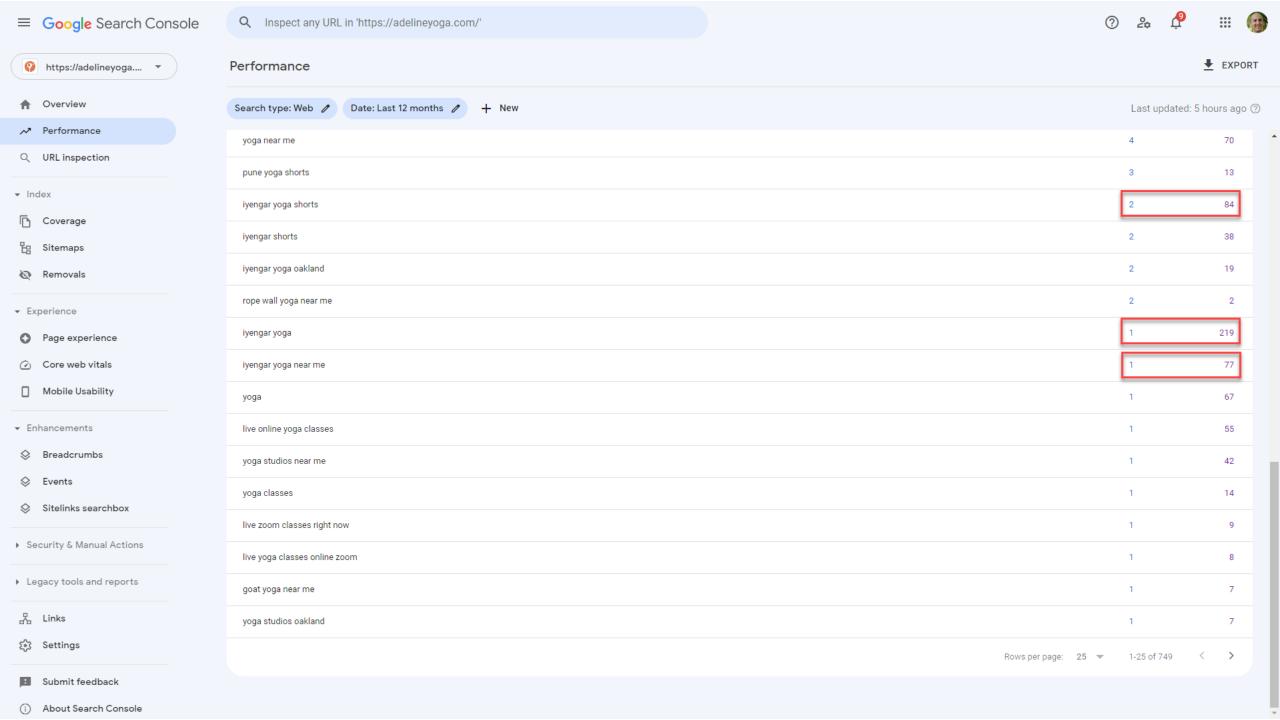
### Existing keywords?

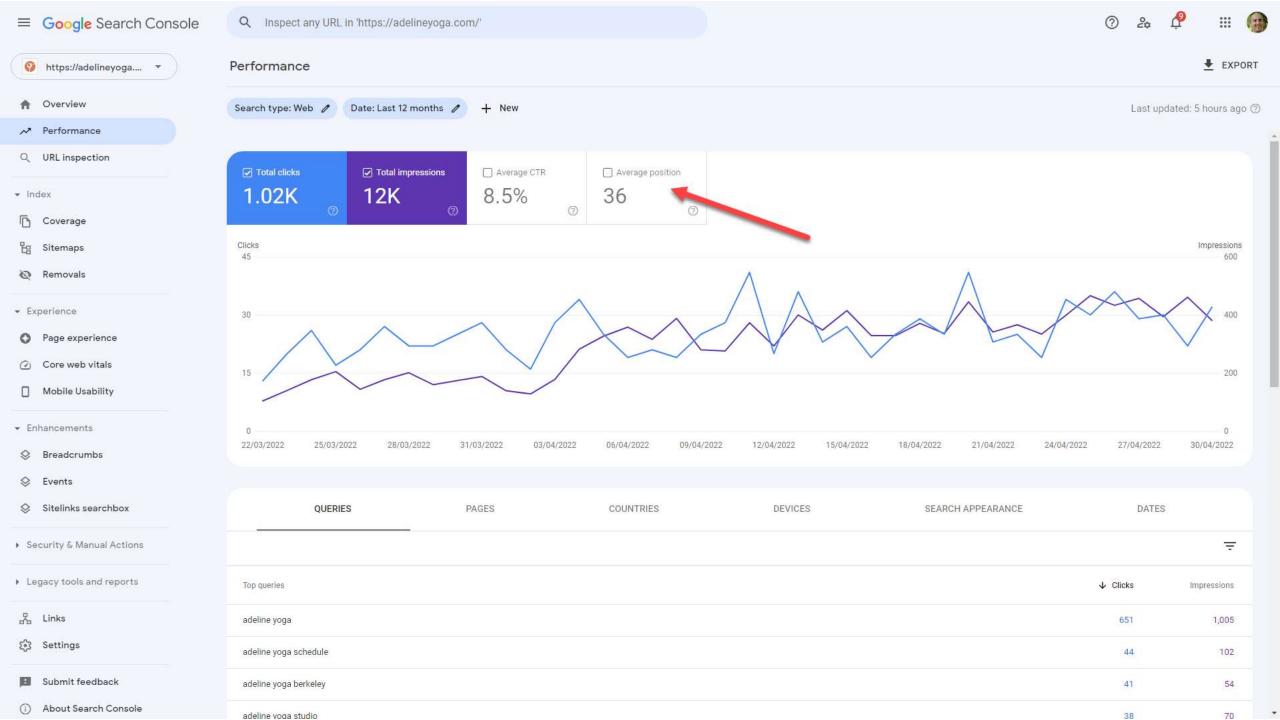


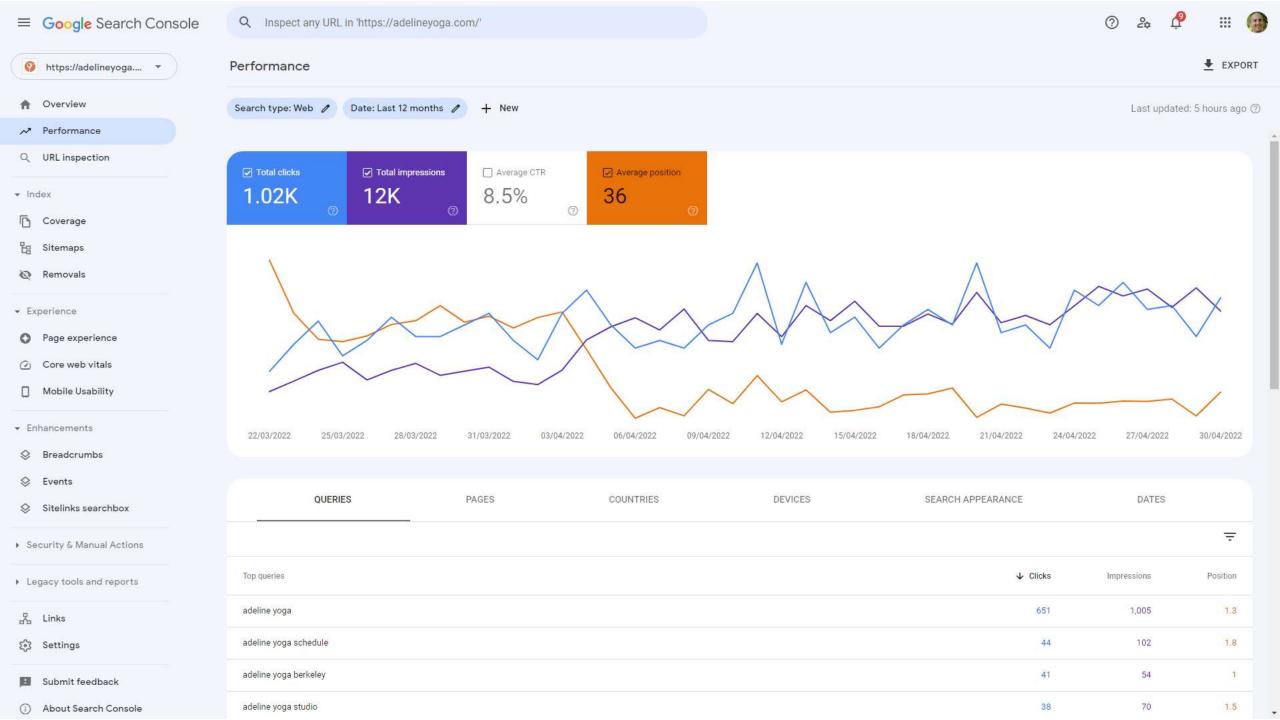


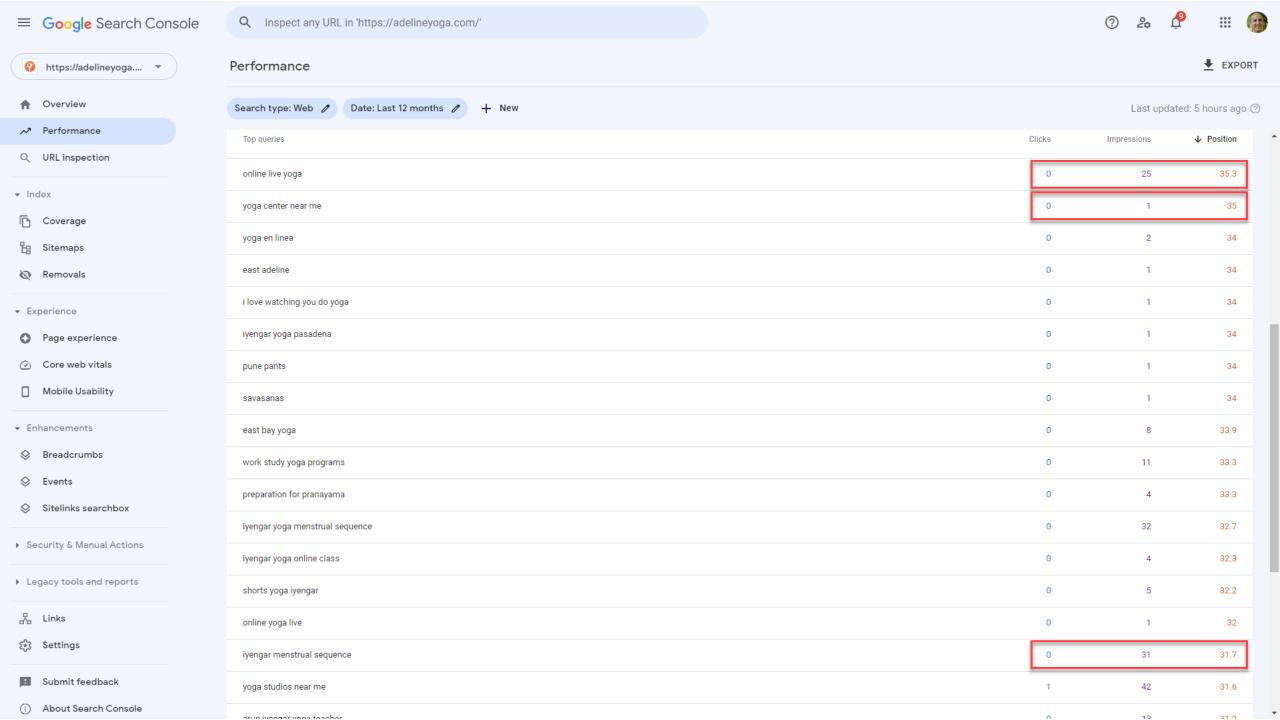




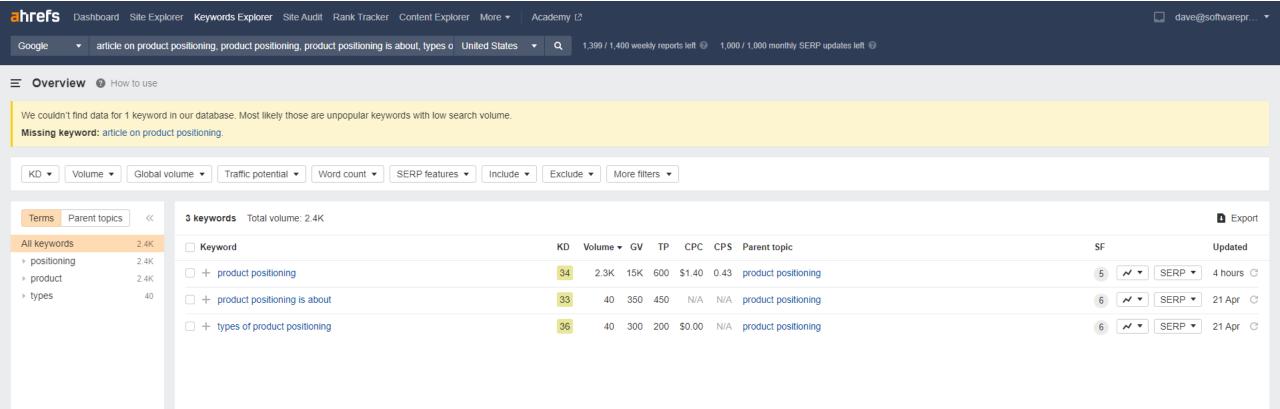


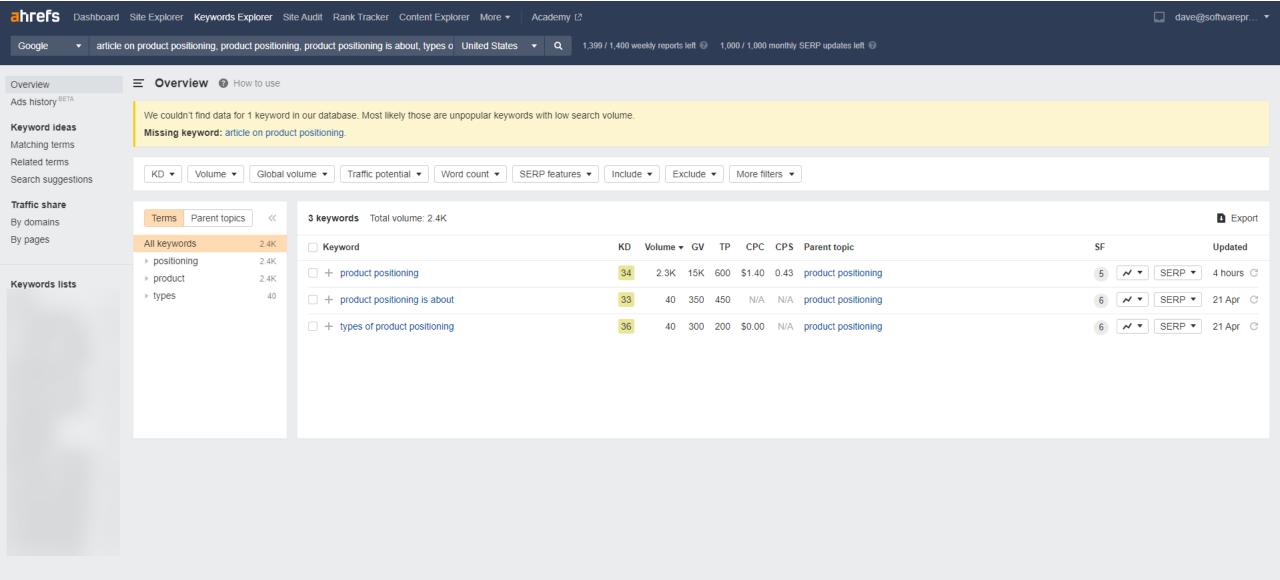


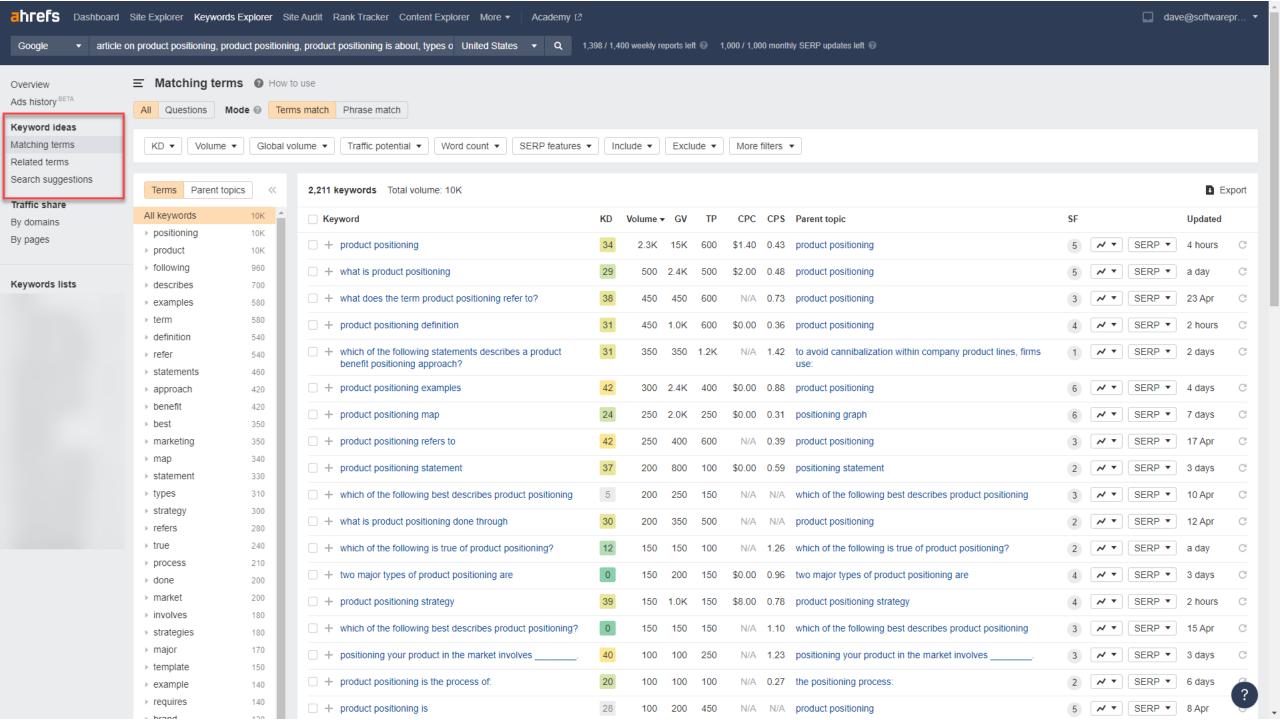




### New keywords?





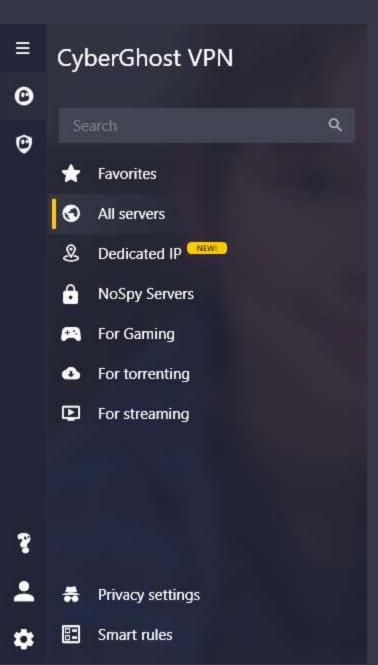


## keywords

### Choose main keyword

### ■ All keyword ideas ◎

3,500 keywords			<b>■</b> Exp
Keyword	KD Volume ▼ Clicks	CPC CPS RR SF Parent topic	SERP Updated
☐ + positioning	32 8.3K <b>-</b> 2,399	\$3.00 0.29 1.14 ⑤ positioning	SERP ▼ 2 days
	12 8.2K <b>5</b> ,323	\$2.50 0.65 1.24 ⑤ positioning statement	SERP ▼ 14 hours
+ position definition	35 7.3K • 806	\$2.50 0.11 1.15 (6) position	SERP ▼ a day
+ define posit	4 6.5K <b>-</b> 1,170	\$0.00 0.18 1.25 (3) posit	SERP ▼ 2 days
+ brand positioning	24 5.4K <b></b> 2,982	\$7.00 0.55 1.27 ⑤ brand positioning	SERP ▼ 16 hours
+ positing	1 5.0K <b>-</b> 1,153	N/A 0.23 1.12 <b>1</b> positing	SERP ▼ 2 days
+ product positioning	4.2K — 1,827	\$1.40 0.44 1.19 ⑤ product positioning	SERP ▼ 2 days
+ positioning strategy	14 3.8K — 1,891	\$3.50 0.50 1.23 positioning strategy	SERP ▼ 2 days
+ define product	54 3.5K <b>-</b> 563	\$11.00 0.16 1.11 ② product	SERP ▼ 12 hours
+ define position	36 3.4K 235	\$11.00 0.07 1.11 3 position	SERP ▼ 3 days
+ market positioning	15 3.2K — 1,448	\$3.00 0.45 1.26 ⑤ positioning in marketing	SERP ▼ 21 hours
+ what is a product	53 3.1K = 441	\$2.50 0.14 1.07 <b>(4)</b> product	SERP ▼ 10 hours
+ positioning statement example	11 2.7K — 2,534	\$2.50 0.94 1.25 <b>⑤</b> positioning statement	SERP ▼ 5 hours
+ products definition	55 2.5K • 203	\$17.00 0.08 1.08 ② products	SERP ▼ 2 days
+ positioning marketing	24 2.1K — 1,178	\$3.50 0.55 1.16 positioning in marketing	SERP ▼ 9 Apr
+ positioned	19 1.9K = 243	\$4.50 0.13 1.08 positioned	SERP ▼ 10 Apr
+ competitive positioning	5 1.8K 1,052	\$0.00 0.59 1.23 (3) competitive positioning	SERP ▼ 14 hours
+ positioning in marketing	24 1.6K — 787	\$0.03 0.48 1.22 ⑤ positioning in marketing	SERP ▼ 11 Apr
☐ + marketing positioning	23 1.6K — 853	\$5.00 0.52 1.19 positioning in marketing	SERP ▼ 9 Apr



### All servers

Every single one of our CyberGhost VPN servers is here. Take your pick and start your VPN connection!

Name ^	Distance Favorite
Use your own Dedicated IP	
Albania	1,965 km
Algeria	1,631 km  ☆
( Andorra	979 km ☆
Argentina	10,998 km  ☆
Armenia	3,719 km  ☆
Australia	17,002 km  ☆
Austria	1,336 km
Bahamas	6,875 km   ☆
Bangladesh	8,111 km 🏠

### CyberGhost VPN

**1** 2

Start a Connection



### Connect to:

**⊘** Best server location

### Did you know?

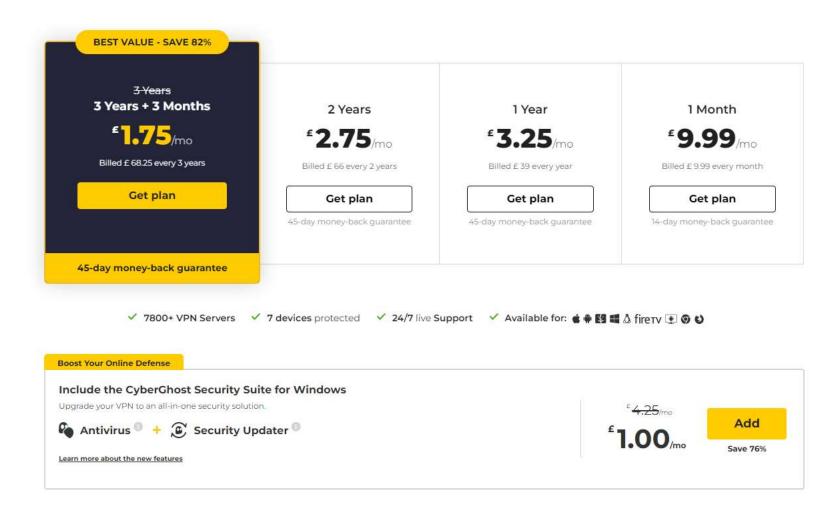
WireGuard 
is now available. Take it for a spin and enjoy our fastest, most secure, state-of-the-art VPN protocol!

My Account



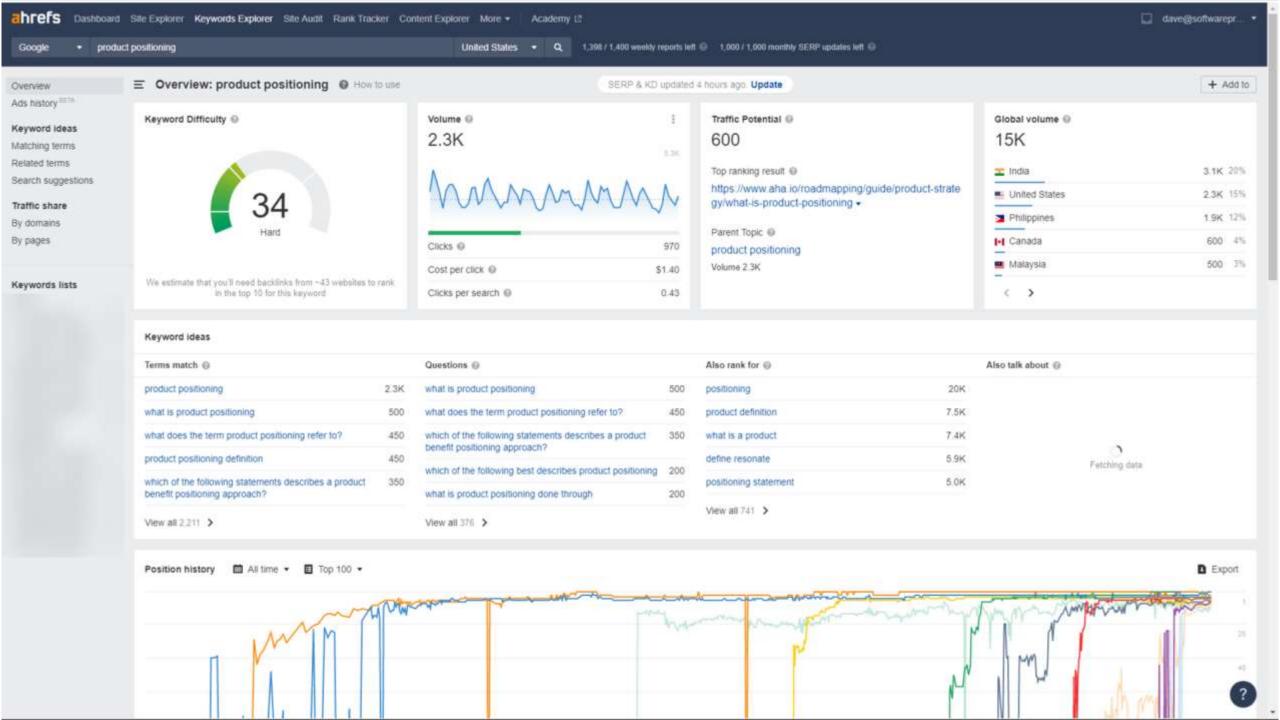
### Strengthen Your Digital Privacy: 3 Years for £ 1.75/mo

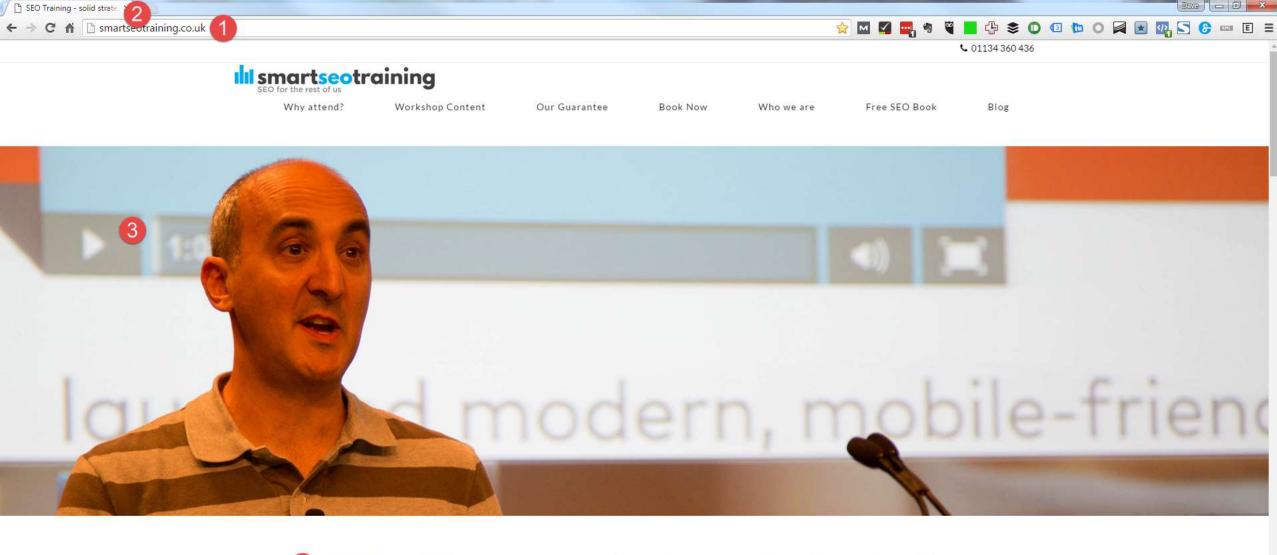
Deadline Hits In 12 Hrs: 12 Min: 19 Sec





# Choose supporting keyword/s





- 4 SEO Training get your business noticed on Google
- 6 Learn SEO with Dave Collins
- Most of us go to work each day to make customers happy, do interesting work and to make some money along the way. Few of us come to work to worry about our search engine rankings. Most of us don't even care about SEO until our traffic from Google dries up.

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### Walkthrough: how to create new SEO content

## Most important:

does it

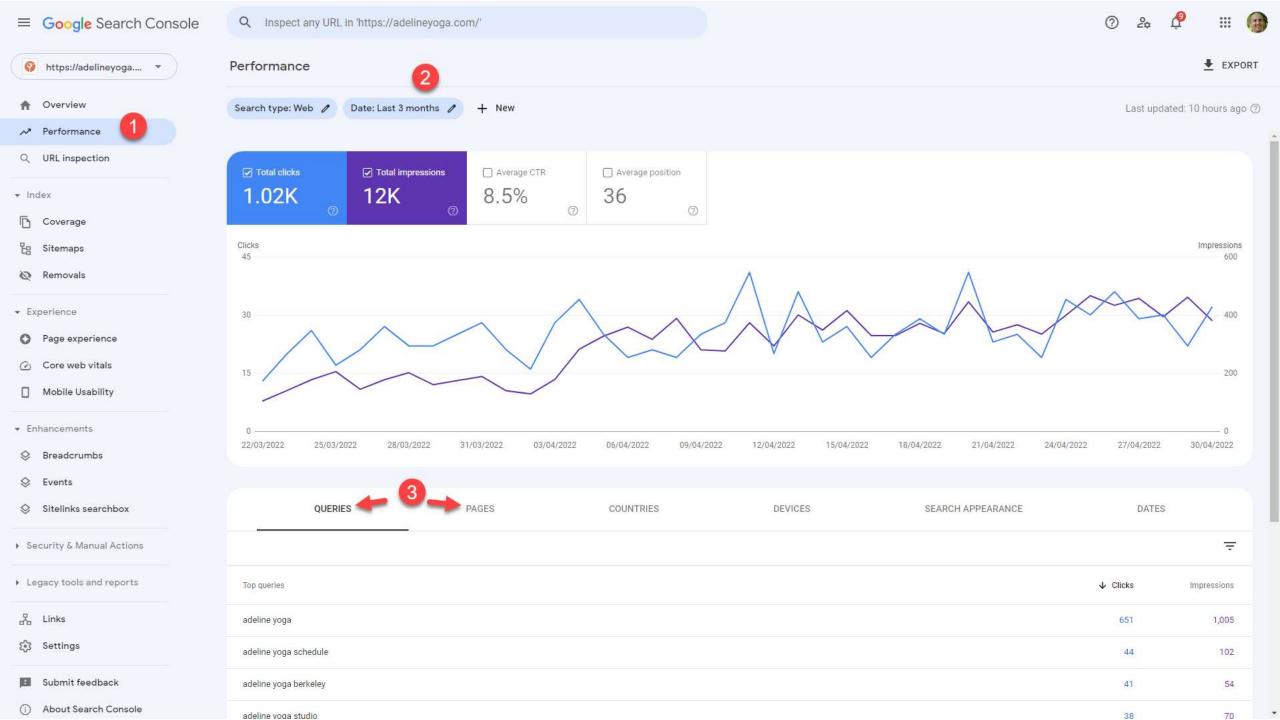
provide real value?

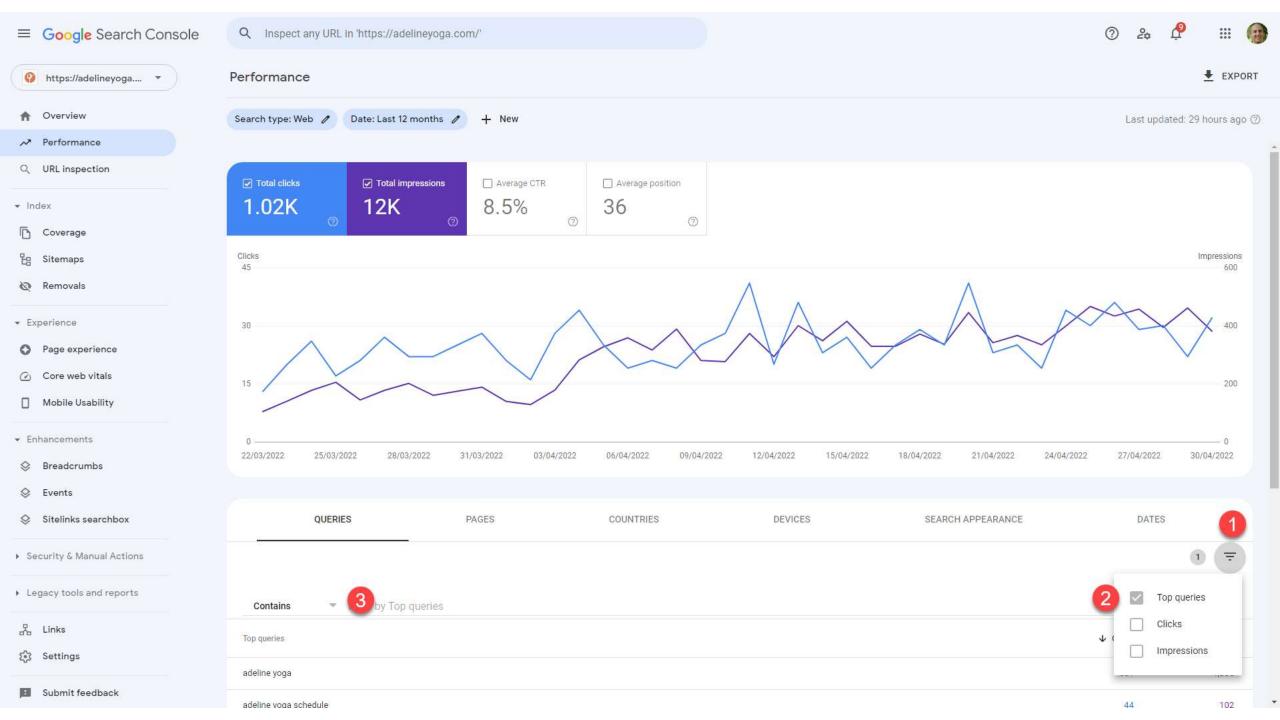
## Also important: Original? Unique?

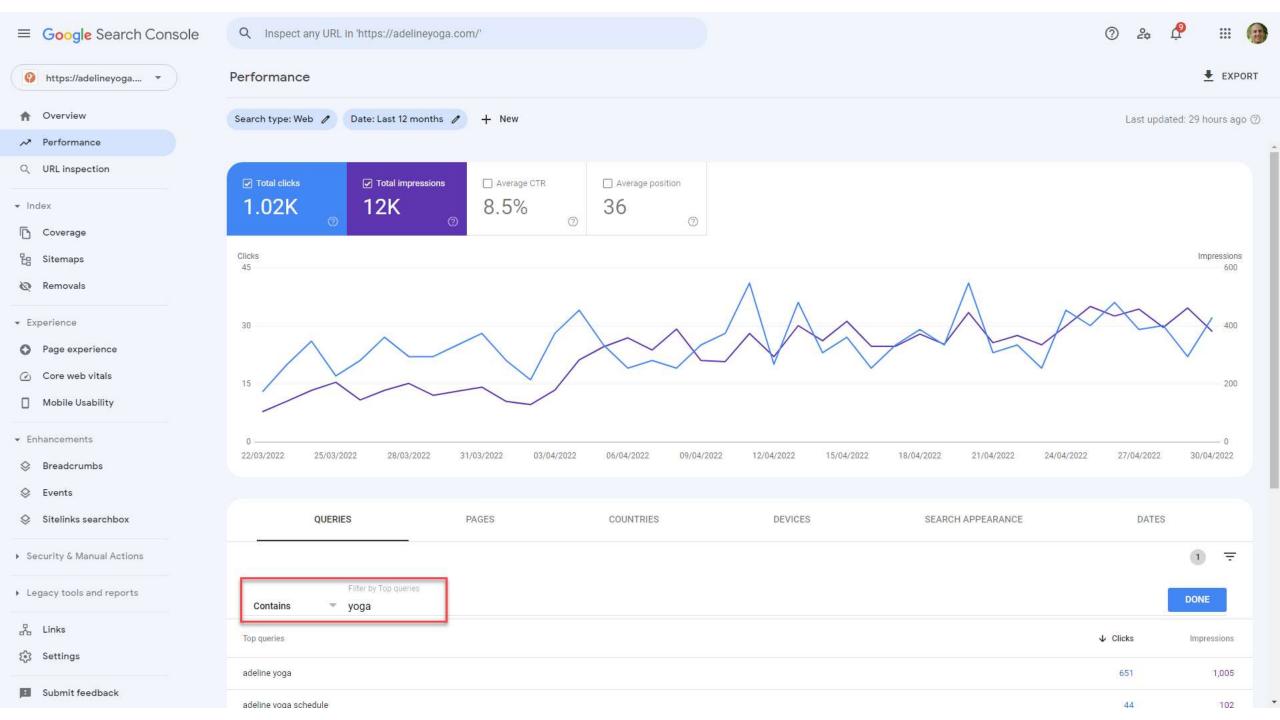
# New keywords Don't rush this!

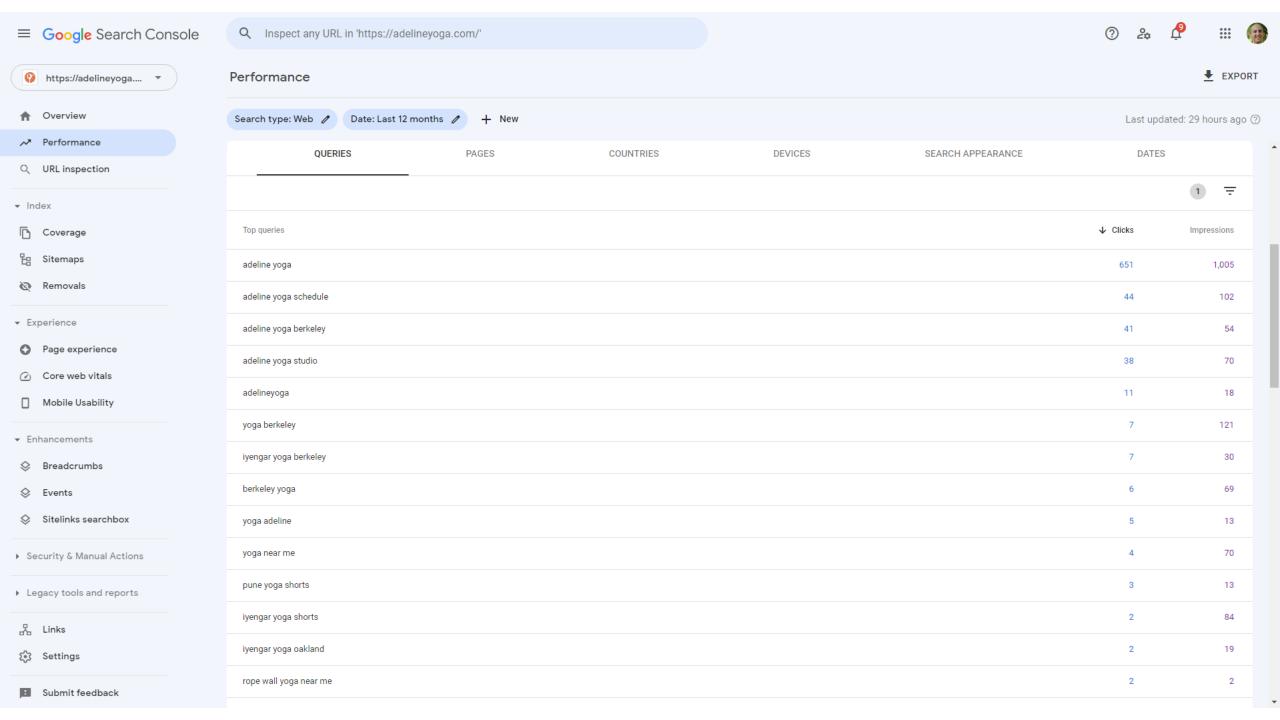
KD ▼ Volume ▼ Word count ▼ SERP features ▼ Inclu	ide ▼ Exclude ▼ More filters ▼		
3,170 keywords			Export
Keyword	KD Volume ▼ Clicks	CPC CPS RR SF Parent topic	SERP Updated
☐ + positioning	31 8.3K <b>-</b> 2,399 <b>-</b>	<b>\$3.00 0.29 1.14 </b> positioning	SERP ▼ 15 hours C
☐ + positioning statement	15 8.2K — 5,323 —	\$2.50 0.65 1.24 (5) positioning statement	SERP ▼ 2 days C
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☐ + brand positioning	23 5.4K — 2,982 —	- \$7.00 0.55 1.27 (a) brand positioning	SERP ▼ 2 days C
☐ + positing	2 5.0K <b>-</b> 1,153 <b>-</b>	N/A 0.23 1.12 1 positing	SERP ▼ 12 hours C
☐ + product positioning	2 4.2K — 1,827 —	■ \$1.40 0.44 1.19 ⑤ types of positioning strategies	SERP ▼ 2 hours C
☐ + positioning strategy	17 3.8K — 1,891 —	- \$3.50 0.50 1.23 <sup>(3)</sup> positioning strategy	SERP ▼ 3 days C
☐ + define position	37 3.4K - 235	■ \$11.00 0.07 1.11 <b>(4)</b> position definition	SERP ▼ 2 days C
☐ + market positioning	16 3.2K — 1,448 —	<b>\$3.00 0.45 1.26 (6) market positioning</b>	SERP ▼ 2 days C
☐ + what is a product	53 3.1K - 441 -	- \$2.50 0.14 1.07 <b>(4)</b> product	SERP ▼ 2 days C
☐ + positioning statement example	11 2.7K 2,534	<b>\$2.50</b> 0.94 1.25 <b>(5)</b> positioning statement	SERP ▼ 17 hours C
☐ + positioning marketing	28 2.1K — 1,178 —	<b>\$3.50 0.55 1.16 </b> market positioning	SERP ▼ 7 days C
☐ + marketing positions	4 2.0K 1,240	N/A 0.63 1.12  marketing jobs chicago	SERP ▼ 4 days C
☐ + positioned	8 1.9K <b>-</b> 243	<b>\$4.50</b> 0.13 1.08 <b>positioned</b>	SERP ▼ 7 days C
☐ + competitive positioning	5 1.8K — 1,052 —	■ \$0.00 0.59 1.23 ③ competitive positioning	SERP ▼ 8 days C
☐ + positioning in marketing	22 1.6K — 787 —	■ \$0.03 0.48 1.22	SERP ▼ 5 days C
	22 1.6K — 853 —	<b>\$5.00 0.52 1.19 </b> market positioning	SERP ▼ 7 days C
☐ + posit meaning	2 1.6K <b>-</b> 426 <b>-</b>	- \$0.00 0.26 1.30 ③ posit	SERP ▼ 3 days ?

## Check in Search Console: existing traffic?

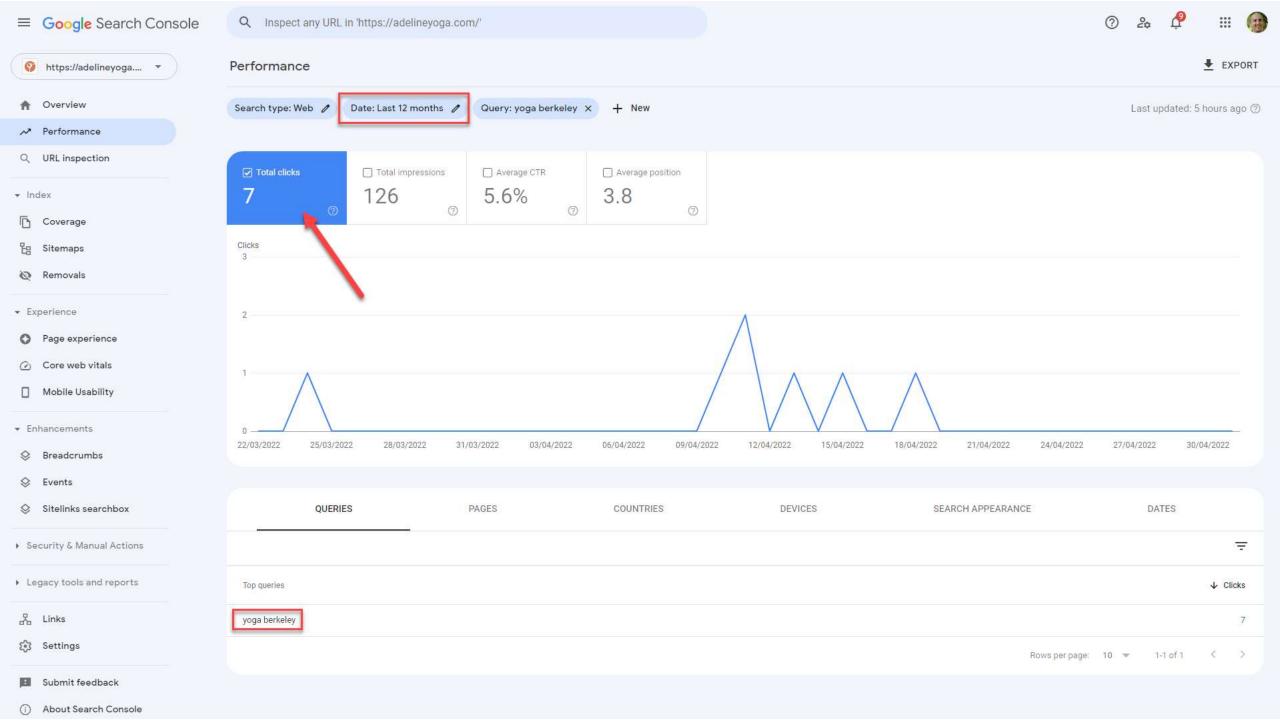


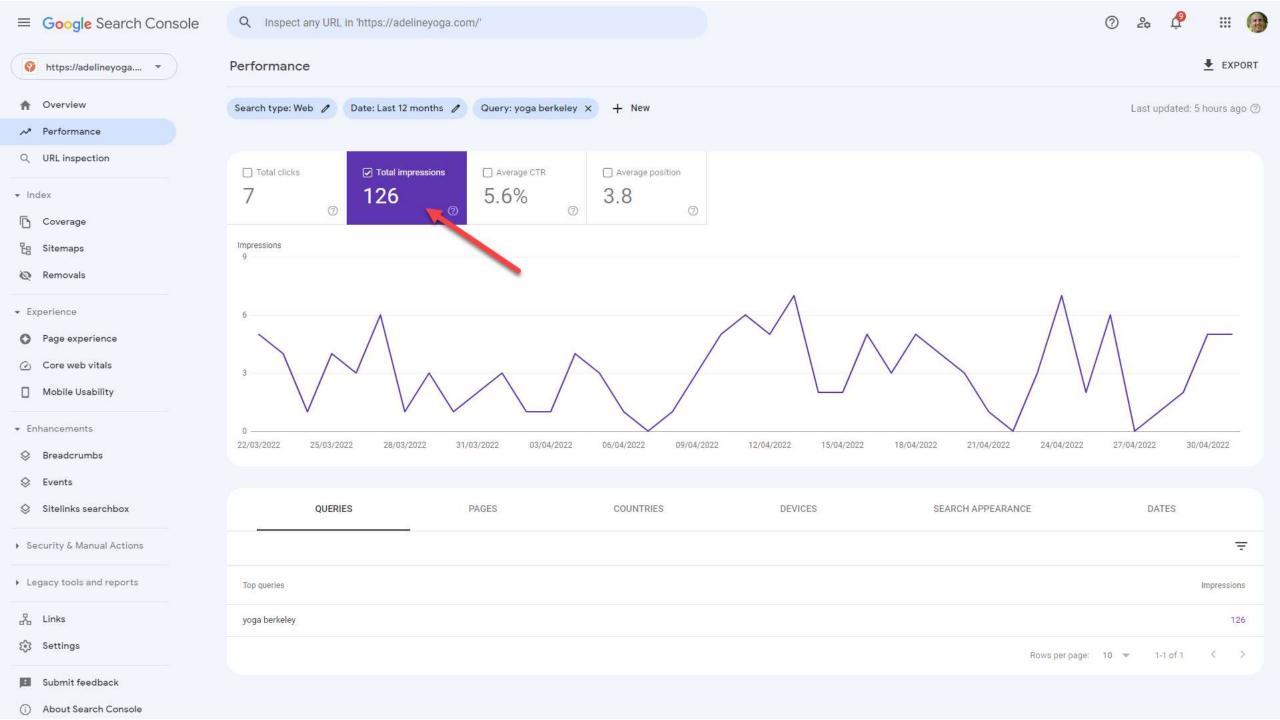


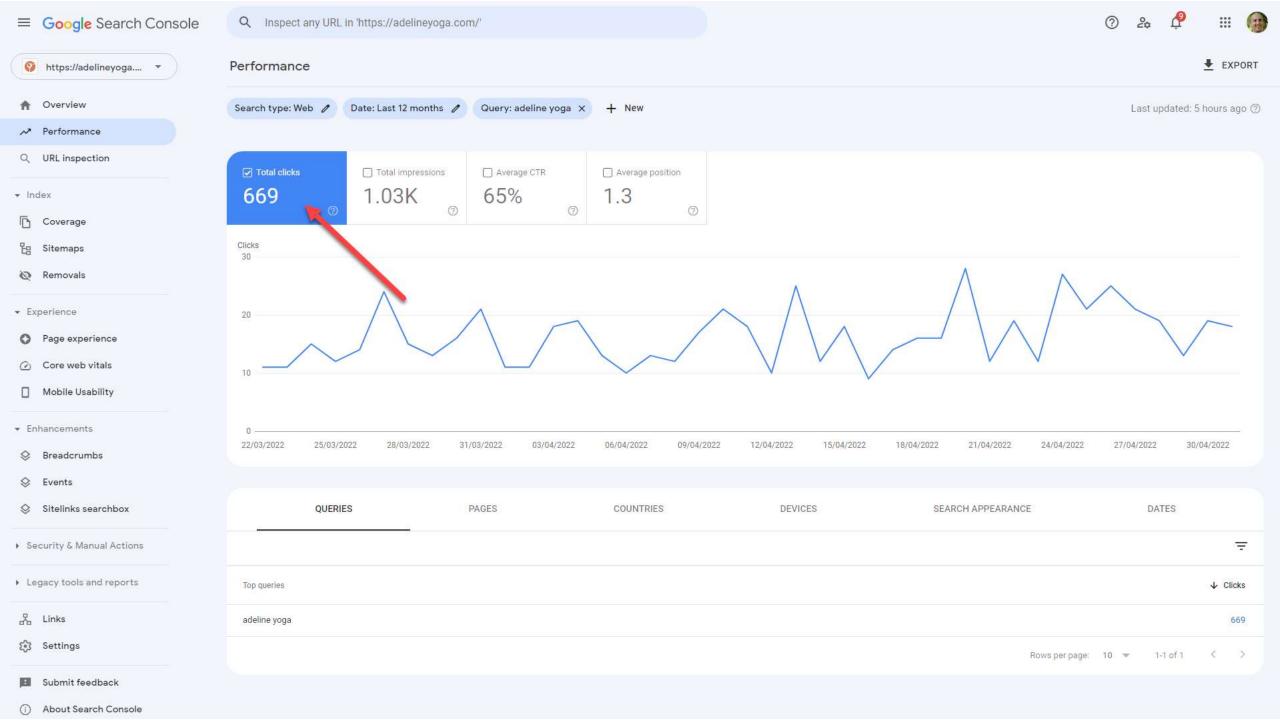




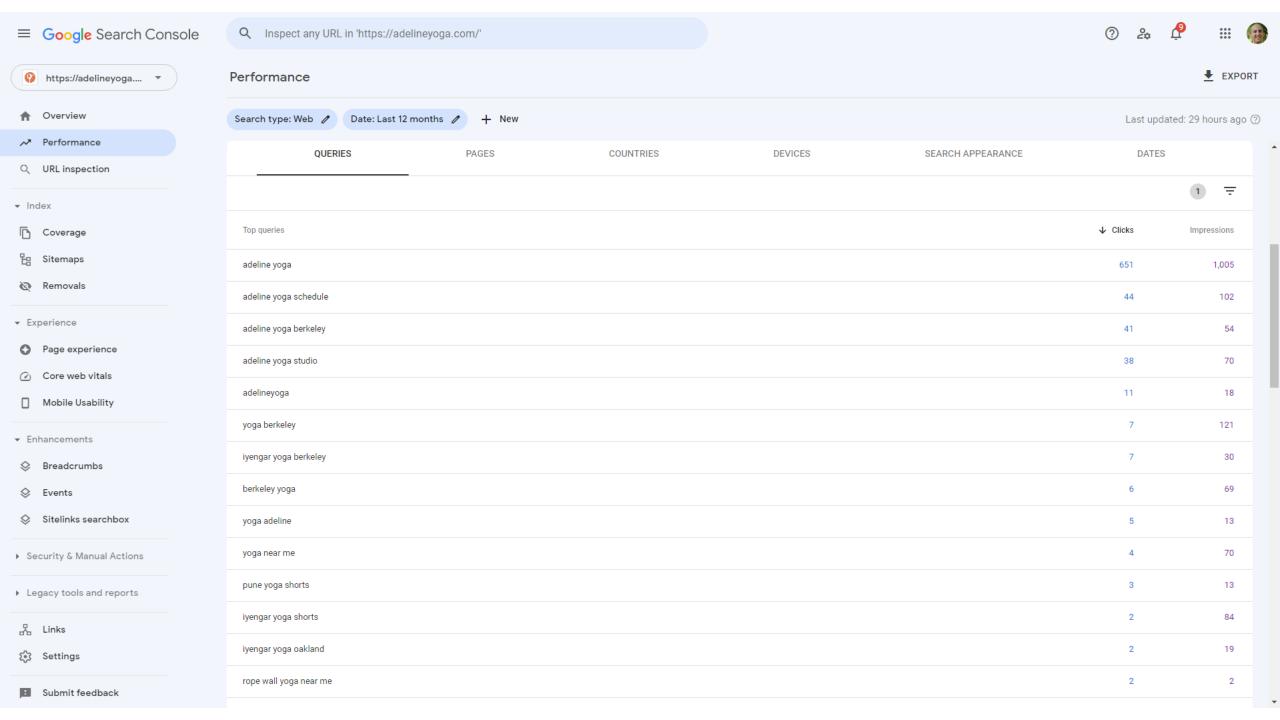
## Receiving some traffic?

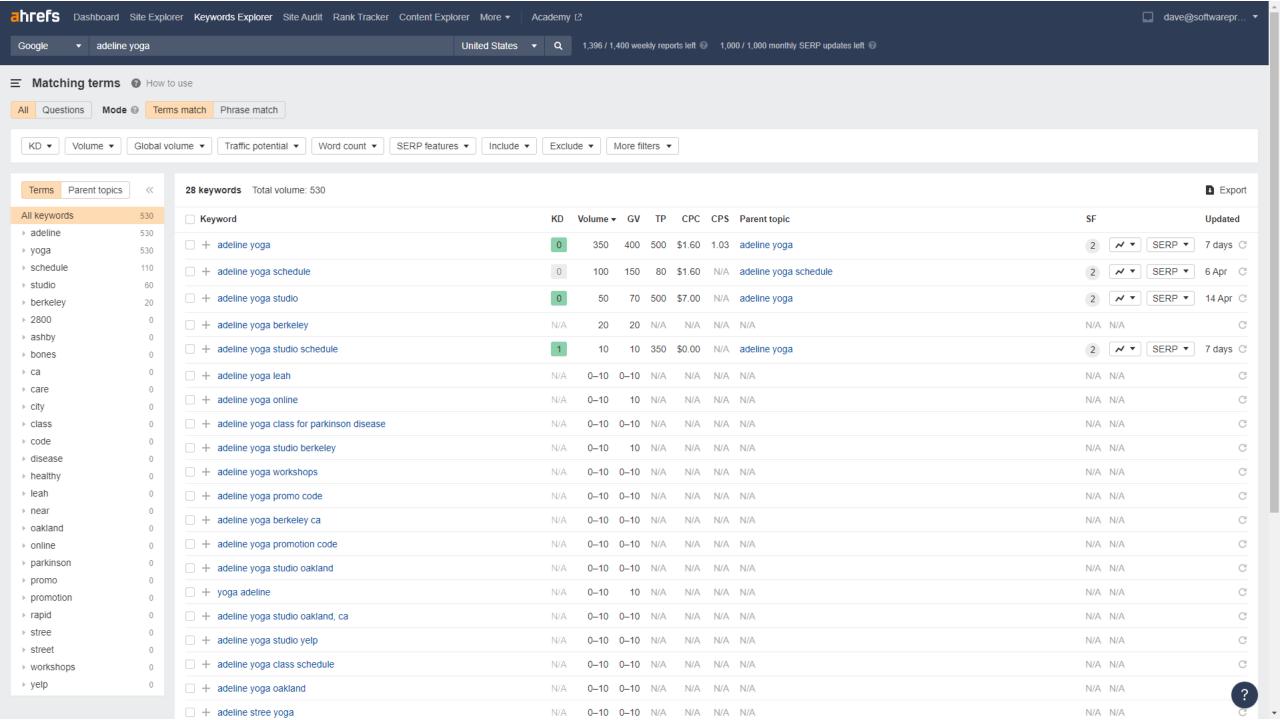


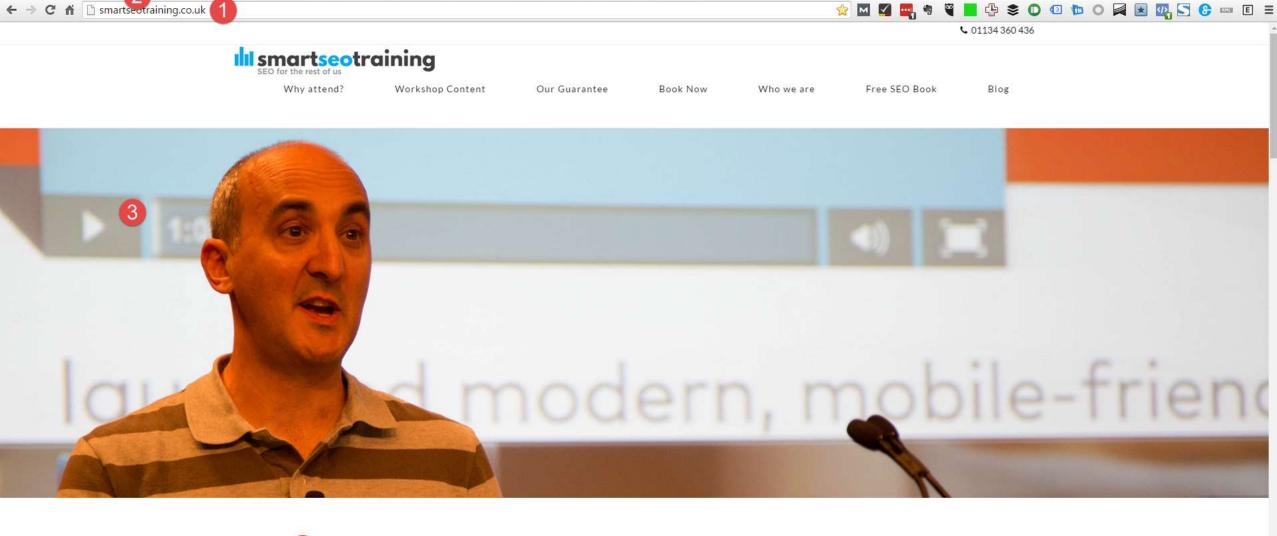




# Choose supporting keyword/s







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SEO Training - solid strate

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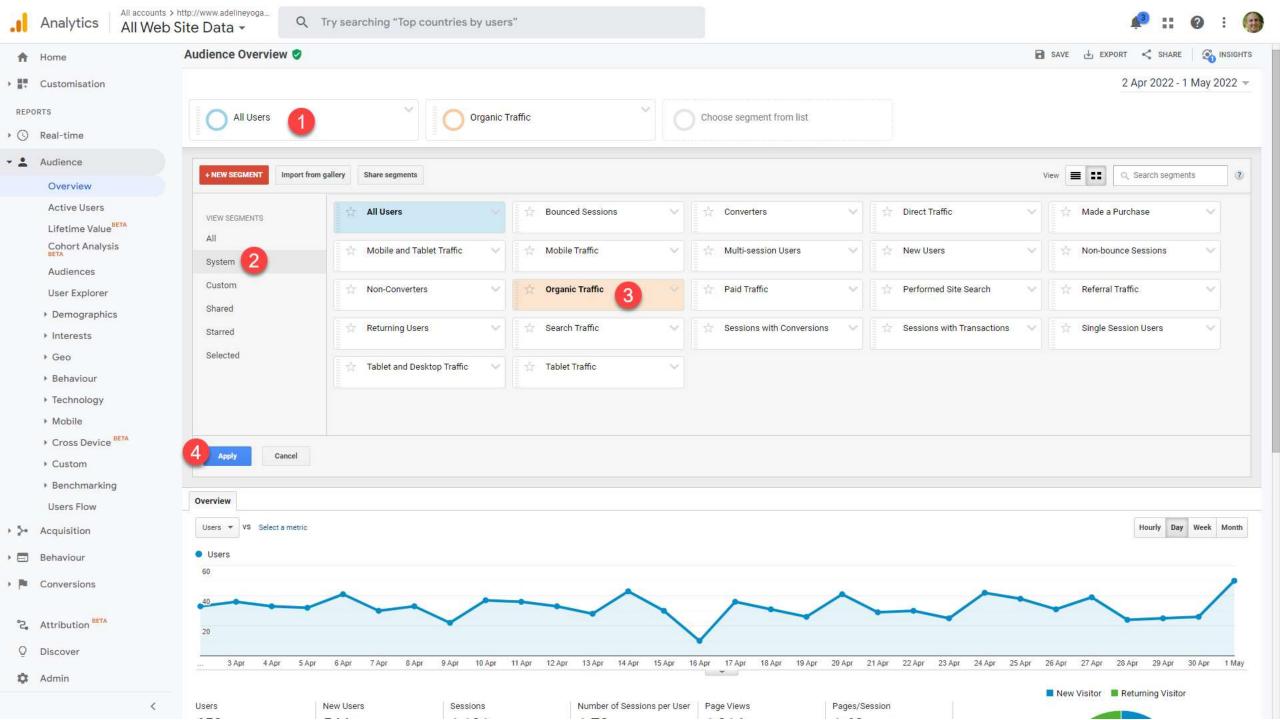
Predicting the terms that our potential customers may enter in their search can be difficult. How Google determines whether a site is relevant to a customer's search can seem like a mystery.

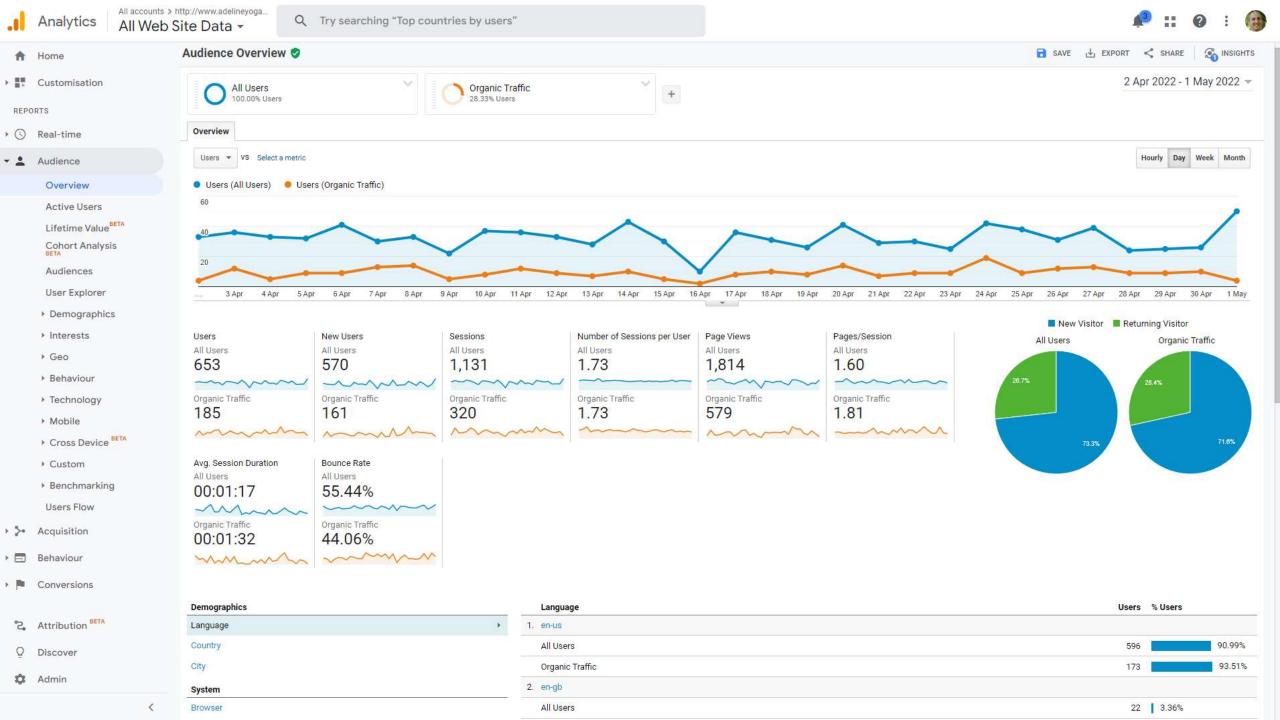
We know that there are certain keywords that are likely to work better than others, but it can be hard to work out which terms will work best. The rules (the Google approved methods) change all the time, and many businesses fear the consequences of suddenly falling down the rankings for no apparent reason.

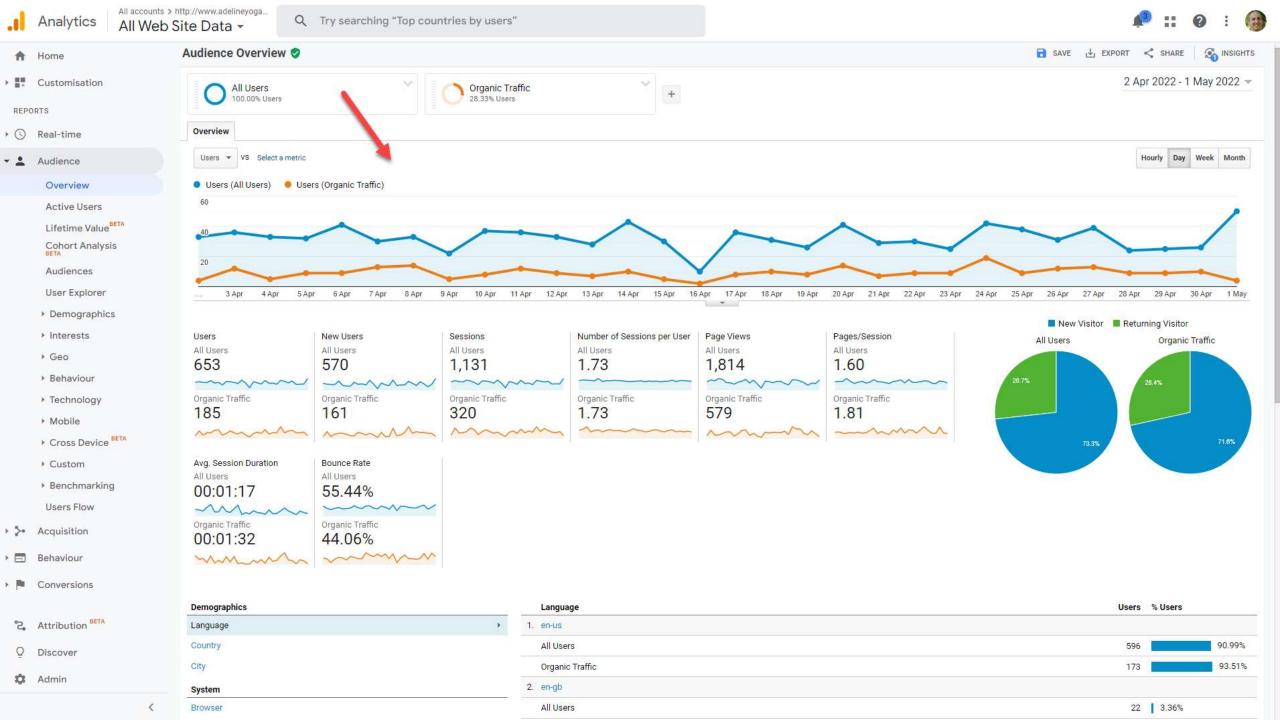
This is why many of us rely on SEO services to manage our websites, links and our keywords, to maintain our social presence and to ensure our sites remain relevant.

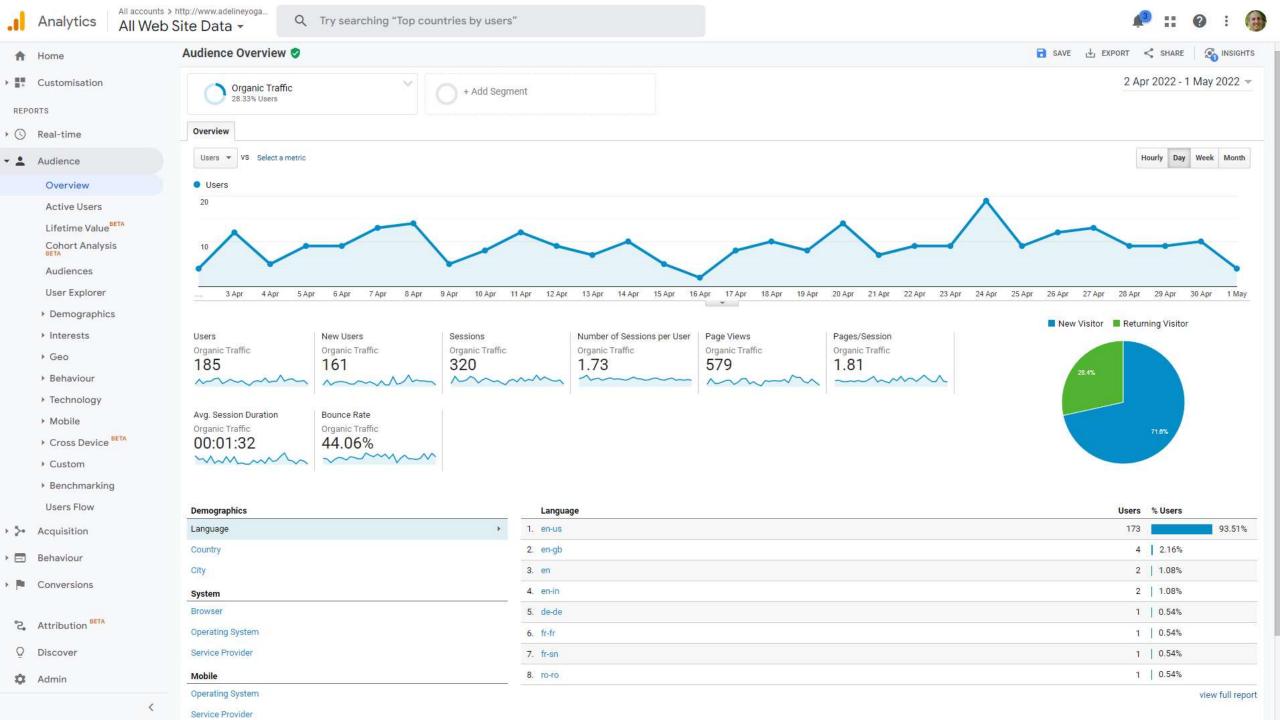


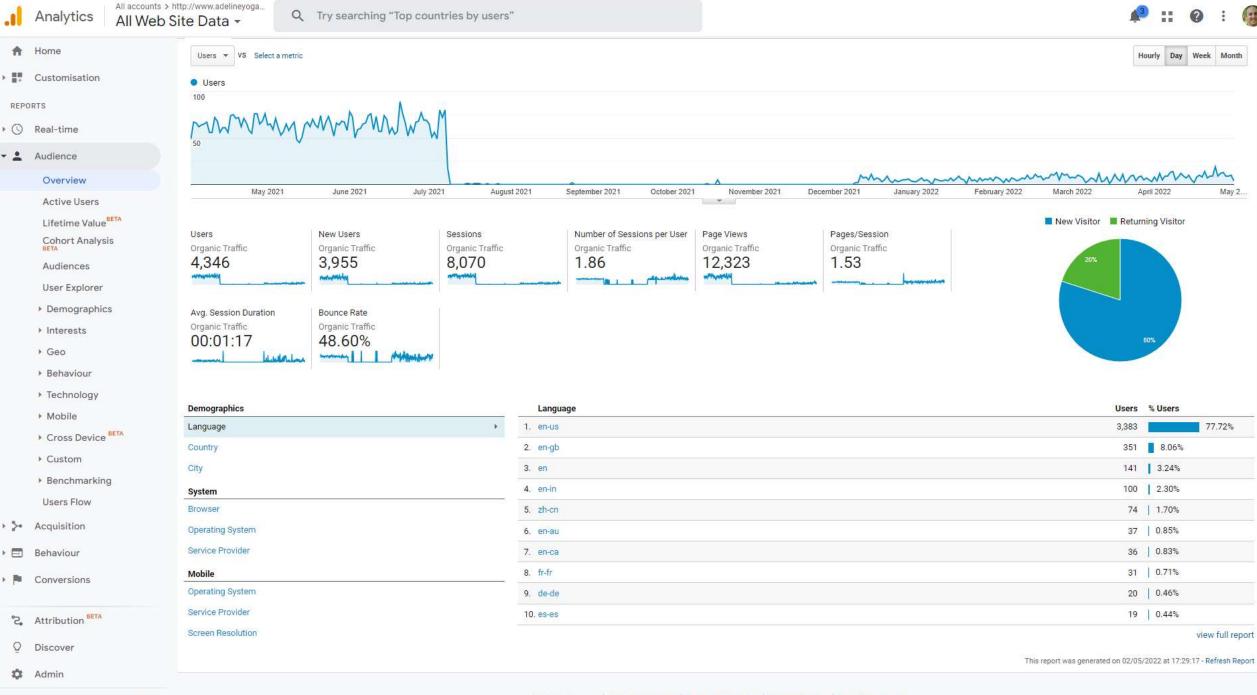
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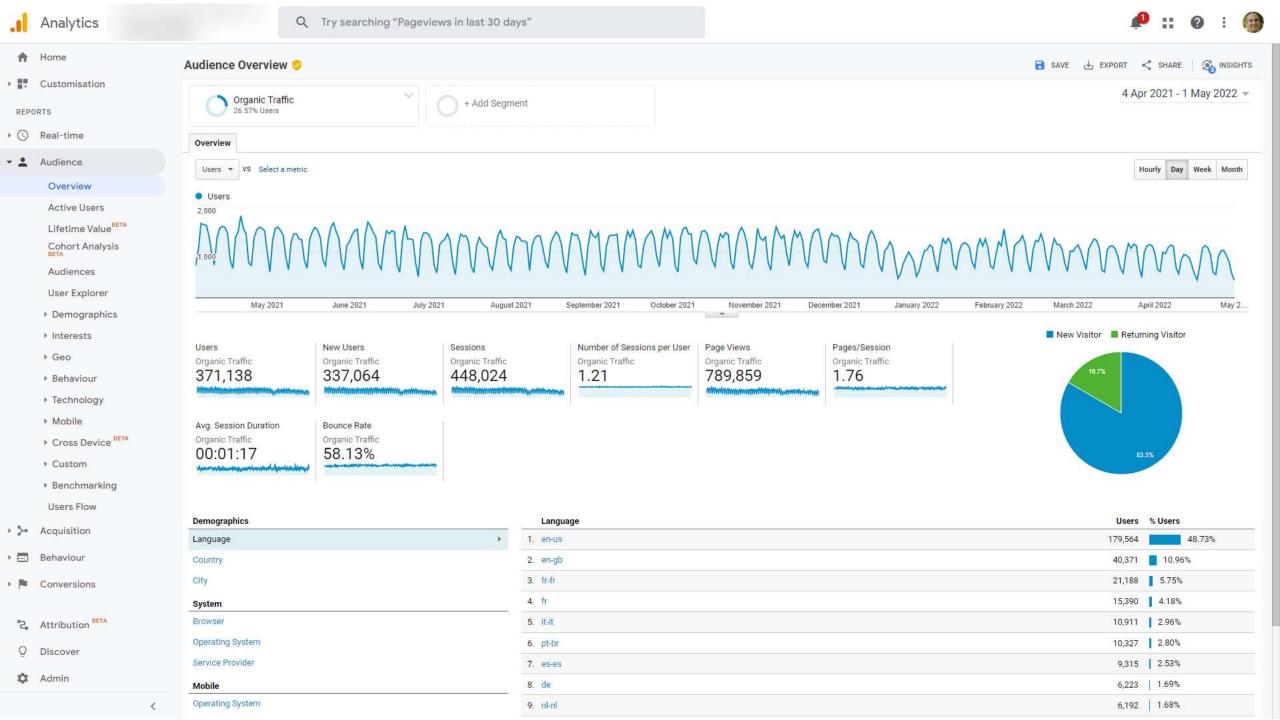


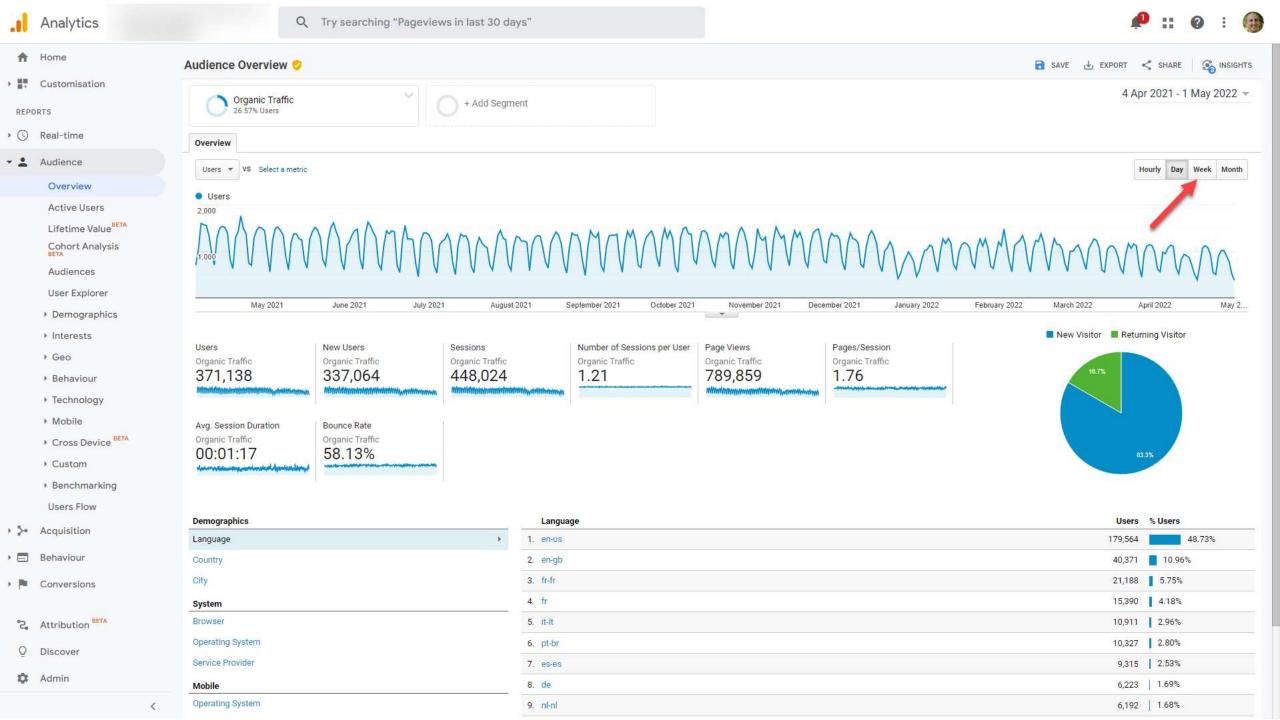


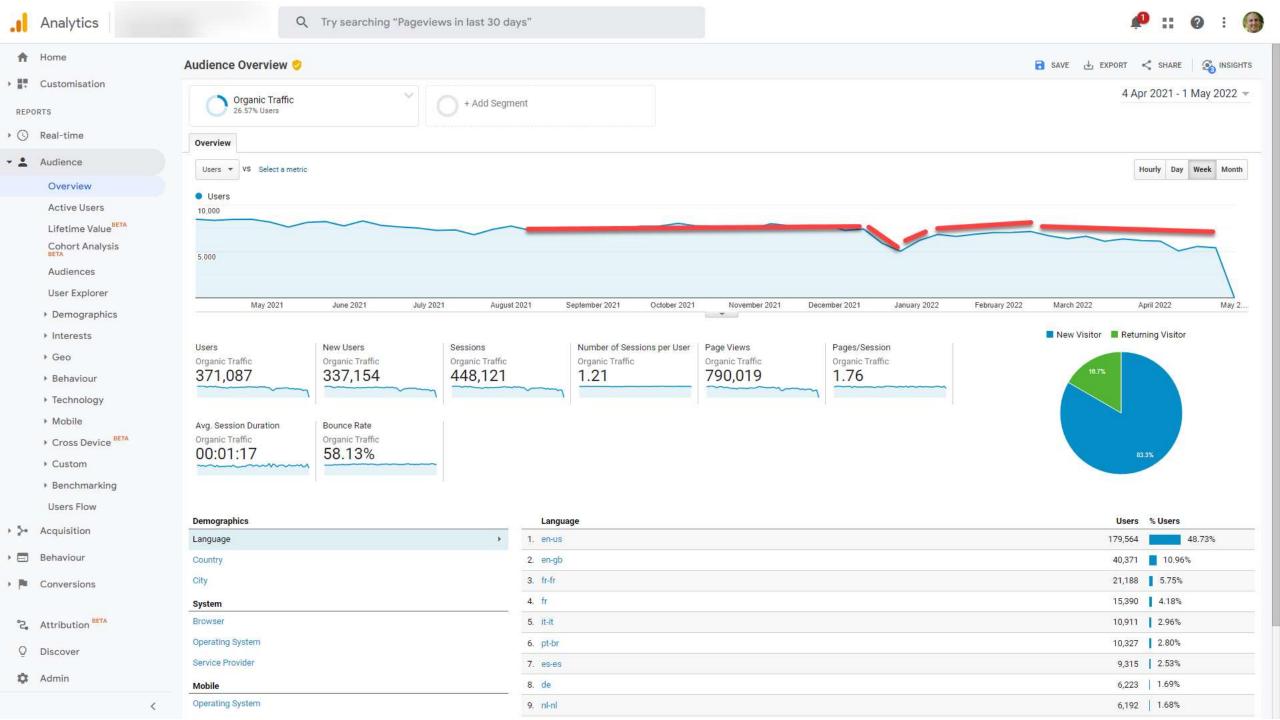


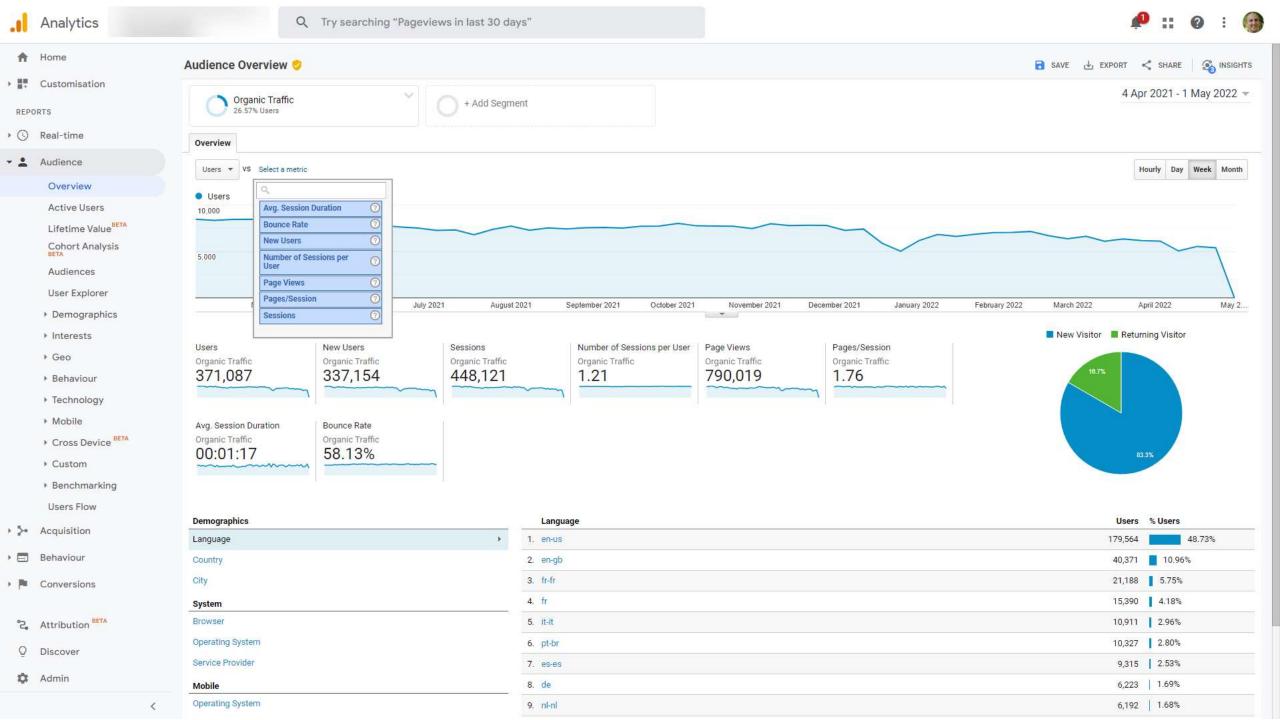


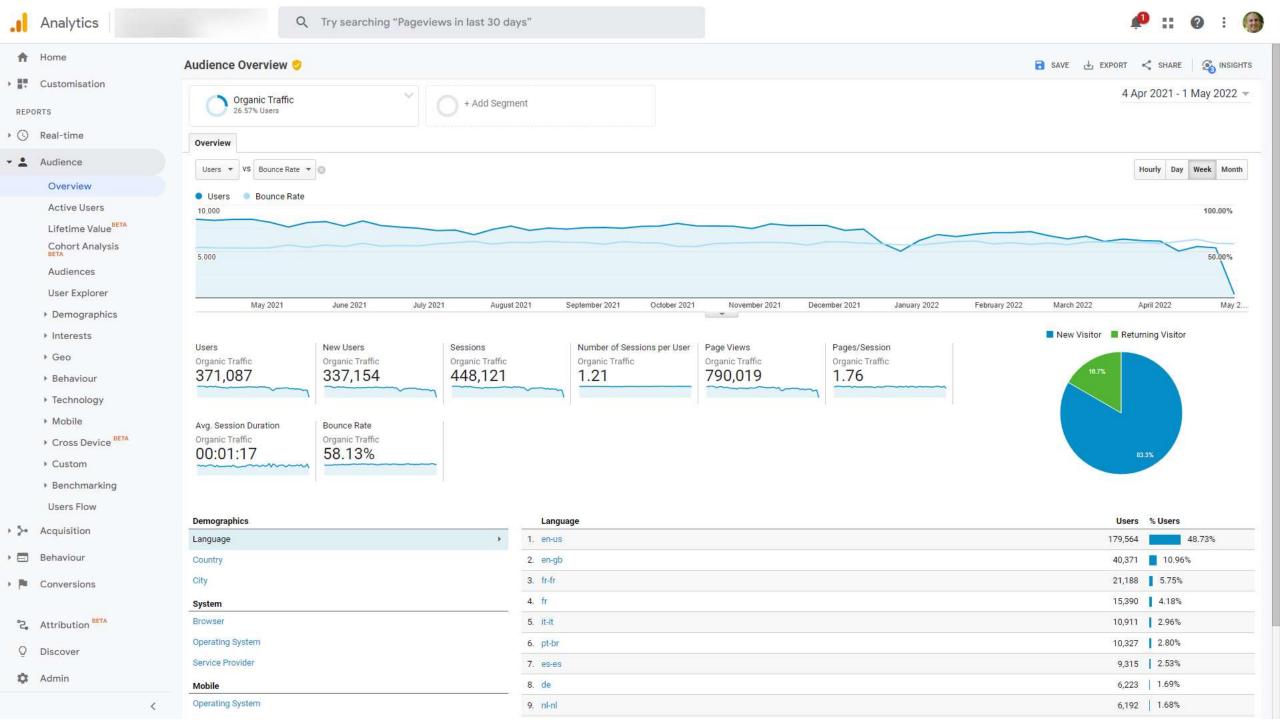








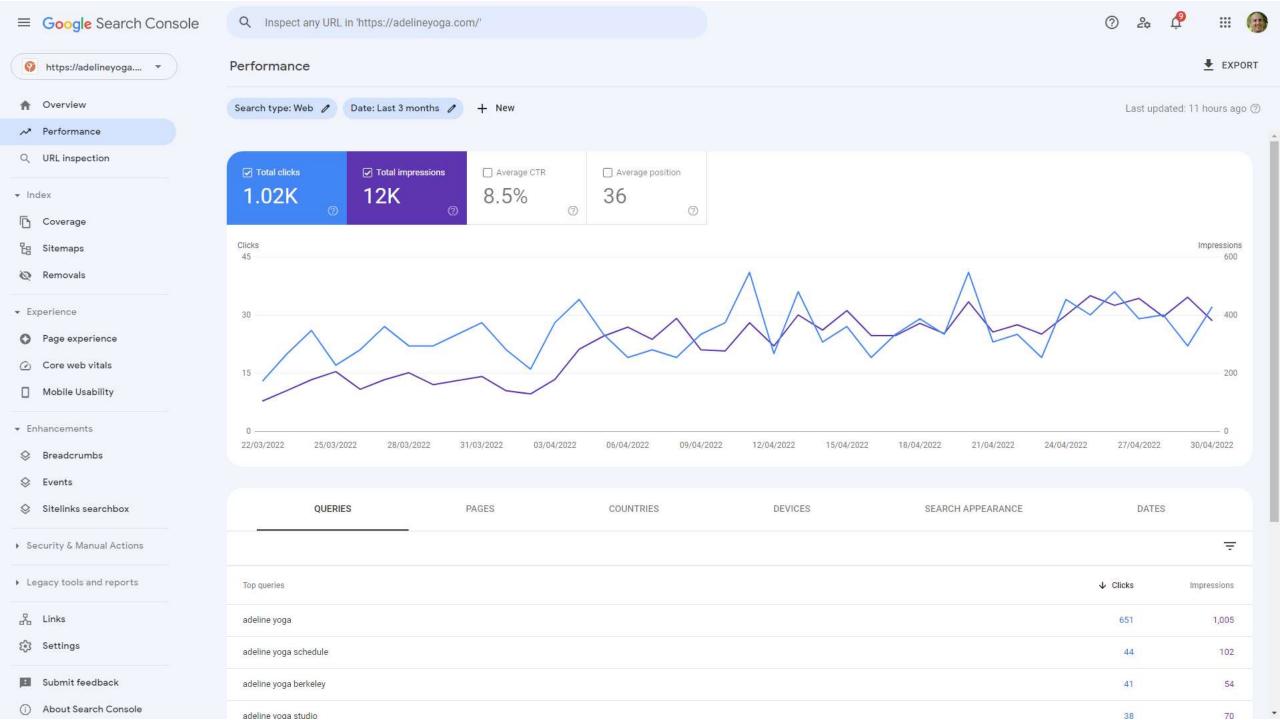


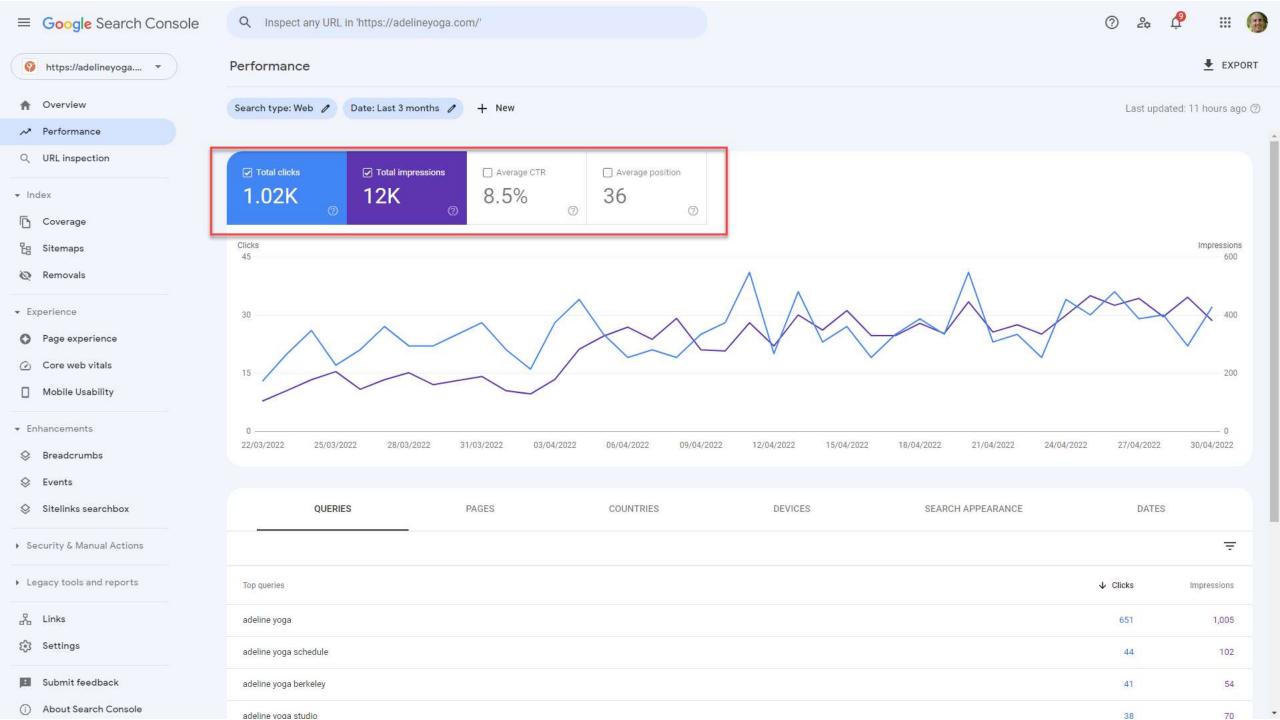


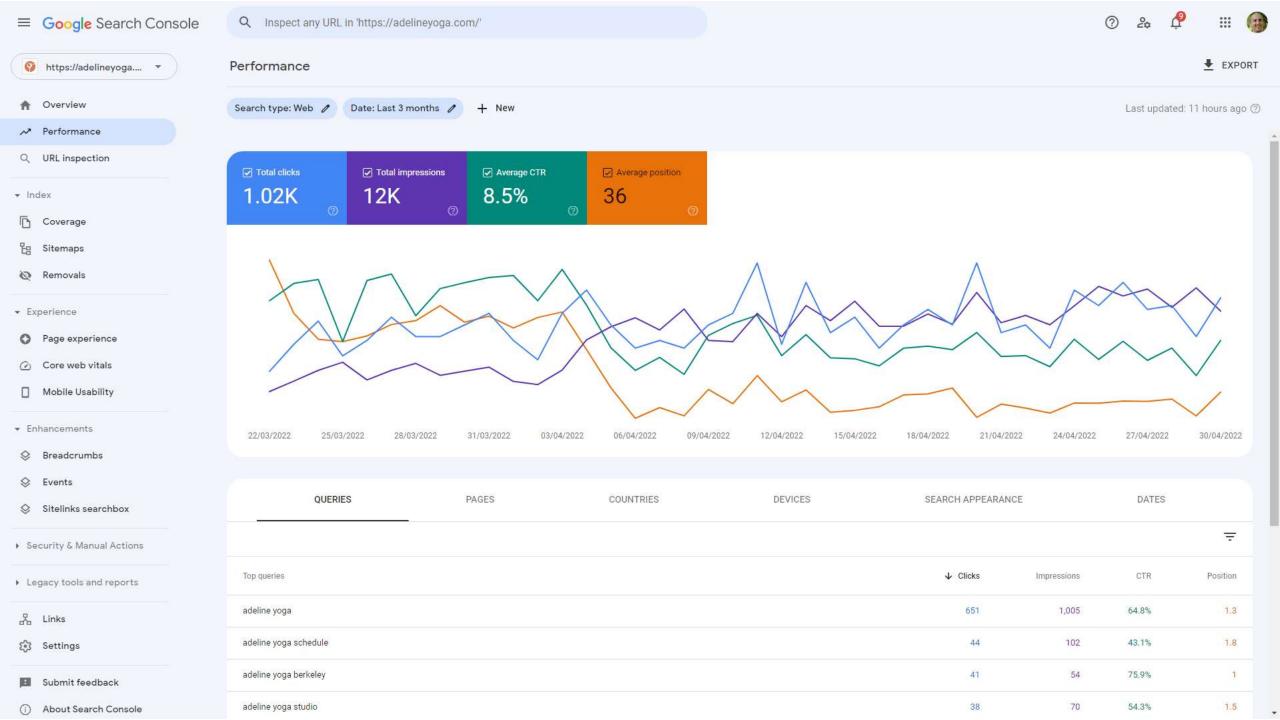


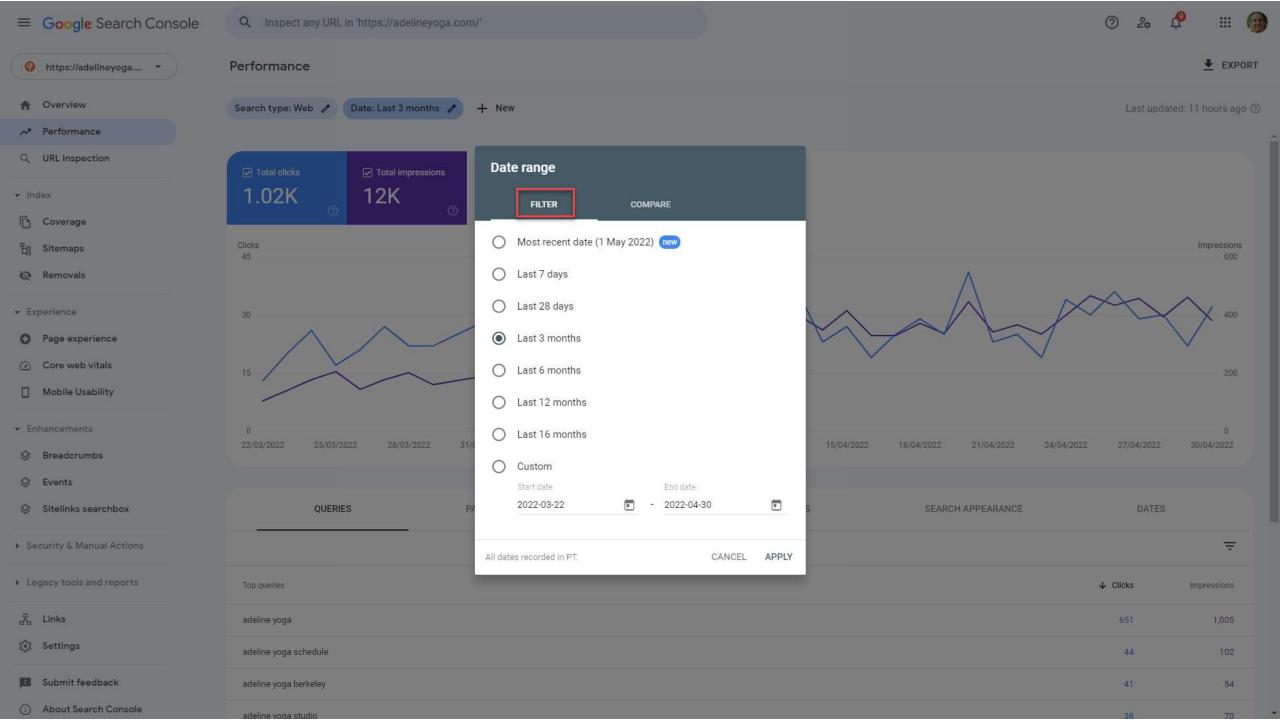


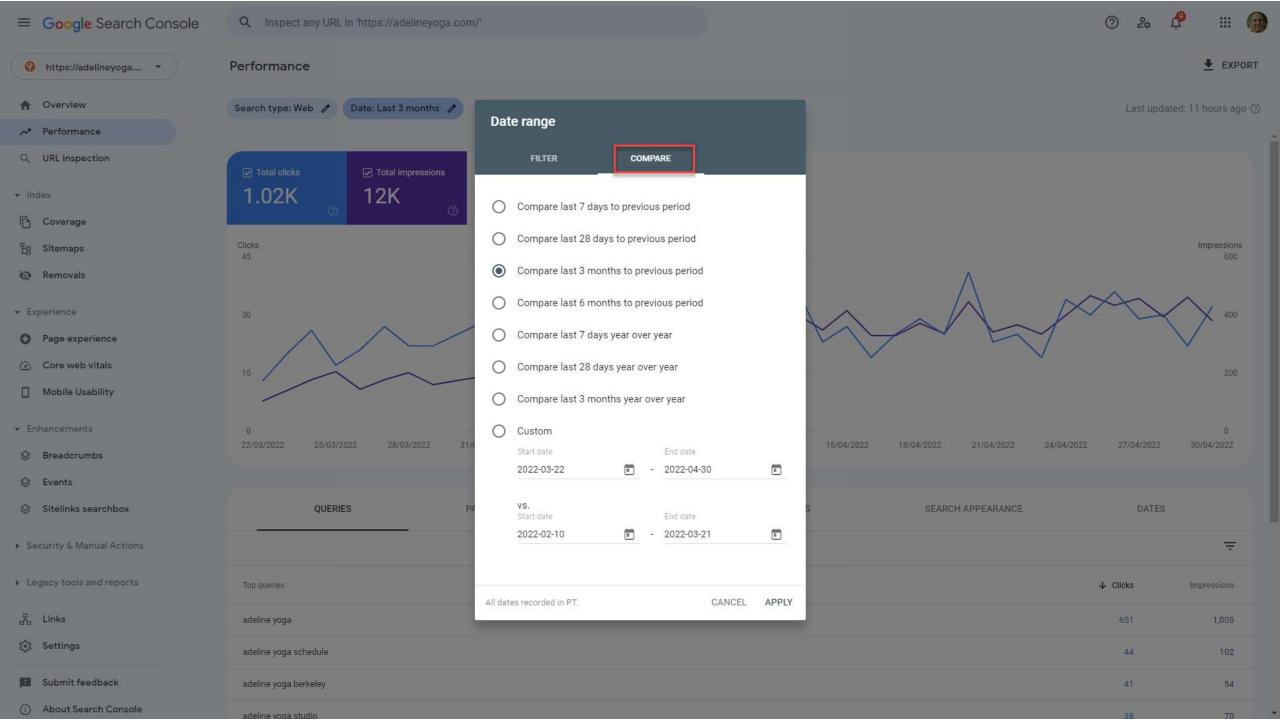
Google Search Console

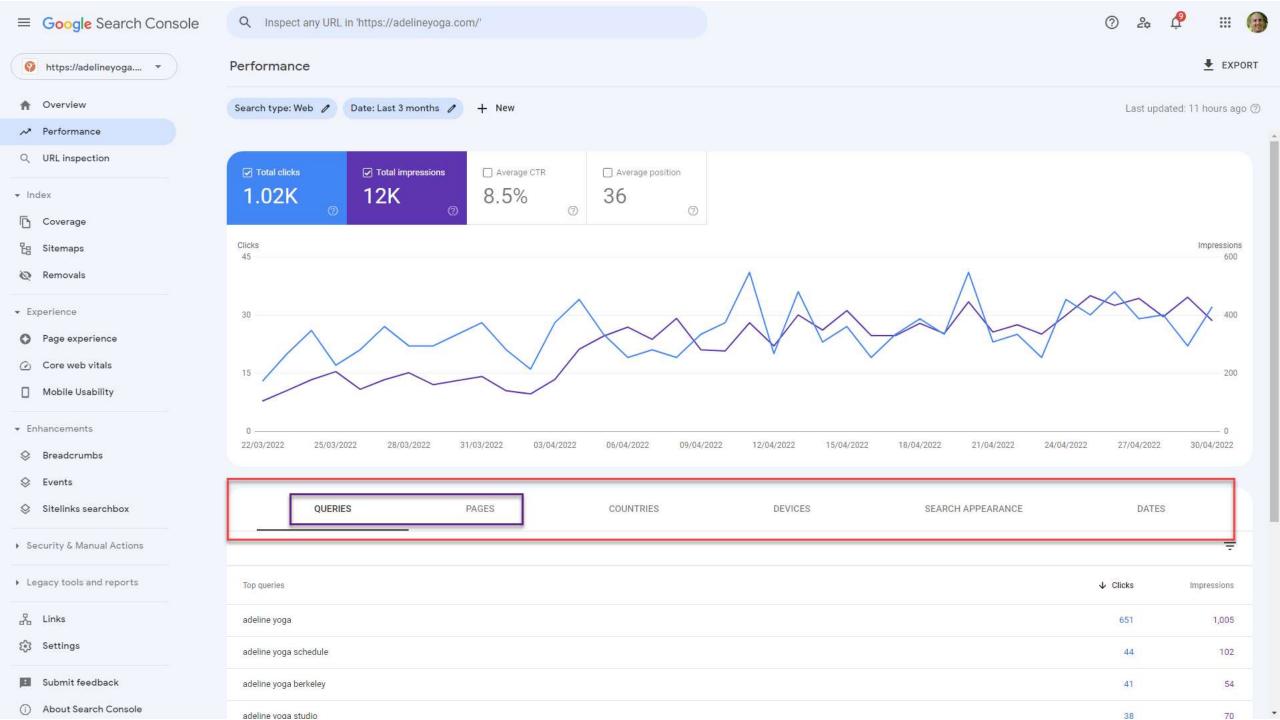


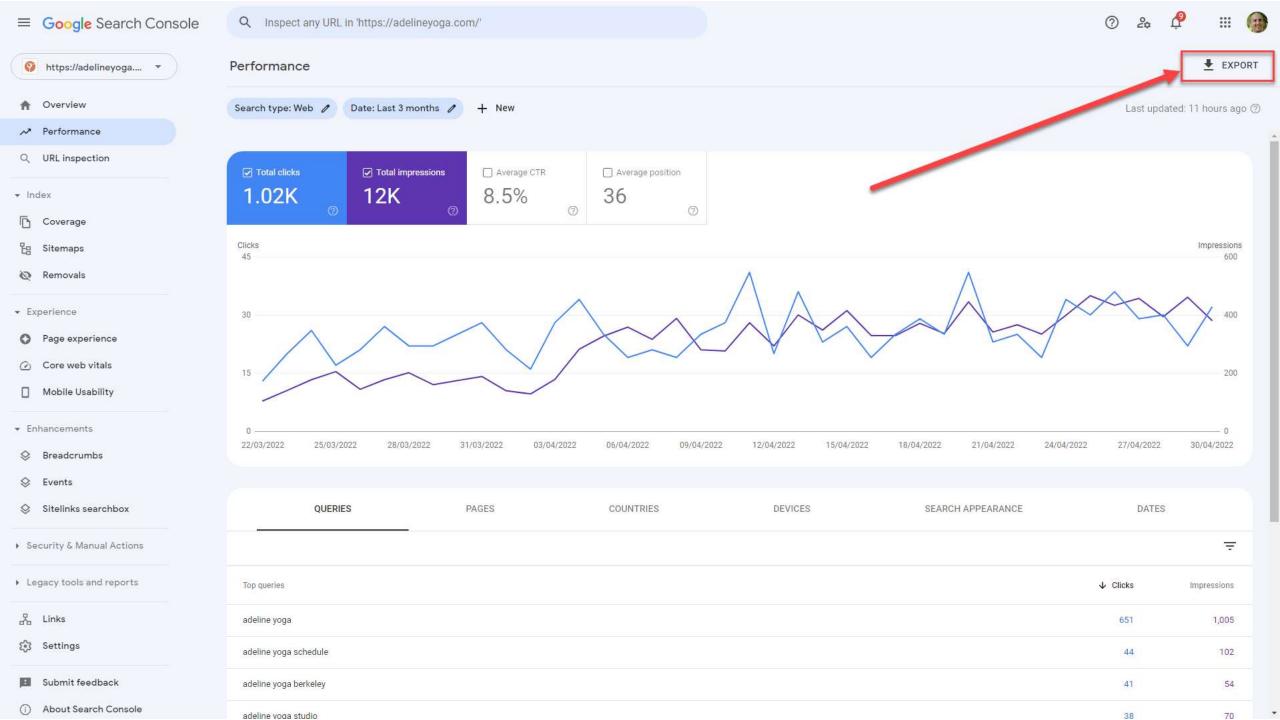


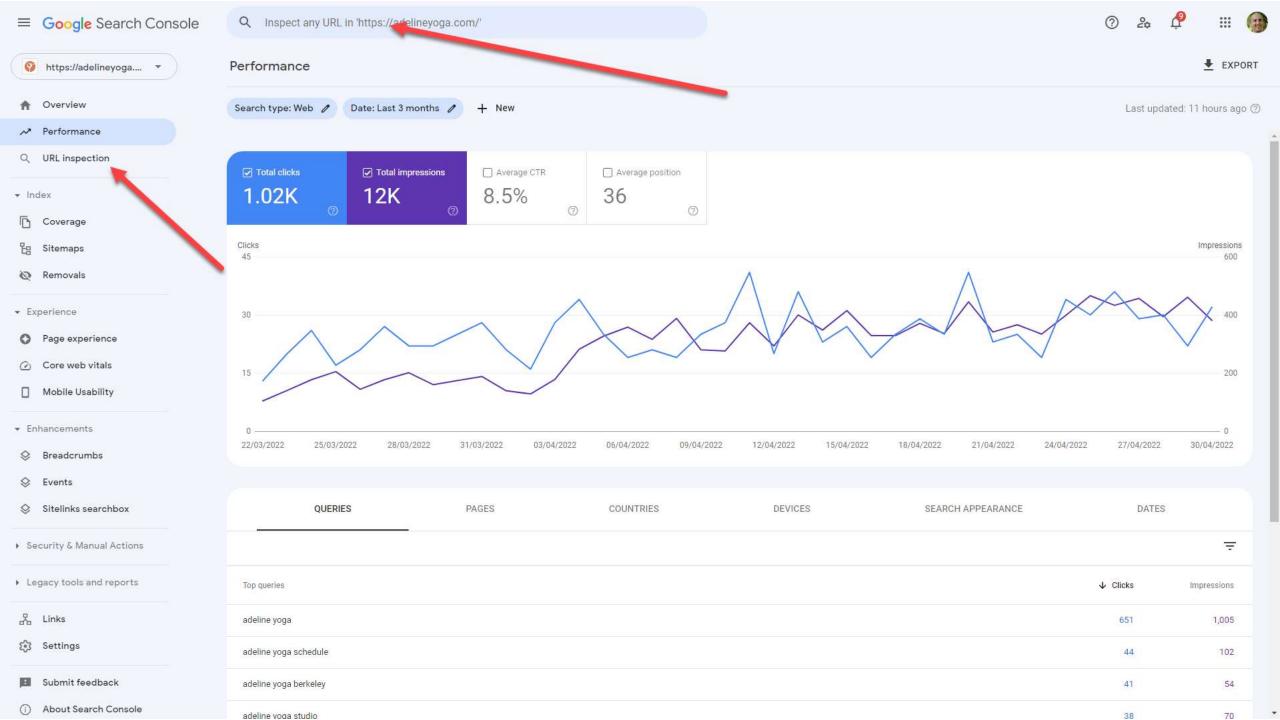


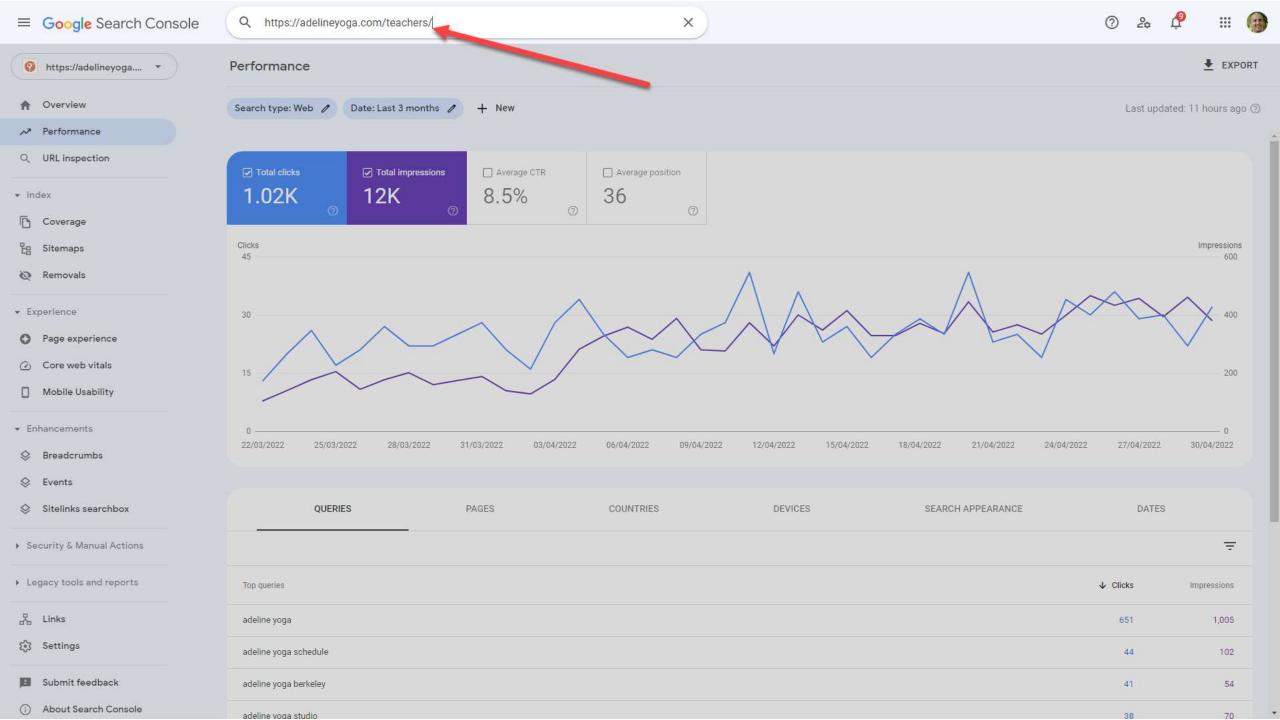


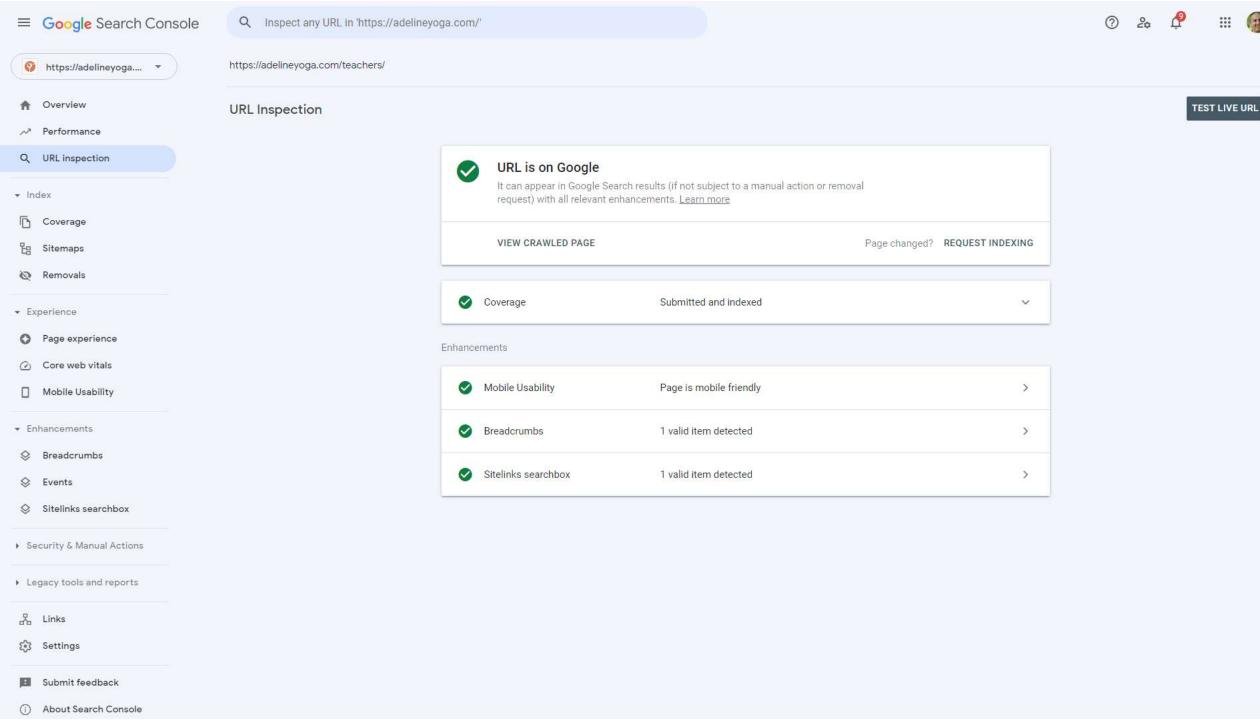


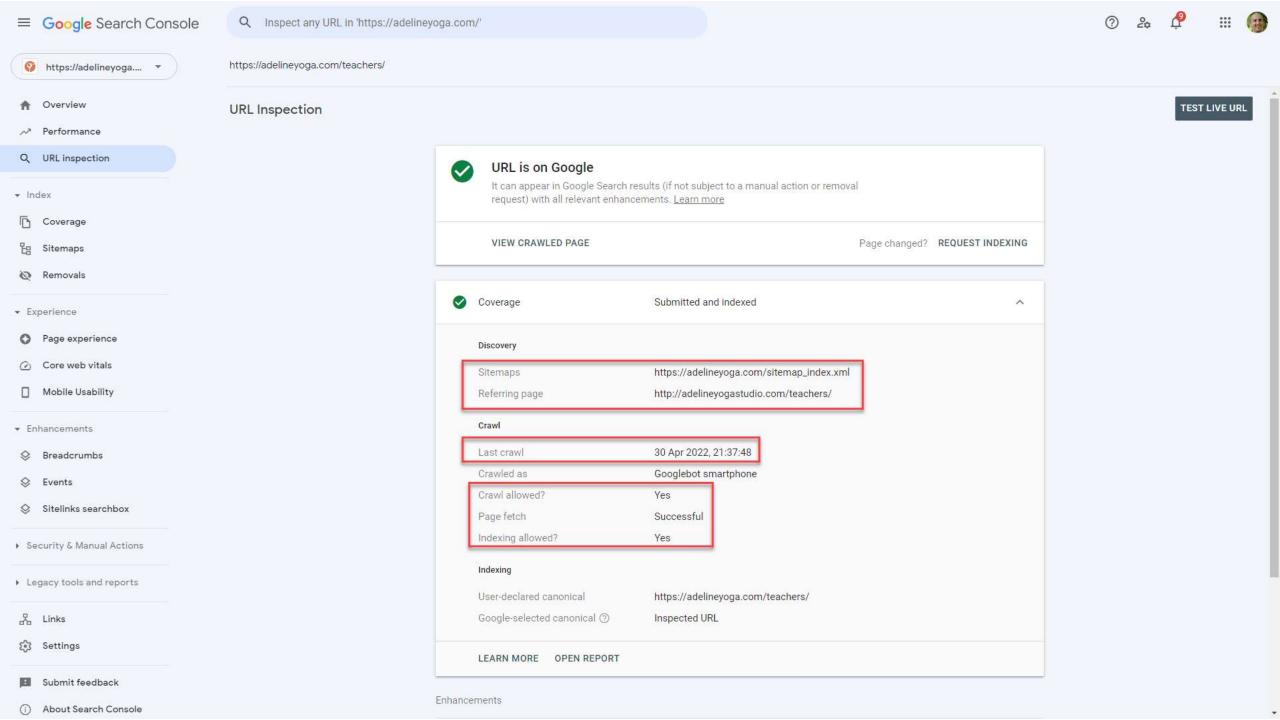


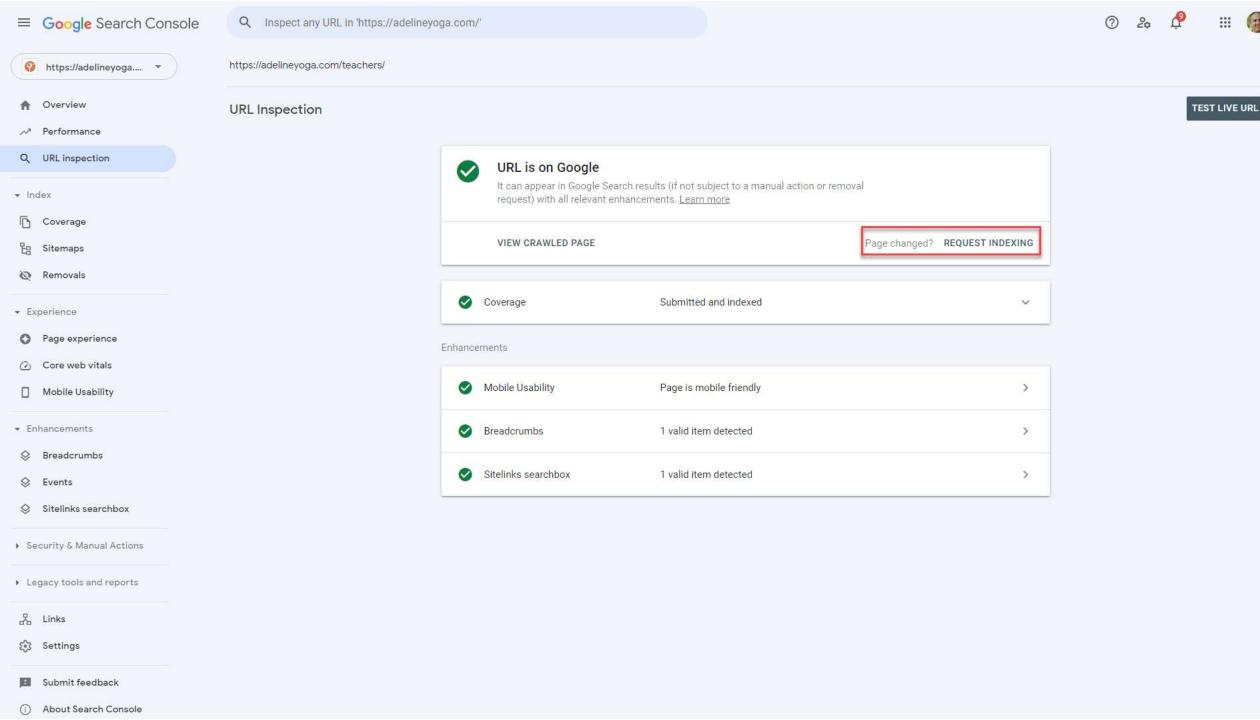


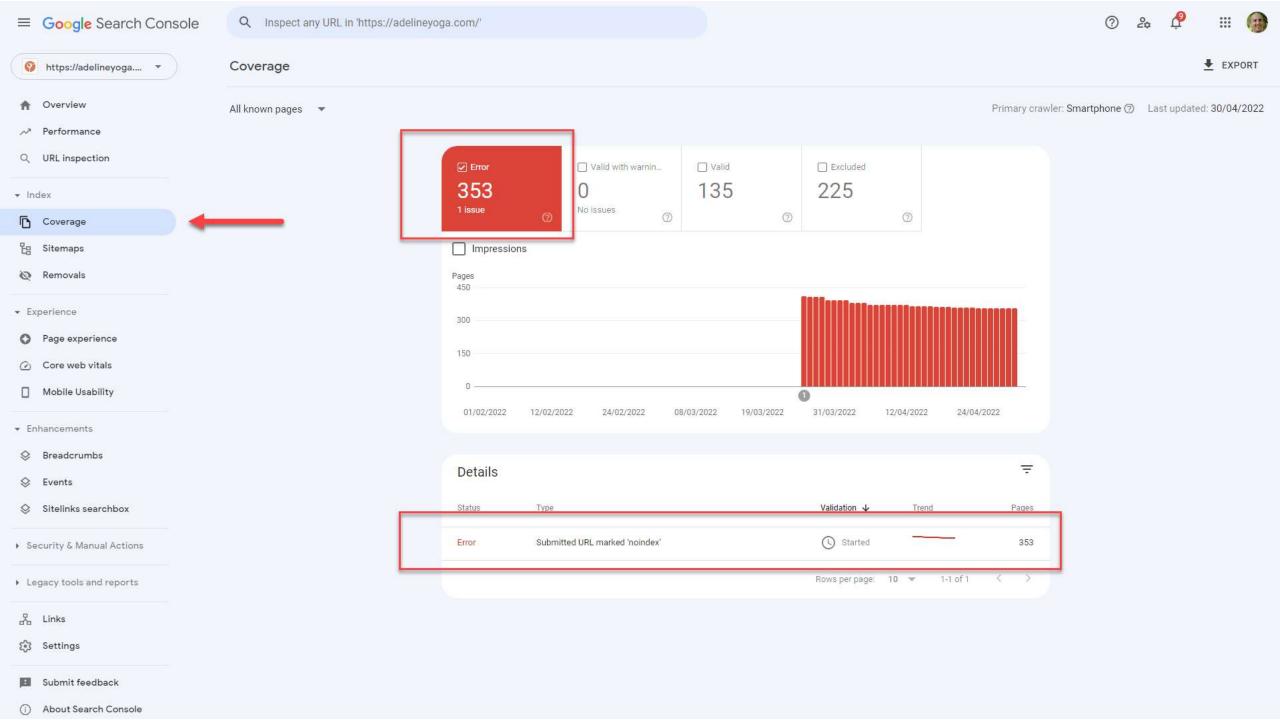


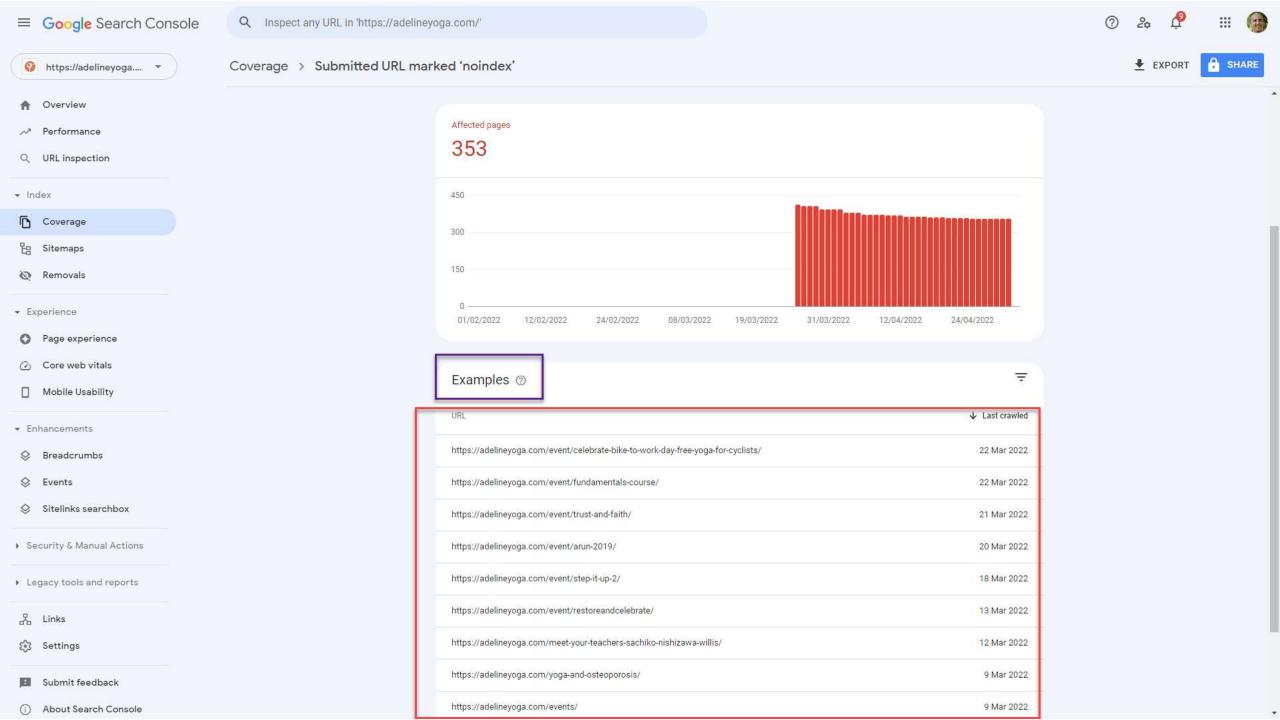


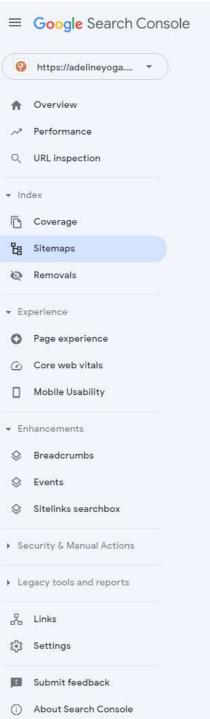






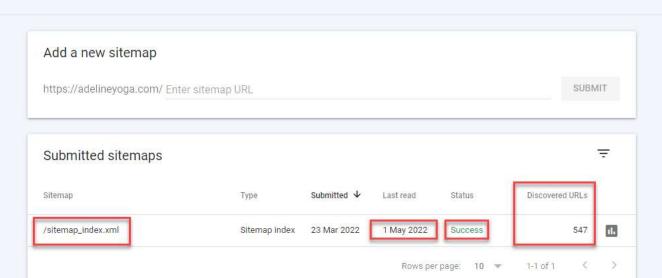


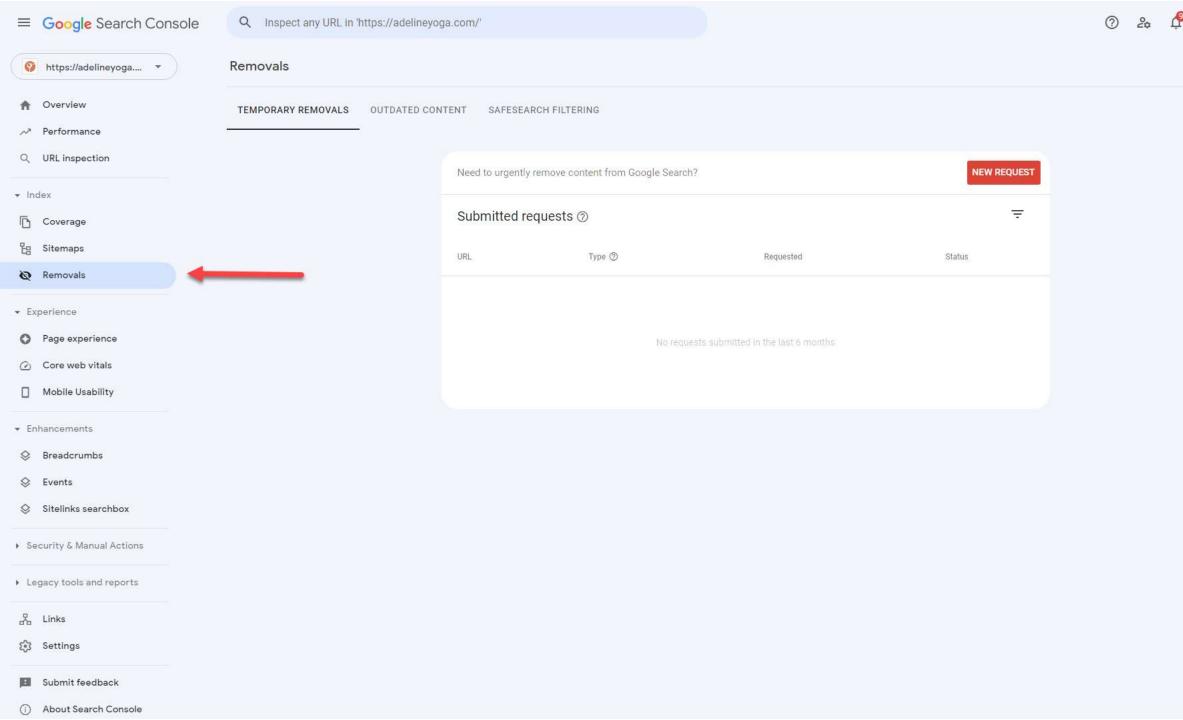


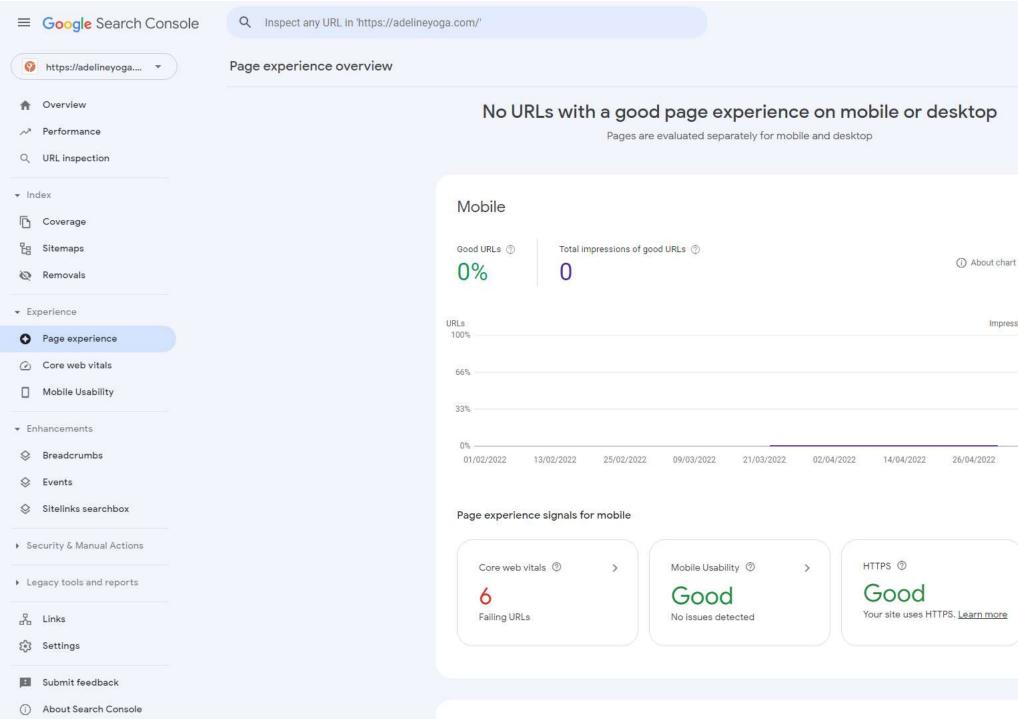


### Q Inspect any URL in 'https://adelineyoga.com/'

Sitemaps









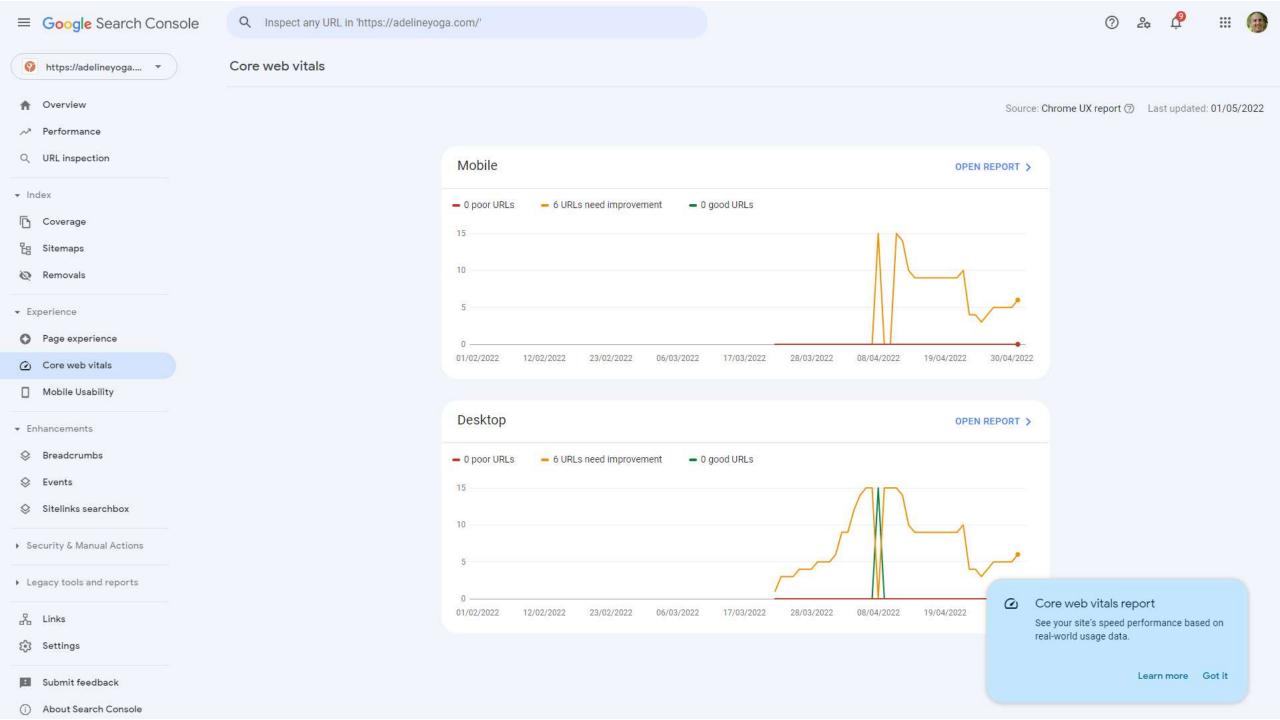
Impressions

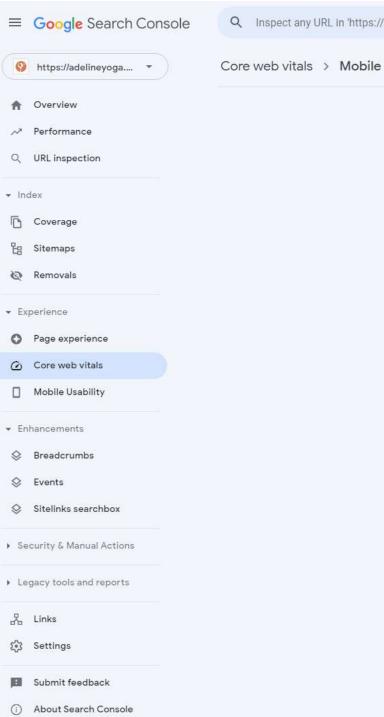


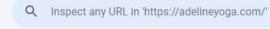


















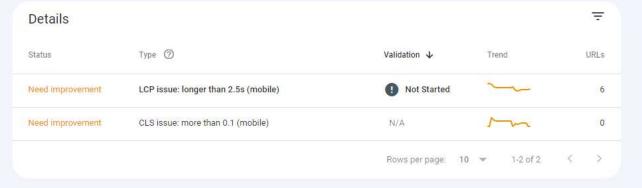


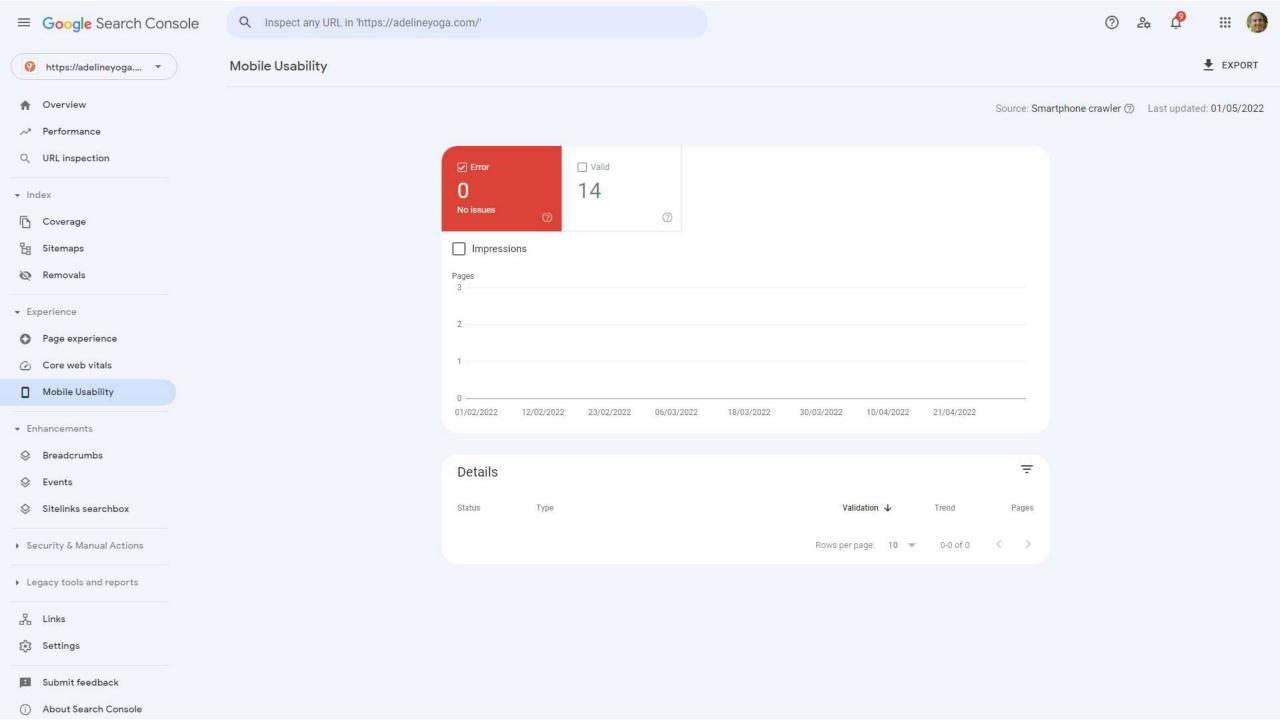


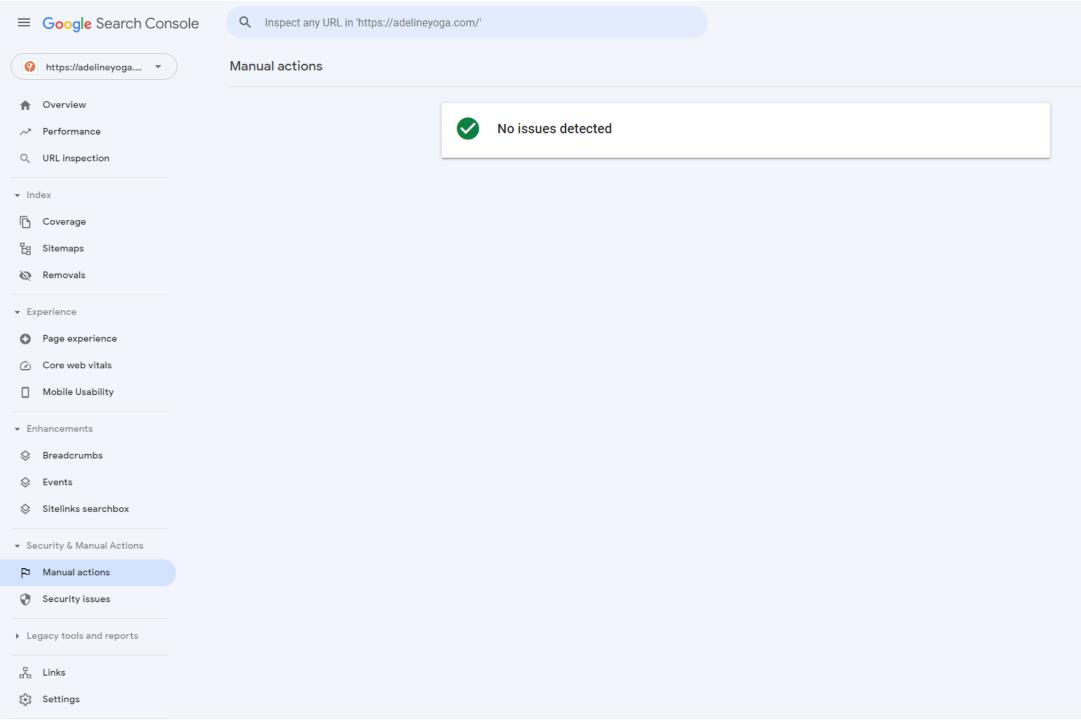


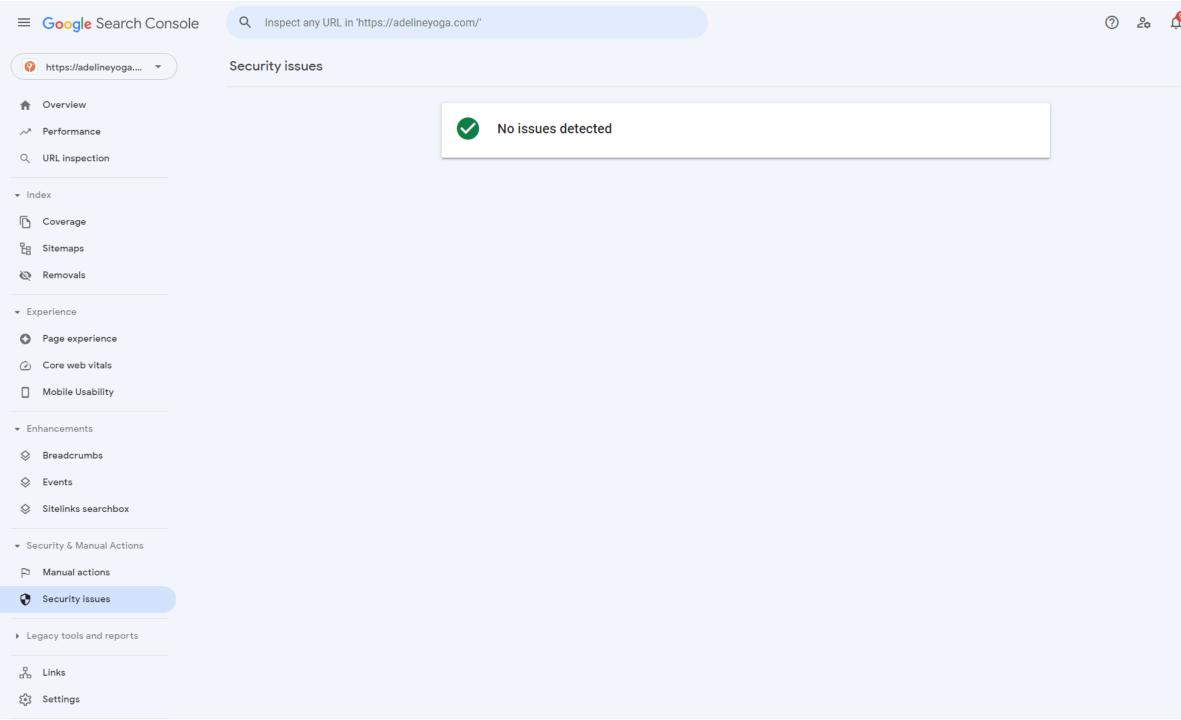
Source: Chrome UX report ② Last updated: 01/05/2022

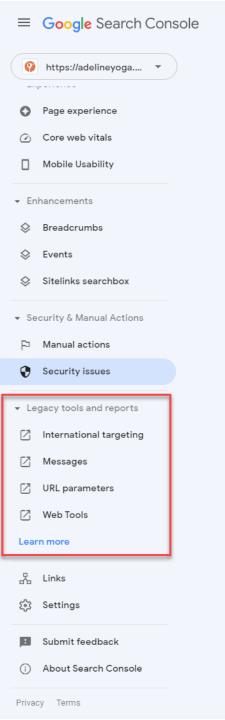


















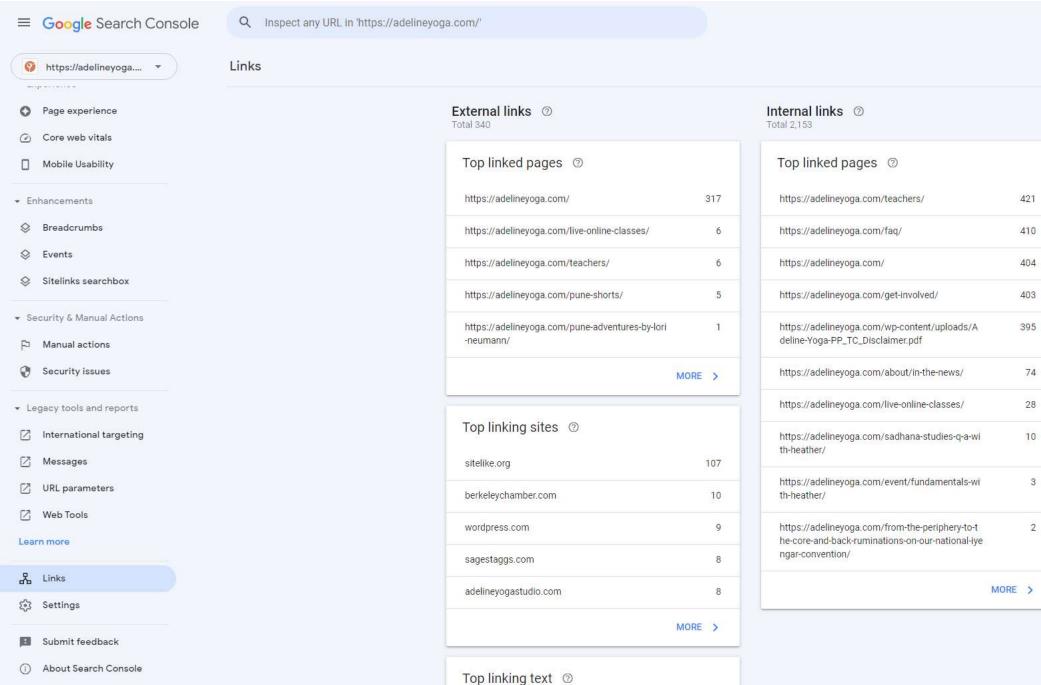




Q Inspect any URL in 'https://adelineyoga.com/'



No issues detected



Top linking text

Privacy Terms

navigate to website adelineyoga com

? %



**▼** EXPORT EXTERNAL LINKS





## A Quick Change of Tools (cheaper!)

## Everything you need to rank higher

Sign up for Ahrefs

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Or get a free Ahrefs
Webmaster Tools account

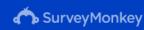
FACEBOOK ebay Tripadvisor NETFLIX UBER Pinterest







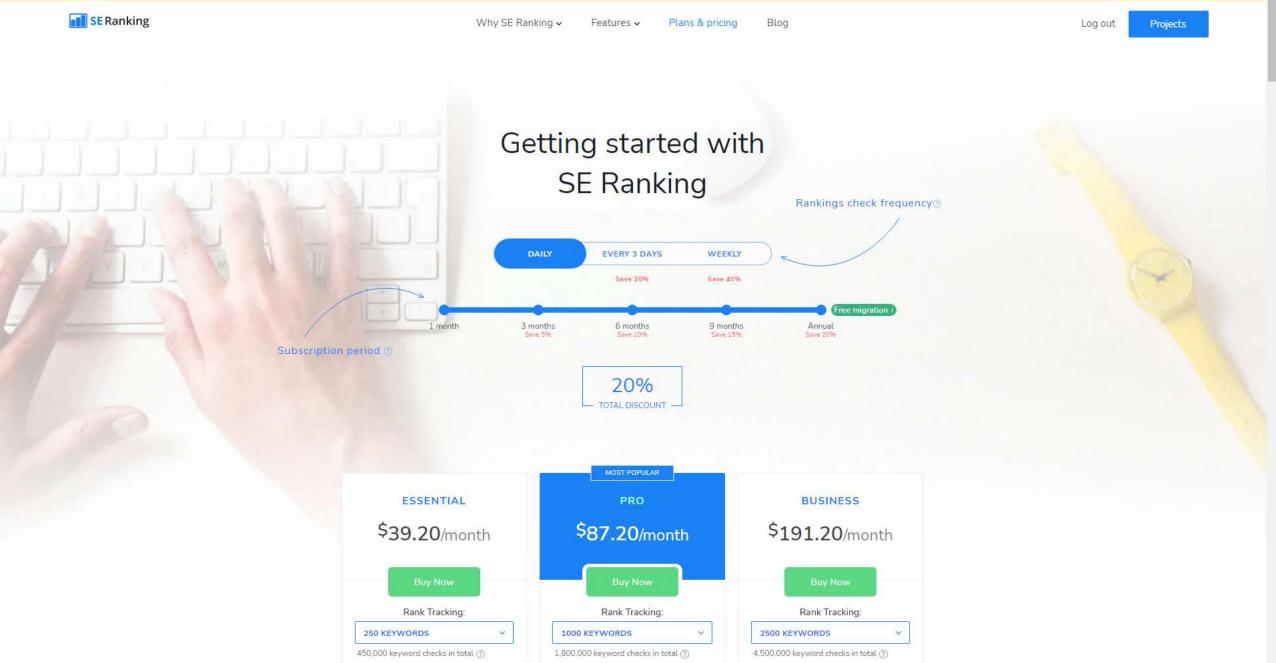


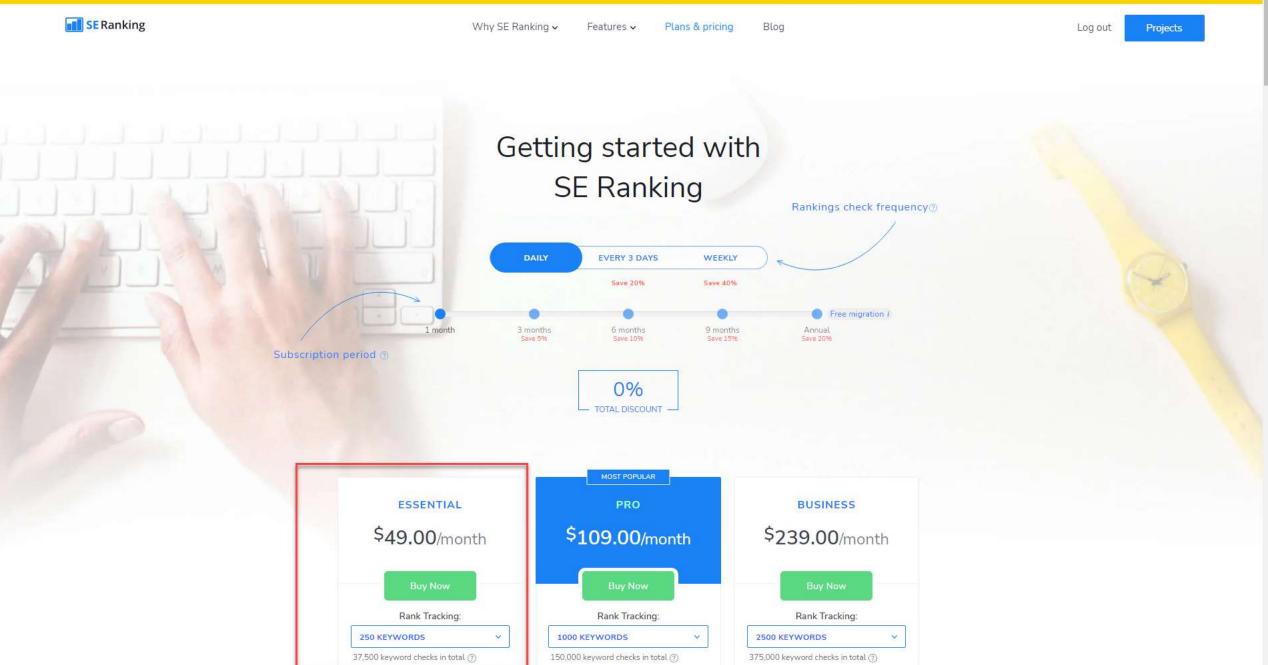


**IHUFFPOSTI** 

Ahrefs is used by marketers from the world's leading companies.

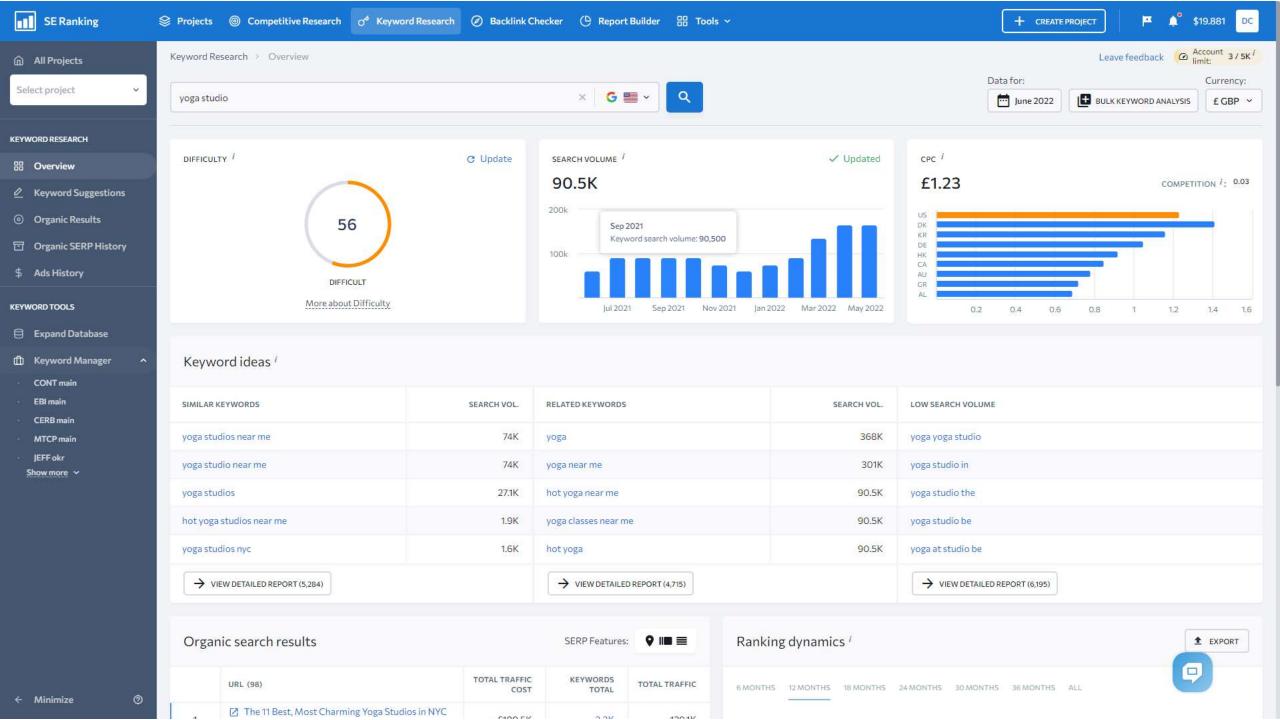




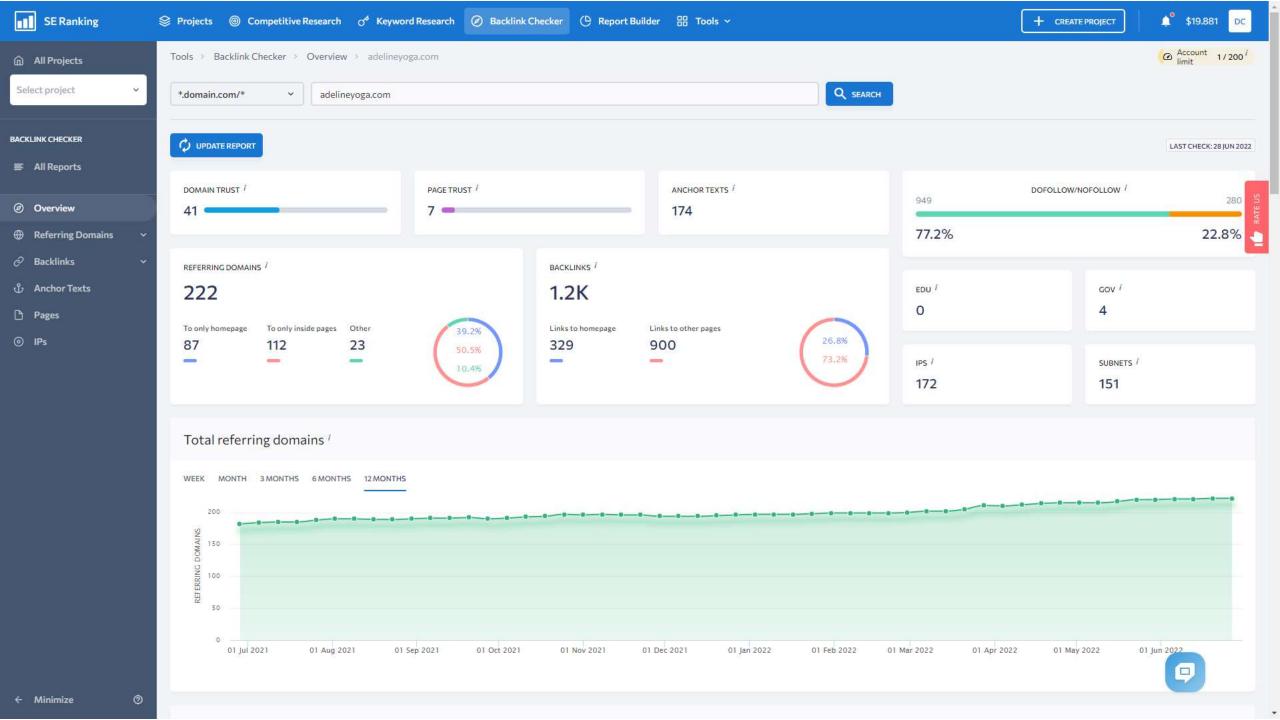


### Competitive Research

### Keyword Research



## Link Analysis



### Mobile-first Indexing

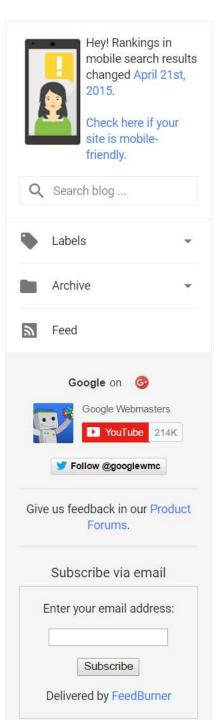
Friday, November 04, 2016

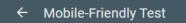
Today, most people are searching on Google using a mobile device. However, our ranking systems still typically look at the desktop version of a page's content to evaluate its relevance to the user. This can cause issues when the mobile page has less content than the desktop page because our algorithms are not evaluating the actual page that is seen by a mobile searcher.

To make our results more useful, we've begun experiments to make our index mobile-first. Although our search index will continue to be a single index of websites and apps, our algorithms will eventually primarily use the mobile version of a site's content to rank pages from that site, to understand structured data, and to show snippets from those pages in our results. Of course, while our index will be built from mobile documents, we're going to continue to build a great search experience for all users, whether they come from mobile or desktop devices.

We'll continue to carefully experiment over the coming months on a small scale and we'll ramp up this change when we're confident that we have a great user experience. Though we're only beginning this process, here are a few recommendations to help webmasters prepare as we move towards a more mobile-focused index.

- If you have a responsive site or a dynamic serving site where the primary content
  and markup is equivalent across mobile and desktop, you shouldn't have to change
  anything.
- If you have a site configuration where the primary content and markup is different









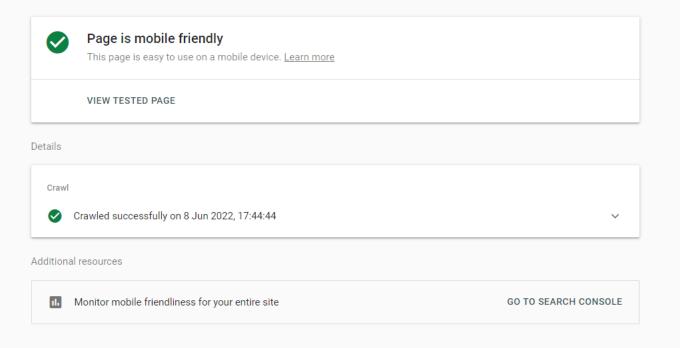






G

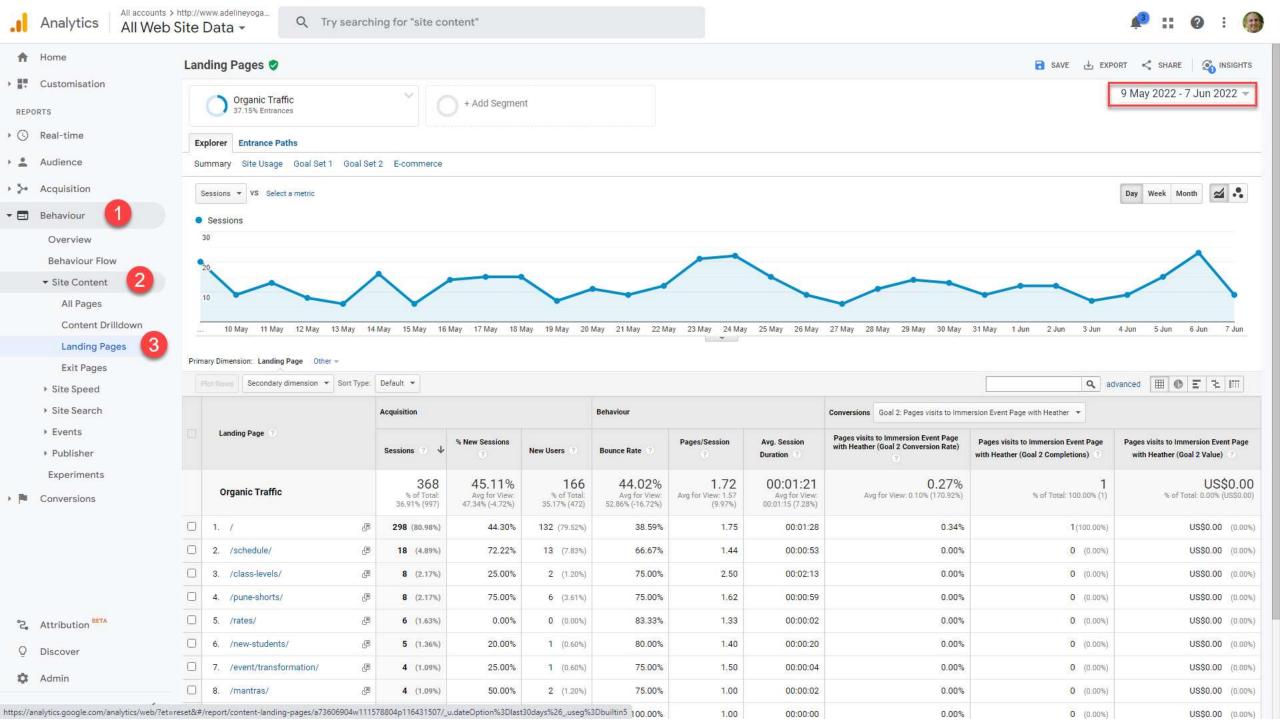
### Test results



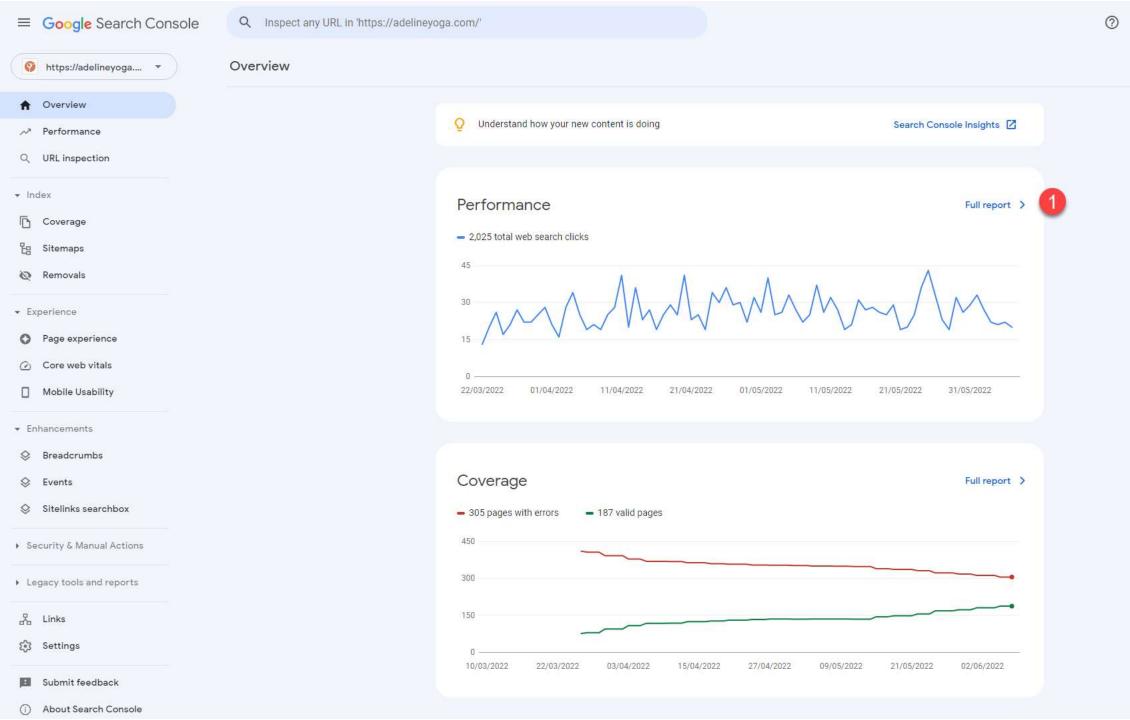
# Oh C\*\*p!

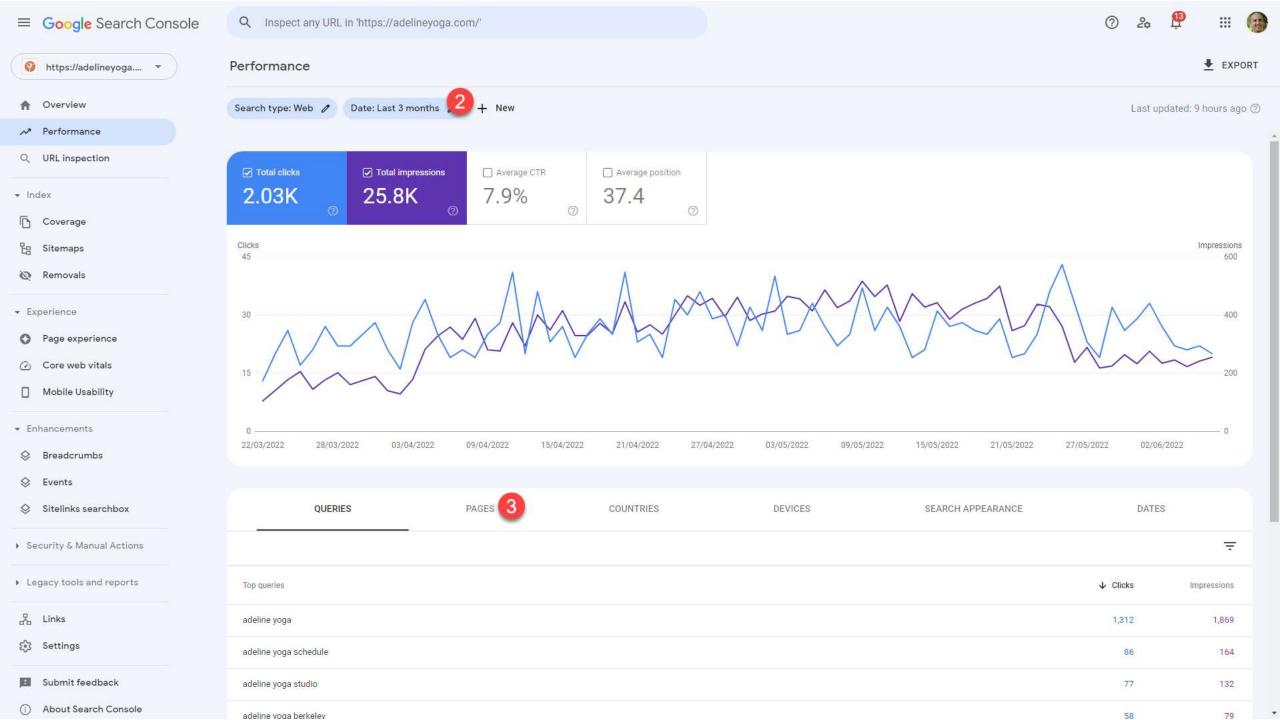
# 1: Killing a page before checking.

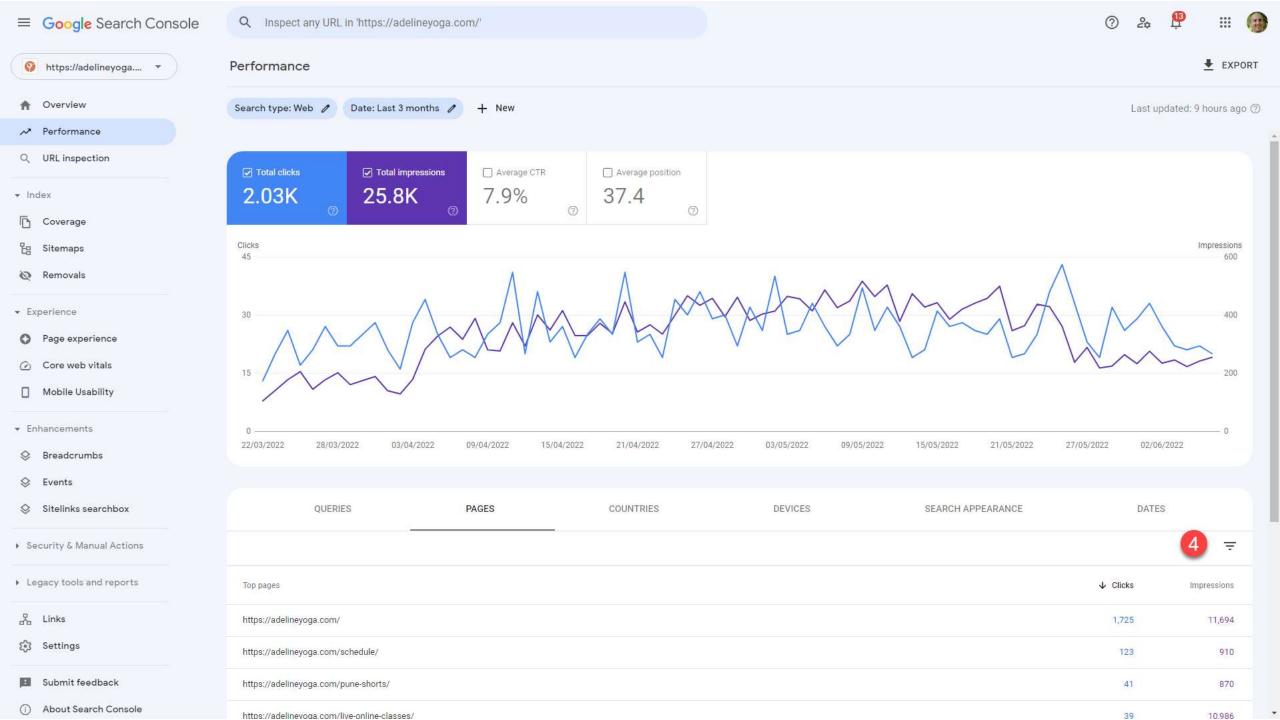
## Method 1: analytics

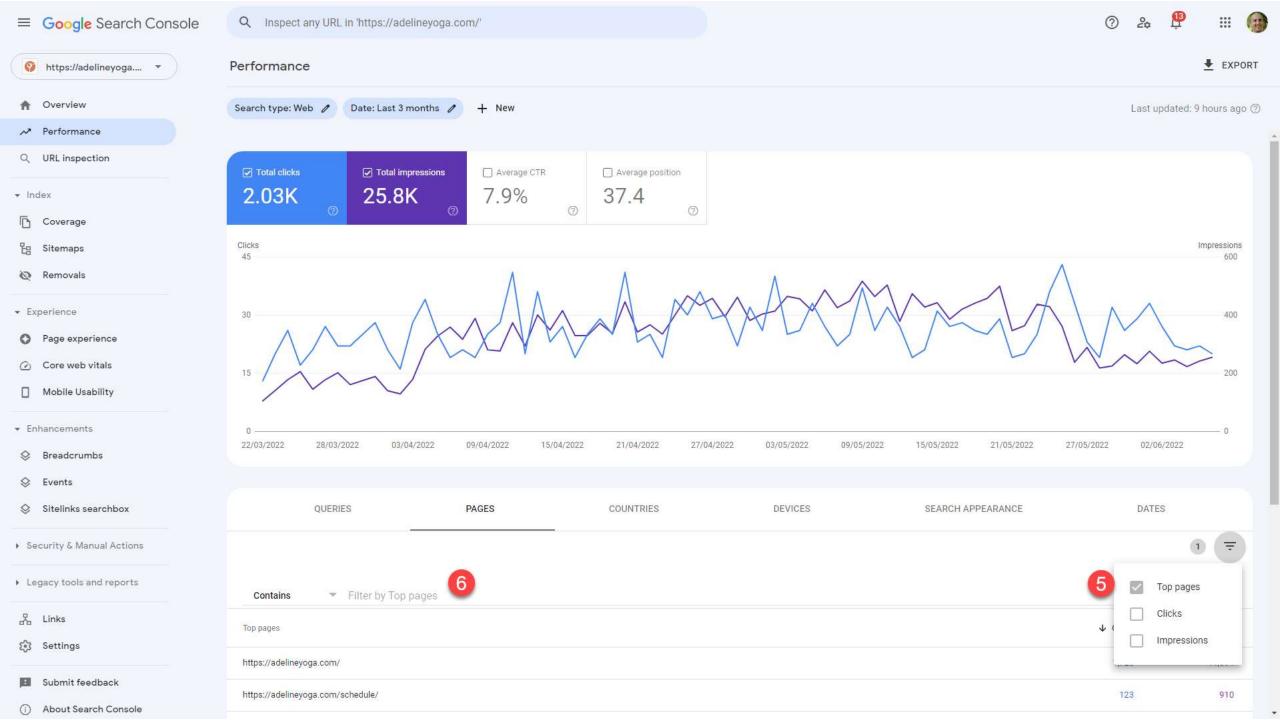


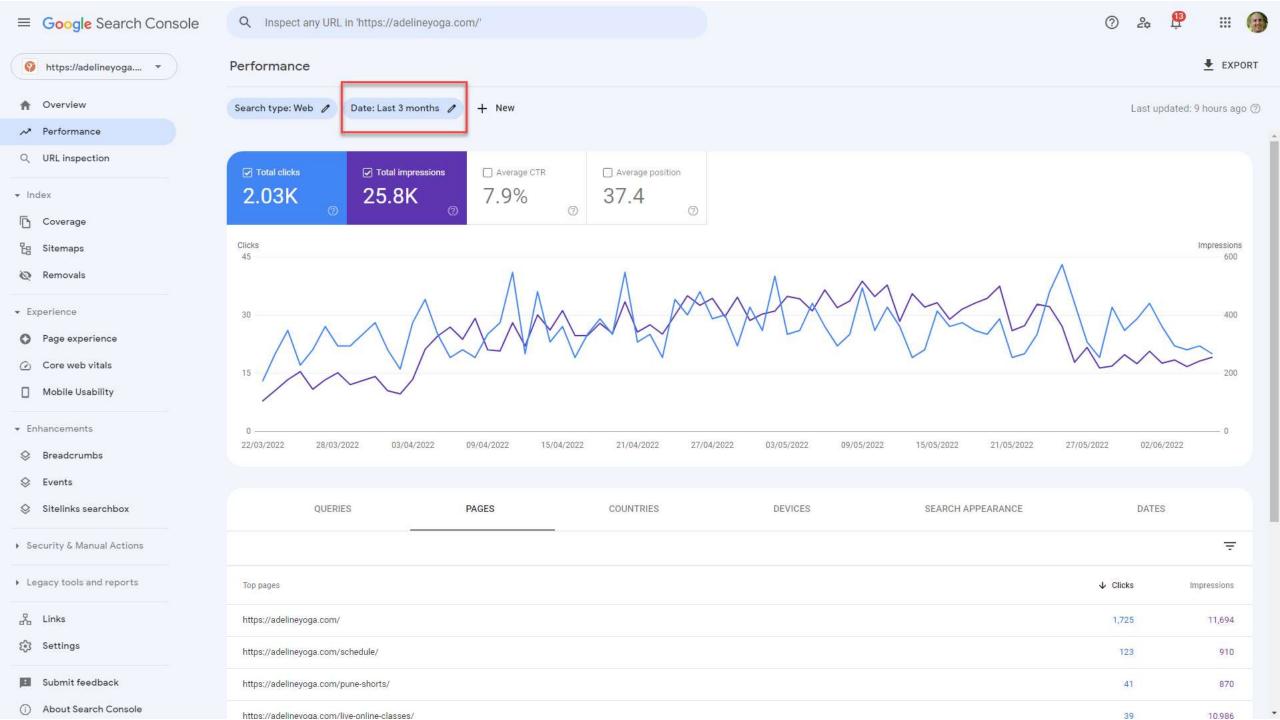
## Method 2: Google Search Console











## 2: Renaming or moving content before checking.

# 3: Unique titles & descriptions.

#### Screaming Frog SEO Spider

Overview

User Guide

Tutorials

Support

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Pricing

Buy & Renew

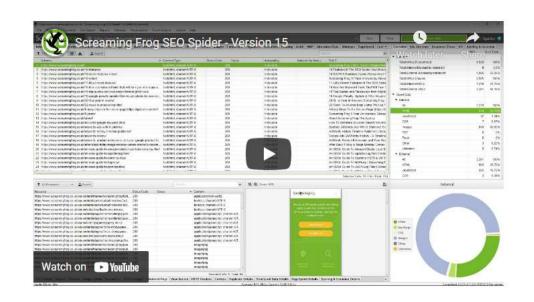
### SEO Spider Tool

Scre@mingfrog

The Screaming Frog SEO Spider is a website crawler that helps you improve onsite SEO, by extracting data & auditing for common SEO issues. Download & crawl 500 URLs for free, or buy a licence to remove the limit & access advanced features.

Free Vs Paid

Download



### 4: noindex

Remove from Chrome





#### Seerobots

★★★★★ 27 (i) | Developer Tools | 10,000+ users

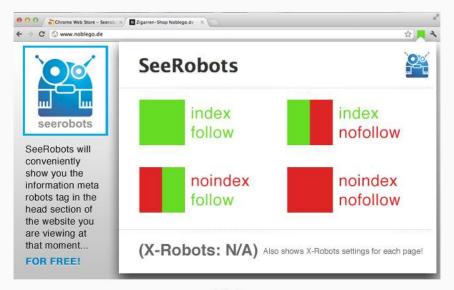
Overview

Privacy practices

Reviews

Support

Related



0.0

#### Overview

<

Compatible with your device

SeeRobots conveniently displays the meta robots information of the website you are viewing - For more info visit www.seerobots.com

#### Additional Information





>

Offered by

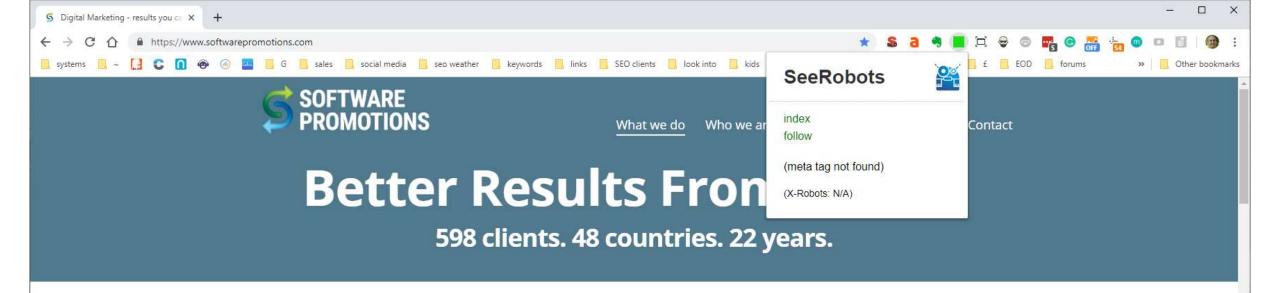
claneo-chrome-extensions





"SoftwarePromotions know their stuff, deeply. It's truly a pleasure to work with them. I have recommended their services to lots of people, it simply pays for itself. I feel like AdWords spending is an accelerator pedal I can choose to push on when our business is ready for it. With the help of SoftwarePromotions, I know that my wheels won't be spinning when I do so."

Peldi - Balsamiq Studios









SEO

**GOOGLE ADS** 

WEBSITE





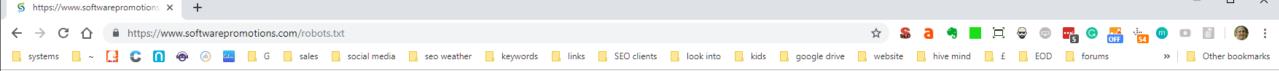
TRAINING

CONSULTATION



"SoftwarePromotions know their stuff, deeply. It's truly a pleasure to work with them. I have recommended their services to lots of people, it simply pays for itself."

### 5: robots.txt



- 🗆 X

# robots.txt for https://www.softwarepromotions.com

User-agent: \*
Disallow:

## 6: design changes

# 7: missing/removed analytics code

## 8: sitemap

### XML Sitemap

Generated by Yoast SEO, this is an XML Sitemap, meant for consumption by search engines.

You can find more information about XML sitemaps on sitemaps.org.

This XML Sitemap contains 111 URLs.

URL	Images	Last Mod.
ttps://adelineyoga.com/blog/	0	2022-04-11 21:11 +00:00
tps://adelineyoga.com/3-ways-to-turn-your-new-years-resolutions-into-reality/	1	2013-02-06 00:57 +00:00
tps://adelineyoga.com/r-e-l-a-x-the-prana-is-unlimited/	0	2013-02-06 00:59 +00:00
tps://adelineyoga.com/what-can-yoga-do-for-the-lifestyle-of-a-typical-cyclist/	0	2013-06-27 16:48 +00:00
tps://adelineyoga.com/independence-of-body/	0	2013-07-13 02:42 +00:00
tps://adelineyoga.com/oh-the-places-we-will-go/	3	2014-05-21 05:39 +00:00
tps://adelineyoga.com/can-you-get-the-benefits-of-yoga-even-if-you-dont-have-a-yoga-body/	4	2014-08-08 03:48 +00:00
tps://adelineyoga.com/studentfocuselizabethlanyon/	1	2014-08-08 03:49 +00:00
tps://adelineyoga.com/the-story-of-heathers-month-in-pune/	0	2014-08-08 03:49 +00:00
tps://adelineyoga.com/greetings-from-pune-heathers-ruminations-from-india/	0	2014-08-08 03:49 +00:00
tps://adelineyoga.com/heathers-ayurvedic-rituals/	2	2014-08-08 03:50 +00:00
tps://adelineyoga.com/explorations-in-calming-the-fluctuations-of-our-mind/	1	2014-08-08 03:50 +00:00
lps://adelineyoga.com/why-is-chanting-important-to-you/	0	2014-08-08 03:50 +00:00
ips://adelineyoga.com/50-yoga-the-students-are-my-teachers-by-sarah-harvey/	3	2014-08-08 03:51 +00:00
ps://adelineyoga.com/3-ways-to-get-the-benefits-of-yoga-when-you-are-short-on-cash/	2	2014-08-29 00:20 +00:00
ps://adelineyoga.com/survey-of-yoga-students-correlates-home-practice-with-health-and-happiness/	1	2014-08-29 00:23 +00:00
ps://adelineyoga.com/is-adeline-yoga-only-for-young-people/	. 2	2014-08-29 00:36 +00:00
ips://adelineyoga.com/good-enough/	2	2014-08-29 00:40 +00:00
ps://adelineyoga.com/update-on-celebrating-gurujis-passing-in-pune/	2	2014-08-29 00:49 +00:00
ps://adelineyoga.com/bks-iyengar-in-the-media/	4	2014-08-29 01:15 +00:00
ps://adelineyoga.com/yoga-fundamentals/	1	2014-09-10 04:48 +00:00
ps://adelineyoga.com/practicing-with-a-beginners-mind-lauren-blackham/	1	2014-09-12 04:07 +00:00
ps://adelineyoga.com/5-things-you-should-know-about-iyengar-yoga/	4	2014-09-12 04:07 +00:00
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	1	2014-09-12 04:12 +00:00
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tps://adelineyoga.com/reflections-time-pune/	9	2014-11-15 03:23 +00:00
tps://adelineyoga.com/sadhana/	6	
tps://adelineyoga.com/basic-back-care-for-home-yoga-practice/		2014-12-03 17:51 +00:00
tps://adelineyoga.com/results-student-satisfaction-survey/	3	2014-12-23 18:42 +00:00
tps://adelineyoga.com/rebecca-lerner-workshop-revisited-3/	3	2015-01-05 22:56 +00:00
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ps://adelineyoga.com/putting-together-fundamentals-class/	1	2015-01-22 16:00 +00:00
tps://adelineyoga.com/yoga-stabilizing-anxiety/	1	2015-01-22 16:30 +00:00
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ps://adelineyoga.com/adventures-in-pune-by-lori-neuman/	2	2015-07-07 01:30 +00:00
ps://adelineyoga.com/more-adventures-in-pune-by-lori-neumann/	2	2015-07-09 16:13 +00:00
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tps://adelineyoga.com/sadhana-studies-q-a-with-heather/	3	2015-12-07 20:50 +00:00
tps://adelineyoga.com/introduction-to-ayurveda-the-science-of-holistic-health/	3	2016-01-07 14:57 +00:00
tps://adelineyoga.com/teacher-feature-cynthia-bates/	1	2016-02-18 23:10 +00:00
tps://adelineyoga.com/sadhana-studies-on-humility-and-patience-2/	1	2016-04-13 20:49 +00:00

### 9: nofollow





"SoftwarePromotions know their stuff, deeply. It's truly a pleasure to work with them. I have recommended their services to lots of people, it simply pays for itself. I feel like AdWords spending is an accelerator pedal I can choose to push on when our business is ready for it. With the help of SoftwarePromotions, I know that my wheels won't be spinning when I do so."

Peldi - Balsamiq Studios





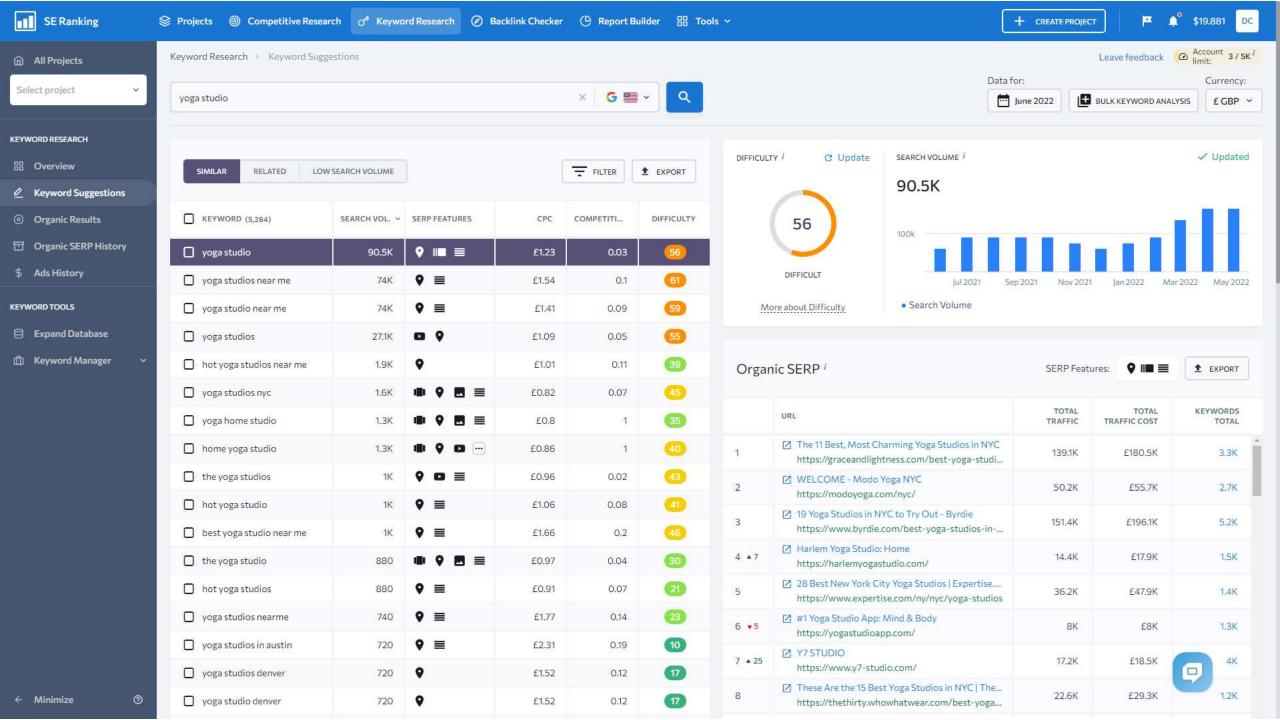
"SoftwarePromotions know their stuff, deeply. It's truly a pleasure to work with them. I have recommended their services to lots of people, it simply pays for itself. I feel like AdWords spending is an accelerator pedal I can choose to push on when our business is ready for it. With the help of SoftwarePromotions, I know that my wheels won't be spinning when I do so."

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## Immediate

## Market of the second of the





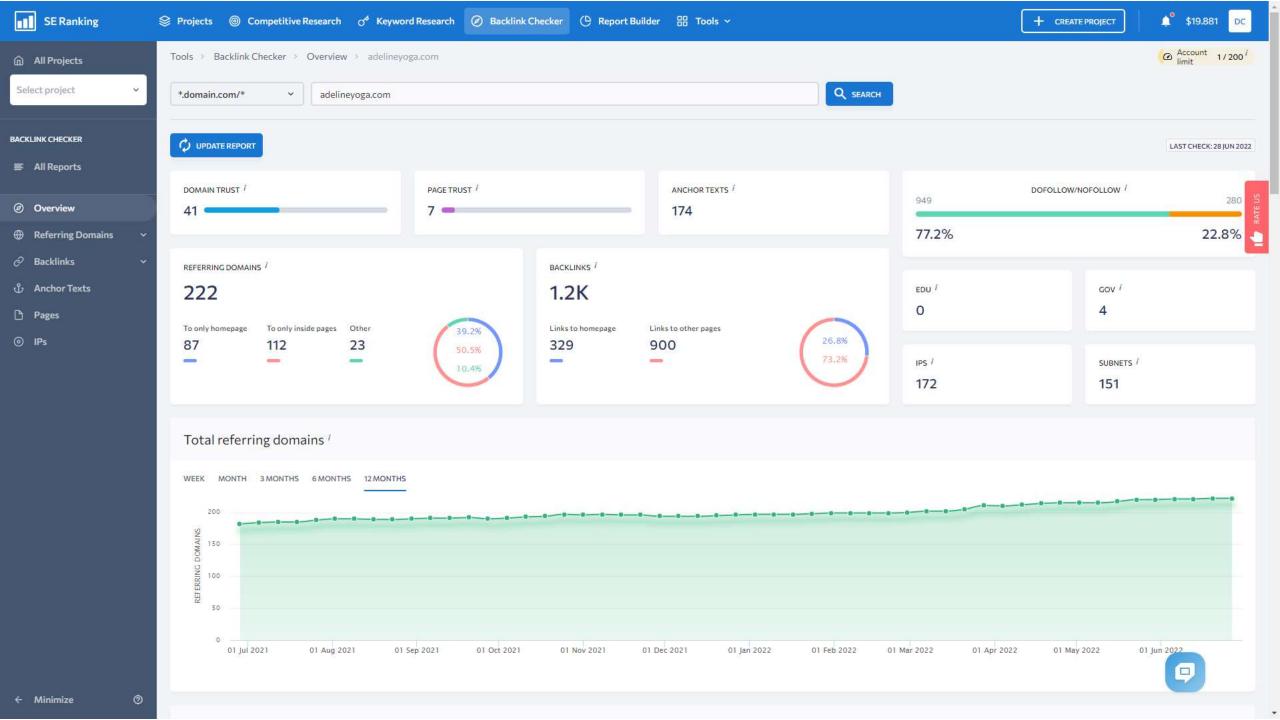
## 

# Why care about links?

Anchors

☐ dave@softwarepr... ▼

Google Data Studio



## Site audit

### The website auditing tool for SEO consultants and agencies

Sitebulb isn't just a website crawler. It analyses data from an SEO perspective, guiding you through the process of delivering actionable website audits to your clients.

#### Try Sitebulb for Free

(and we'll plant a tree)

4.8



Trusted and loved by 4,000+ SEOs across the globe.







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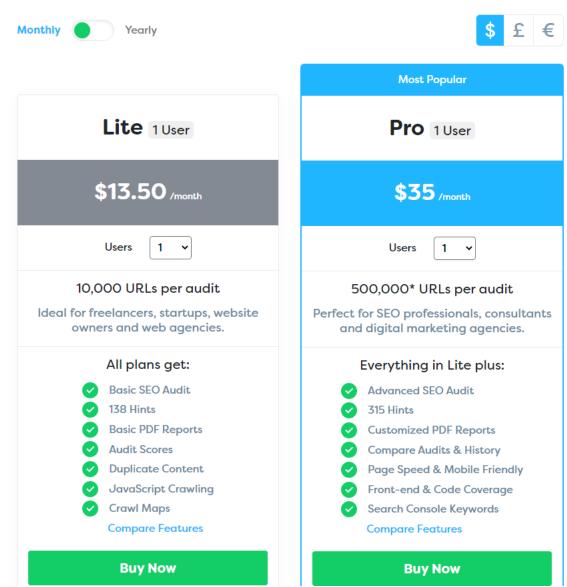
### Sustainability

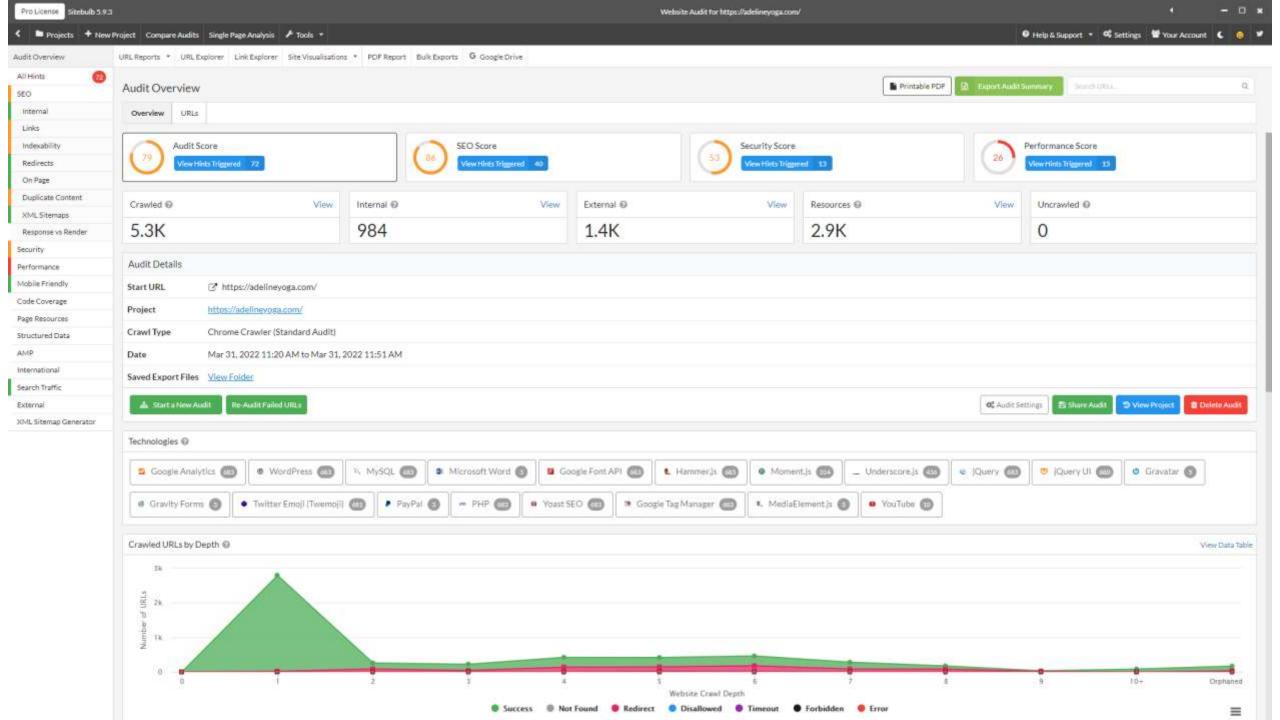
At Sitebulb, we try to do the right thing by supporting the people, initiatives and causes that matter to us. One of those causes the global climate crisis.

Every month we invest in projects to offset the carbon footprint of the Sitebulb team, and the energy used by our users' computers when running SEO audits. We also plant trees for every person that takes a free Sitebulb trial or subscribes to our newsletter.

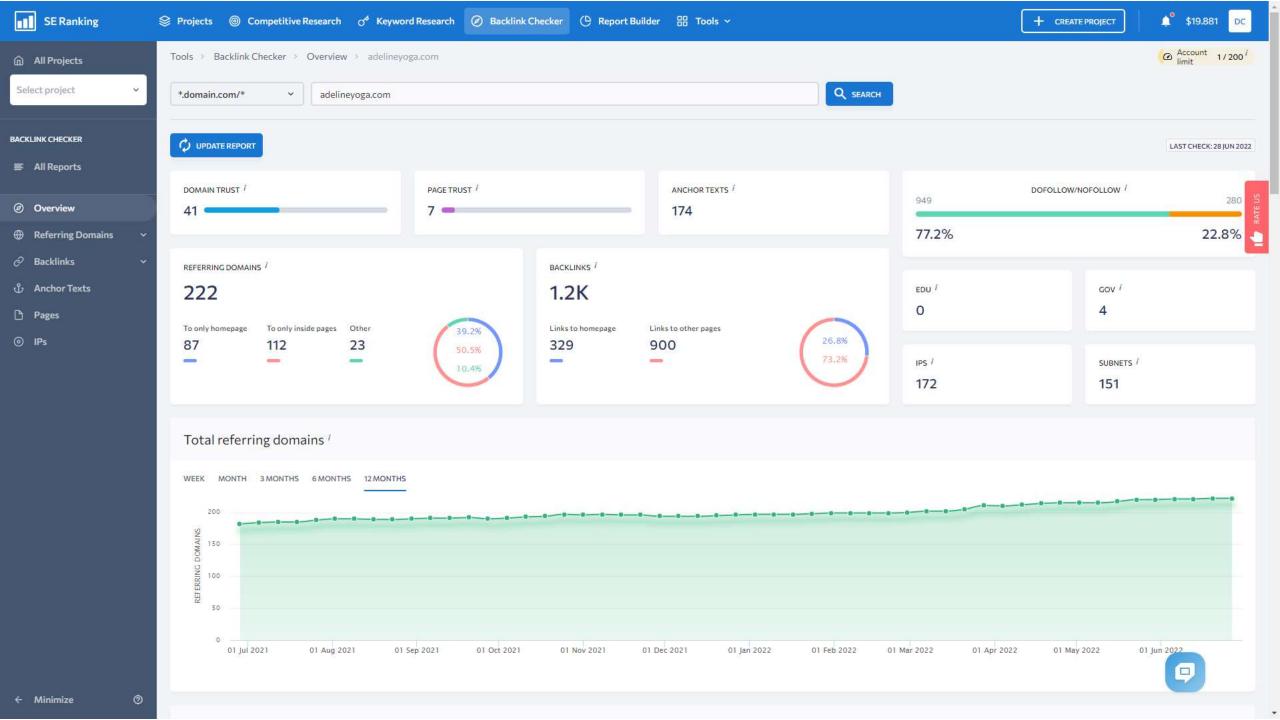
### **Plans & Pricing**

Additional users are only \$7 per month. No minimum term.





## Links





## Put together a plan

### Provisional plan:

- Keywords (vital)
- Best practices
- Monitoring
- Links
  - What's happening?
  - What's going to happen?
- Google Search Console issues (a few)
- How to compete & with who?
- Plan & dates

### Provisional plan:

- Keywords (vital)
- Best practices
- Monitoring
- Links
  - What's happening?
  - What's going to happen?
- Google Search Console issues (lots)
- How to compete & with who?
- Plan & dates



### Demystifying SEO: STUDIO GROW SEO training

